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Securities Code: 8253 May 29, 2018

To Our Shareholders with Voting Rights

Hiroshi Rinno
President and CEO
Credit Saison Co., Ltd.
1-1, Higashi-Ikebukuro 3-chome, Toshima-ku, Tokyo

#### NOTICE OF THE 68TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

You are cordially invited to attend the 68th Ordinary General Meeting of Shareholders of Credit Saison Co., Ltd. (the "Company") to be held as stated below.

If you are unable to attend the meeting, you can exercise your voting rights either in writing or via the Internet. Please consider the attached "REFERENCE DOCUMENTS FOR THE GENERAL MEETING OF SHAREHOLDERS," and exercise your voting rights by 6 p.m. on Tuesday, June 19, 2018 (JST).

1. Date and Time: Wednesday, June 20, 2018 at 10 a.m. (JST)

**2. Place:** Providence Hall, 2nd Floor, Tokyo Prince Hotel

3-1, Shiba-Koen 3-chome, Minato-ku, Tokyo

Please note that the meeting venue is different from last year.

#### 3. Agenda of the Meeting:

#### Matters for reporting:

- 1. Business Report, Consolidated Financial Statements, and results of audits by Accounting Auditor and the Audit & Supervisory Board on the Consolidated Financial Statements for the 68th Fiscal Year (from April 1, 2017 to March 31, 2018)
- 2. Non-consolidated Financial Statements for the 68th Fiscal Year (from April 1, 2017 to March 31, 2018)

#### **Matters for resolution:**

**Proposal No. 1:** Appropriation of Surplus

**Proposal No. 2:** Election of Sixteen (16) Directors

**Proposal No. 3:** Election of One (1) Audit & Supervisory Board Member

**Proposal No. 4:** Election of One (1) substitute Audit & Supervisory Board Member

#### 4. Matters Related to the Exercise of Voting Rights

- (1) If you exercise your voting rights both in writing and via the Internet, only the vote via the Internet will be counted as valid.
- (2) If you exercise your voting rights via the Internet multiple times, only the final vote will be counted as valid.
- (3) If you do not indicate "Approval," "Disapproval" or "Abstention" for each of the proposals when exercising your voting rights in advance, you will be deemed to have approved the proposal.
- (4) If you wish to exercise your voting rights by proxy at the meeting, another one (1) shareholder of the Company with voting rights in the meeting can attend the meeting as a proxy upon the submission of a document certifying the right of proxy.

#### 5. Other Matters Related to this Notice:

- (1) Among the documents to be provided in this Notice, the following documents are posted on the Company's website (http://www.saisoncard.co.jp) pursuant to applicable laws and regulations and Article 16 of the Articles of Incorporation of the Company. Accordingly, these Notes are not included in the attached document of the Notice.
  - 1) Notes to Consolidated Financial Statements
  - 2) Notes to Non-consolidated Financial Statements
  - Consolidated Financial Statements and Non-consolidated Financial Statements audited by the Accounting Auditor and the Audit & Supervisory Board Member include the Notes to Consolidated Financial Statements and the Notes to Non-consolidated Financial Statements.
- (2) In the event that an amendment is required on the Reference Documents for the General Meeting of Shareholders, Business Report, or Consolidated or Non-consolidated Financial Statements prior to the date of General Meeting of Shareholders, the Company will send the amendment to shareholders via postal mail or post it on the website (http://www.saisoncard.co.jp).

## REFERENCE DOCUMENTS FOR THE GENERAL MEETING OF SHAREHOLDERS

#### **Proposals and References**

#### **Proposal No. 1:** Appropriation of Surplus

In order to maximize the shareholder value through strengthening the business structure, the Company has decided to offer appropriate, stable and continuous distributions of dividends to the shareholders while maintaining certain amount of internal reserve.

Under this policy and in consideration of the trends in the results for the current fiscal year and future business environment, the Company proposes to distribute year-end dividends and to appropriate surplus as follows.

- 1. Matters relating to year-end dividends
- (1) Type of dividend property

Cash

(2) Matters on the allotment of dividend property and the total amount thereof

The Company proposes to pay ¥35 of dividends per share of common stock of the Company to the shareholders.

Thus, the total of the dividends to be paid will be \(\frac{\text{\frac{4}}}{5},719,380,485.\)

(3) Effective date of dividends from surplus

June 21, 2018

- 2. Matters relating to the appropriation of other retained earnings
- (1) Retained earnings item to be increased and the amount of increase

General reserve \(\frac{\pma17,000,000,000}{\pma17,000,000,000}\)

(2) Retained earnings item to be decreased and the amount of decrease

Retained earnings brought forward \$17,000,000,000

#### **Proposal No. 2:** Election of Sixteen (16) Directors

Director Sadamu Shimizu resigned and retired as of March 15, 2018, and Director Yoshihisa Yamamoto and Director Masako Takeda resigned and retired as of March 31, 2018. The term of office of other fourteen (14) Directors will expire at the conclusion of this meeting. Due to change in organizational structure, the number of Directors is reduced by one (1), and to further strengthen the Corporate Governance System, the Company proposes the election of sixteen (16) Directors including three (3) Outside Directors (two (2) Independent Outside Directors).

The candidates for Director are as follows:

No.	Name (Date of birth)	Company a	mmary, title and area of responsibility in the nd significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned	
		Mar. 1964 Apr. 1991	Joined Credit Saison Co., Ltd. General Manager, Sales No. 1 Department, and General Manager, Sales Promotion Department		
		June 1991	Director		
	Teruyuki Maekawa	Apr. 1998	Managing Director		
	(January 24, 1942)	Feb. 2001	Senior Managing Director	43,050	
	Reelection	June 2002	Senior Managing Director and Representative Director	,	
1		Apr. 2005	Executive Vice President and Representative Director		
		Mar. 2016	Chairman and Representative Director*		
			concurrent positions outside the Company> hizugin Saison Card Co., Ltd.		
	the responsibility of running to building business foundation a	he business as as a sustainable e value sustain	pany's business as a whole. He also has a track r a Representative Director of the Company over n e growth company. The Company believes that he ably, and has selected him ongoingly as a candid	nany years and e is an appropriate	
	building business foundation a	as a sustainable	e growth company. The Company believes that he	e is an appropriate	
			STORES, LTD. (currently Sogo & Seibu Co., Ltd.)		
		Mar. 1982	Joined Credit Saison Co., Ltd., General Manager, Credit Sales Promotion Department		
	Hiroshi Rinno	Apr. 1983	Director		
	(August 5, 1942)	Apr. 1985	Managing Director	76,739	
	Reelection	June 1995	Senior Managing Director	,	
2	reciculon	June 1999	Senior Managing Director and Representative Director		
		June 2000	President and CEO*		
		June 2003	Director, Resona Bank, Ltd.		
		June 2003	Director, Resona Holdings, Inc.		
	[Reason for selection as a candidate for Director] He has accumulated extensive experience in and broad insight into the credit card business, the Company's core business. In addition, he has been President and CEO since 2000 and has shown strong leadership under the corporate philosophy of a "cutting-edge service company," contributing to the growth of the Company over many years. He also has a track record of implementing a number of innovative products and services, such as Eikyufumetsu Points. The Company believes that he is an appropriate person to enhance its corporate value sustainably, and has selected him ongoingly as a candidate for Director.				

No.	Name (Date of birth)	Company a	immary, title and area of responsibility in the and significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned	
		Apr. 1974 Apr. 2003	Joined The Fuji Bank, Limited (currently Mizuho Financial Group, Inc.)  Executive Officer, General Manager, Osaka Corporate Banking Division No. 2 of Mizuho Corporate Bank, Ltd. (currently Mizuho Bank, Ltd.)		
	Naoki Takahashi (August 5, 1950)	Apr. 2004	Managing Executive Officer, Business Executive Officer		
	(rugust 3, 1730)	Apr. 2005	Joined Credit Saison Co., Ltd. as Advisor	22,000	
	Reelection	June 2005	Managing Director		
		Mar. 2007	General Manager, Business Strategy Division		
3		Mar. 2010	Senior Managing Director		
		Mar. 2011	Senior Managing Director and Representative Director		
		Mar. 2016	Executive Vice President and Representative Director*		
	the strategies of the Group as Business Division and has pro- recent years, contributing to the	a whole. In ado moted the esta ne overall grov	ssing broad insight and extensive experience in the dition, he has a track record as a person responsibilishment of new business models using advance of the Company as a nonbank business. The Cast corporate value sustainably, and has selected him.	le for the Digital ed technologies in company believes	
		Apr. 1978	Joined The Dai-Ichi Kangyo Bank, Ltd. (currently Mizuho Financial Group, Inc.)		
		Apr. 2002	Counselor, Business Promotion Department, Mizuho Corporate Bank, Ltd. (currently Mizuho Bank, Ltd.)		
		Oct. 2002	General Manager, Osaka Corporate Banking Division No. 3		
	Hiroshi Yamamoto	Apr. 2005	General Manager, Corporate Banking Division No. 12		
	(June 4, 1955)	Mar. 2006	Executive Officer and General Manager, Corporate Banking Division No. 12	18,300	
	Reelection	Apr. 2007	Joined Credit Saison Co., Ltd. as Advisor		
4		June 2007	Director		
		Mar. 2008	General Manager, Finance Division		
		Mar. 2011	Managing Director		
		Mar. 2016	Senior Managing Director*		
		Mar. 2018	General Manager, Finance Division*		
			concurrent positions outside the Company> trium Co., Ltd.		
	[Reason for selection as a candidate for Director] He has been involved in the Company's finance business for many years and has accumulated extensive experience in and broad insight into the business. In addition, he has a track record as a person responsible for the Company's finance business and has achieved its dramatic development into a profitable business under his strong leadership. The Company believes that he is an appropriate person to enhance its corporate value sustainably, and has selected him ongoingly as a candidate for Director.				

No.	Name (Date of birth)	Company a	mmary, title and area of responsibility in the nd significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned	
		Apr. 1981 Oct. 2003 Mar. 2005	Joined Credit Saison Co., Ltd. General Manager, Credit Card Department General Manager, Sales Administration &		
	Masahiro Yamashita	Apr. 2009	Marketing Department General Manager, Solution Department No. 3		
	(March 5, 1958)	June 2010	Director	15,100	
	Reelection	Mar. 2012	Managing Director		
		Mar. 2015	General Manager, Credit Card Division		
5		Director of Io	Senior Managing Director* concurrent positions outside the Company> demitsu Credit Co., Ltd. pubitous Co., Ltd.		
	Planning Department of the crexperience in and broad insight development and transfer of a further expansion of the credit	Manager of the edit card busin into the busin joint core syst card business.	escolar Sales Administration & Marketing Department and Sales Administration & Marketing Department and Sales, the Company's core business, possessing expenses. In addition, he has a track record of supervitive munder his strong leadership in recent years, continuous The Company believes that he is an appropriate has selected him ongoingly as a candidate for Direction.	tensive sing the ontributing to the person to	
		Apr. 1992	Joined Credit Saison Co., Ltd.		
		Mar. 2005	General Manager, Saison Card Department		
		Sept. 2007	General Manager, UC Card Department		
	Katsumi Mizuno	Mar. 2010	General Manager, Solution Department No. 2		
	(August 15, 1969)  Reelection	Oct. 2012	General Manager, Business Planning Department and General Manager, Product and Service Development Group	10,300	
6		June 2013	Director		
O		June 2013	General Manager, Overseas Division		
		Mar. 2016	Managing Director*		
	many years, accumulating externack record of supervising the of the Company's overseas bu	usiness plannir ensive experien e Company's g siness. The Co and has selected	ng of the credit card business, the Company's cornce in and broad insight into the credit card busing lobal strategy in recent years, contributing to the impany believes that he is an appropriate person the him ongoingly as a candidate for Director.	ness. He has a dramatic growth	
		Apr. 1990	Joined Credit Saison Co., Ltd.		
		Mar. 2005	General Manager, Affinity Card Division		
	Transaci Olimina	Mar. 2007	General Manager, Solution Promotion Department		
	Tatsunari Okamoto (April 26, 1967)	Mar. 2008	General Manager, Solution Department No. 1		
	(riprii 20, 1507)	June 2011	Director	13,200	
	Reelection	Mar. 2017	General Manager, Credit Division		
7		Mar. 2018	Managing Director*		
,			General Manager, Credit Card Division* concurrent positions outside the Company> IC Card Co., Ltd.		
	Director of UC Card Co., Ltd.  [Reason for selection as a candidate for Director]  He has been involved mainly in the business of Company's affinity cards with client companies, Saison American Express® Card, and other operations over many years, accumulating extensive experience in and broad insight into the credit card business. He has a track record of contributing to mutual growth with partner companies through the Company's mainstay credit card business. The Company believes that he is an appropriate person to enhance its corporate value sustainably, and has selected him ongoingly as a candidate for Director.				

No.	Name (Date of birth)	Company a	mmary, title and area of responsibility in the nd significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned
8	Yoshiaki Miura (September 2, 1966) Reelection	Director of Ta Vice Presiden Financial Co.		3,600
	business services, and he has e and the use of information tecl with high technological skills	n launching th extensive exper anology. In rec and open innov	ctor] e Company's joint card businesses and developing ience in and broad insight into the development tent years, he has driven alliances with major Intervation with venture firms. The Company believes alue sustainably, and has selected him ongoingly	of new businesses ernet companies that he is an
9	Kazuhiro Hirase (February 14, 1965) Reelection	Apr. 1987 Sept. 2003 Mar. 2006 Mar. 2008 June 2010 Mar. 2013	Joined Credit Saison Co., Ltd. General Manager, Nagoya Business Office, Leasing Division General Manager, Leasing Division General Manager, Leasing and Rental Business Department Director* General Manager, Sales Development Division	10,200
	Division and strengthened solubusiness field where sales personable been involved in operation record of contributing to the personable department in recent years. The	e branches and ations sales to p connel directly as related to ge- romotion of directly e Company be		rience in the nsight since he o another track rategic personnel

No.	Name (Date of birth)	Company a	mmary, title and area of responsibility in the nd significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned
10	Akihiro Matsuda (November 5, 1960) Reelection	Apr. 1983 Oct. 2002 Apr. 2008 Apr. 2010 June 2010 Mar. 2013 Mar. 2016 Mar. 2018 <significant< td=""><td>Joined The Fuji Bank, Limited (currently Mizuho Financial Group, Inc.) Joined Mizuho Corporate Bank, Ltd. (currently Mizuho Bank, Ltd.) General Manager, Toyama Corporate Banking Division Joined Credit Saison Co., Ltd. as Advisor Director* General Manager, Credit Division General Manager, Overseas Division General Manager, Global Business Division* concurrent positions outside the Company&gt; HD SAISON Finance Company Ltd.</td><td>9,800</td></significant<>	Joined The Fuji Bank, Limited (currently Mizuho Financial Group, Inc.) Joined Mizuho Corporate Bank, Ltd. (currently Mizuho Bank, Ltd.) General Manager, Toyama Corporate Banking Division Joined Credit Saison Co., Ltd. as Advisor Director* General Manager, Credit Division General Manager, Overseas Division General Manager, Global Business Division* concurrent positions outside the Company> HD SAISON Finance Company Ltd.	9,800
	growth markets, such as rapidl overseas business bases in rece strategy for the medium and lo		ctor] strategic partnership with overseas companies, do an nations. In Singapore, where he resides, he have has contributed to the formulation of the Company growth of its overseas business. The Company rate value sustainably, and has selected him ongo	s controlled pany's global believes that he
11		Audit and Su Card Co., Ltc Audit and Su Service Co., Audit & Supe Finance Com Audit & Supe Financial Co.	pervisory Board Member of Seven CS Card Ltd. ervisory Board Member of HD SAISON upany Ltd. ervisory Board Member of Daiwa House ., Ltd. etor]	3,200
	[Reason for selection as a candidate for Director] He has been head of the Company's finance & accounting, and corporate planning divisions and has extensive experience and broad insight from the standpoint of management. In his management experience, he has a track record of leading various initiatives, including the strengthening of the Company's financial position and rebuilding its business portfolios. The Company believes that he is an appropriate person to enhance its corporate value sustainably, and has selected him ongoingly as a candidate for Director.			

No.	Name (Date of birth)	Company a	Career summary, title and area of responsibility in the Company and significant concurrent positions outside the Company  (The asterisk (*) refers to current position.)		
		Apr. 1992	Joined Credit Saison Co., Ltd.		
		Mar. 2009	General Manager, Planning Department		
		Mar. 2010	General Manager, Marketing Department		
	Yasuyuki Isobe	Mar. 2015	General Manager, Data Marketing Department		
	(August 7, 1969)	Mar. 2017	General Manager, Internet Business Division and General Manager, Digital Marketing	500	
12	New candidate	Mar. 2018	Department General Manager, Digital Business Division and General Manager, Digital Marketing Department*		
			concurrent positions outside the Company> ervisory Board Member of ePlus inc.		
	into the promotion of operation contributing to the promotion	ns using IT as of expansion of es that he is an	ng departments and has extensive experience in a well as digital marketing. In addition, he has a tra of the digital business, observing the latest trends a appropriate person to enhance its corporate value	ack record of of the financial	
		Apr. 1994	Joined UC Card Co., Ltd.		
		Jan. 2006	Transferred to the Company		
	Q1 4 1.11	Oct. 2008	General Manager, LABI Card Department		
	Shunji Ashikaga (May 24, 1971)	Mar. 2010	General Manager, UC and LABI Card Department	1,000	
	New candidate	Mar. 2011	General Manager, Amex Strategy Group Department		
13		Mar. 2013	General Manager, Amex Promotion Department		
	[Reason for selection as a candidate for Director] He has been involved mainly in the business of Company's affinity cards with client companies, Saison American Express® Card, and other operations over many years, accumulating extensive experience in and broad insight into the credit card business. In addition, he has a track record of contributing to the dramatic growth of the credit card business through strategic expansion of partner companies. The Company believes that he is an appropriate person to enhance its corporate value sustainably, and has selected him as a candidate for Director.				

No.	Name (Date of birth)	Company a	unmary, title and area of responsibility in the and significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned
14	Kaoru Hayashi (December 26, 1959) Reelection Outside	Representative Group CEO, Chairman of	Representative Director, Digital Garage, Inc. Representative Director and Chairman, Kakaku.com, Inc. Chairman of the Board, Kakaku.com, Inc.* Representative Director, President and Group CEO, Digital Garage, Inc. Director, Monex Group. Inc. Director, Chairman, VeriTrans Inc.* Director, Chairman, ECONTEXT, INC.* Director President and Chairman, econtext Asia Limited* Outside Director, Credit Saison Co., Ltd.* Director, DG Daiwa Ventures, Inc.* Director Chairman and CEO, Digital Garage US, Inc.* Representative Director, Chairman, CEO, BI. Garage, Inc.* Representative Director, President Executive Officer and Group CEO, Digital Garage, Inc.* Representative Director and Chairman, DG Incubation, Inc.* concurrent positions outside the Company> ve Director, President Executive Officer and Digital Garage, Inc. the Board, Kakaku.com, Inc. ident and Chairman, econtext Asia Limited	0

[Reason for selection as a candidate for Outside Director]

He has accumulated extensive experience in and broad insight into IT, marketing, and FinTech as founder and manager of Digital Garage, Inc., an Internet service company. The Company believes that he can provide useful advice on its management from his objective and neutral stance, and has selected him ongoingly as a candidate for Outside Director. He serves as Representative Director of Digital Garage, Inc and also as CEO of Digital Garage, Inc and its group companies. The Company and Digital Garage Group have signed a basic agreement for a business alliance to collaborate on an incubation business and a marketing business. Though the Company has business relationship with Digital Garage Group, the annual transaction amount is less than 1% of the two parties' total consolidated business transactions. He serves as Outside Director of the Company and the term of office will be two (2) years upon the conclusion of this General Meeting of Shareholders.

No.	Name (Date of birth)	Company a	ammary, title and area of responsibility in the and significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned
15	Naoki Togashi (October 24, 1960) Reelection Outside Independent	Representation Oliver Wyma Director, Nik Director, NA	Joined The Bank of Japan President, Future Financial Strategy Corp. Trustee, Japan Association of Corporate Executives*  Japan Representative Partner, Oliver Wyman Group Director, Nikko Asset Management Co., Ltd.* Director, NAGAHORI CORPORATION* Representative Director, Japan Representative Partner, Oliver Wyman Group* Outside Director, Credit Saison Co., Ltd.* concurrent positions outside the Company> ve Director, Japan Representative Partner, an Group sko Asset Management Co., Ltd. GAHORI CORPORATION an Association of Corporate Executives	0

#### [Reason for selection as a candidate for Outside Director]

He has been involved in strategic consulting in a broad financial area in Japan and abroad as a management consultant. He has extensive experience in and broad insight into corporate management. The Company believes that he can provide useful advice on its management from his objective and neutral stance, and has selected him ongoingly as a candidate for Outside Director.

#### [Matters concerning independence]

Upon approval of the election of Naoki Togashi, the Company plans to register him as an independent director/auditor with the Tokyo Stock Exchange (TSE) as he satisfies the requirements for an independent director/auditor, as stipulated by the TSE. The Company has business relationship with Oliver Wyman Group, where he serves as Representative Director, Japan Representative and Partner. However, the annual transaction amount is less than 0.01% of the Company's consolidated business transactions and is less than 2% of Oliver Wyman Group's revenue, and his independence has been recognized. He serves as Outside Director of the Company and the term of office will be one (1) year upon the conclusion of this General Meeting of Shareholders.

No.	Name (Date of birth)	Company a	ammary, title and area of responsibility in the and significant concurrent positions outside the Company e asterisk (*) refers to current position.)	Number of shares of the Company owned
		Apr. 1988	Joined Mitsui Trust and Banking Company, Limited (currently Sumitomo Mitsui Trust Bank, Limited)	
		Nov. 1993	Retired from Mitsui Trust and Banking Company, Limited (currently Sumitomo Mitsui Trust Bank, Limited)	
		Jan. 2000	Head, Credit Rating Team for Financial Institutions in Japan and South Korea, Standard and Poor's Ratings Japan K.K.	
	Nana Otsuki (September 17, 1964)	Dec. 2005	Managing Director, Research Division, UBS Securities Japan Co., Ltd.	
	(Name on family register: Nana Matsukawa)	June 2011	Managing Director, Head, Finance and Domestic Demand-Related Sector, Research Division, Merrill Lynch Japan Securities Co., Ltd.	
	Outside	Sept. 2015	Professor, Faculty of Economics, Nagoya University of Commerce and Business	
	Independent	Jan. 2016	Executive Officer, Monex, Inc.*	
	•	June 2017	Outside Director, Credit Saison Co., Ltd.*	
16		Apr. 2018	Professor, Nagoya University of Commerce and Business Graduate School*	
		Apr. 2018	Visiting Professor, Nishogakusha University*	
		Executive O	concurrent positions outside the Company> fficer, Monex, Inc. agoya University of Commerce and Business nool	
	[Reason for selection as a can	Graduate Scl Visiting Prof	nool essor, Nishogakusha University	

She has served domestic and foreign financial institutions as analyst over many years. She has extensive experience in and broad insight into analysis of the domestic and overseas financial markets and others. The Company believes that she can provide useful advice on its management from her objective and neutral stance, and has selected her ongoingly as a candidate for Outside Director.

#### [Matters concerning independence]

Upon approval of the election of Nana Otsuki, the Company plans to register her as an independent director/auditor with the Tokyo Stock Exchange (TSE) as she satisfies the requirements for an independent director/auditor, as stipulated by the TSE. She serves as Executive Officer of Monex, Inc. The Company has business relationship with Monex, Inc. on the issuance business of affinity cards. Monex, Group, Inc., the parent company of Monex, Inc., is a joint investor in Monex-Saison-Vanguard Investment Partners, Inc., in which the Company invests. However, the annual transaction amount is less than 0.1% of the two parties' total consolidated business transactions and her independence has been recognized. She serves as Outside Director of the Company and the term of office will be one (1) year upon the conclusion of this General Meeting of Shareholders.

Notes: 1. Other than those mentioned above, no special interests exist between the above candidates for Director and the Company.

- 2. Kaoru Hayashi, Naoki Togashi, and Nana Otsuki are candidates for Outside Director.
- 3. The Company has concluded an agreement with Kaoru Hayashi, Naoki Togashi, and Nana Otsuki, limiting their liabilities for damages towards the Company to the extent specified by Article 423, Paragraph 1 of the Companies Act, pursuant to Article 427, Paragraph 1 of the Act. If their reelection is approved, the Company intends to continue the same liability limitation agreements with them.

#### **Proposal No. 3:** Election of One (1) Audit & Supervisory Board Member

Audit & Supervisory Board Member Masaru Sakurai will resign at the conclusion of this meeting. Therefore, the Company proposes the election of one (1) Audit & Supervisory Board Member as his substitute. The term of office of the substitute Audit & Supervisory Board Member shall be the remaining term of office of the retired Audit & Supervisory Board Member, according to the Company's Articles of Incorporation.

The Company has obtained approval of this proposal in advance from the Audit & Supervisory Board.

The candidate for Audit & Supervisory Board Member is as follows:

Name (Date of birth)	Career su	Career summary, title in the Company and significant concurrent positions outside the Company		
	Mar. 1970	Joined Credit Saison Co., Ltd.		
	Feb. 2001	General Manager, Human Resources Department		
	June 2001	Director		
Kazufusa Inada	Feb. 2004	Managing Director		
(February 13, 1946)	Mar. 2005	Managing Director, General Manager, Credit Card Division	9,500	
New candidate	Mar. 2007	Managing Director, General Manager, Administrative Division		
	Feb. 2010	President and Representative Director, Saison Fundex Corporation		

[Reason for selection as a candidate for Audit & Supervisory Board Member]

He has served as General Manager of the Credit Card Division and the Administrative Division and as manager of the corporate planning and finance departments of the Company. He has extensive experience and broad insight in relation to finance, etc. He has also managed a subsidiary as President and is familiar with the Company Group's operations. The Company believes that he is an appropriate person to execute audit services for the Company, and has selected him as a candidate for Audit & Supervisory Board Member.

Notes:

- 1. No special interests exist between the above candidate and the Company.
- 2. Upon approval of the election of Kazufusa Inada, the Company plans to conclude an agreement with him, limiting his liability for damages towards the Company to the extent specified by Article 423, Paragraph 1 of the Companies Act, pursuant to Article 427, Paragraph 1 of the Act.

#### **Proposal No. 4:** Election of One (1) substitute Audit & Supervisory Board Member

The Company proposes the election of one (1) substitute Audit & Supervisory Board Member in case the number of Audit & Supervisory Board Members falls short of the number stipulated by the laws and regulations. The effective term of office of this election will expire at the beginning of the next General Meeting of Shareholders.

The substitute Audit & Supervisory Board Member shall assume his office on condition that the number of Audit & Supervisory Board Members falls short of the number stipulated by the laws and regulations, and the term of office of the substitute Audit & Supervisory Board Member shall be the remaining term of office of the retired Audit & Supervisory Board Member, according to the Company's Articles of Incorporation.

The Company has obtained approval of this proposal from the Audit & Supervisory Board.

The candidate for substitute Audit & Supervisory Board Member is as follows:

Name (Date of birth)	Career su	Career summary, title in the Company and significant concurrent positions outside the Company  (The asterisk (*) refers to current position.)		
	Apr. 1992	Joined Asahi Shinwa & Co. (currently KPMG AZSA LLC)		
Hitoshi Yokokura	Mar. 1995	Registered as certified public accountant		
(May 30, 1969)	Jan. 2002	Established Yokokura CPA Office		
New candidate	Dec. 2007	Registered as attorney at law Joined Bingham, Sakai Mimura Aizawa (currently Anderson Mori & Tomotsune)	0	
Outside	Apr. 2014	Partner, Waseda Legal Commons, LPC*		
Independent	July 2017	Auditor, Minori Audit Corporation*		
	Attorney at la	concurrent positions outside the Company> aw, Waseda Legal Commons, LPC (Partner) ori Audit Corporation		

[Reason for selection as a candidate for substitute Outside Audit & Supervisory Board Member]

As a certified public accountant and an attorney, he has a high level of specialized knowledge and extensive experience in financial, accounting and legal affairs. The Company believes that he is an appropriate person to execute audit services for the Company, and selected him as a candidate for substitute Audit & Supervisory Board Member. He has never been directly involved in the management of a company. However, the Company judges he will appropriately fulfill his duties as an Outside Audit & Supervisory Board Member based on the above reasons.

Notes: 1. No special interests exist between the above candidate and the Company.

- 2. Hitoshi Yokokura is a candidate for substitute Outside Audit & Supervisory Board Member.
- 3. Upon approval of the election of Hitoshi Yokokura and his assumption of office as an Audit & Supervisory Board Member, the Company plans to conclude an agreement with him, limiting his liability for damages towards the Company to the extent specified by Article 423, Paragraph 1 of the Companies Act, pursuant to Article 427, Paragraph 1 of the Act.

### **Consolidated Balance Sheet**

(As of March 31, 2018)

(Millions of yen)

Assets		Liabilities	(Millions of yen
Account item	Amount	Account item	Amount
Current assets	2,395,849	Current liabilities	1,085,865
Cash and deposits	74,612	Notes and accounts payable – trade	295,523
Accounts receivable - installment	1,927,544	Short-term loans payable	247,960
Purchased receivables	15,347	Current portion of long-term loans payable	55,300
Lease investment assets	231,733	Current portion of bonds	20,000
Other trade receivables	837	Commercial papers	389,500
		Lease obligations	466
Operational investment securities	35,976	Income taxes payable Provision for bonuses	5,173 2,636
Real estate for sale	102,009	Provision for directors' bonuses	172
Other inventories	1,578	Provision for loss on interest repayment	9,229
Deferred tax assets	23,544	Allowance for losses on collecting gift	7,227
Short-term loans receivable	5,503	tickets	139
Other	27,733	Deferred installment income	9,579
Allowance for doubtful accounts	(50,570)	Other	50,185
Non-current assets	542,558	Non-current liabilities	1,373,492
Property, plant and equipment	76,490	Bonds payable	320,000
Buildings, net	29,749	Long-term loans payable	902,299
Land	41,055	Long-term loans payable under credit fluidity	20,000
Leased assets, net	1,304	Lease obligations	1,318
·		Provision for loss on guerantees	128 7,359
Construction in progress	196	Provision for loss on guarantees Allowance for losses on warranty of defects	19
Other, net	4,183	Provision for point card certificates	101,319
Intangible assets	210,605	Provision for loss on interest repayment	13,918
Leasehold right	970	Asset retirement obligations	467
Software	175,310	Other	6,661
Leased assets	254	Total liabilities	2,459,358
Software in progress	33,782	Net assets	
Other	287	Shareholders' equity	443,381
Investments and other assets	255,462	Capital stock	75,929
Investment securities	192,224	Capital surplus	85,634
Long-term loans receivable	11,516	Retained earnings	334,698
Guarantee deposits	5,337	Treasury shares  Accumulated other comprehensive income	(52,880) 35,746
Liquidation business assets	32,108	Valuation difference on available-for-sale	55,740
Deferred tax assets	8,402	securities	36,806
		Deferred gains or losses on hedges	(458)
Other	8,796	Foreign currency translation adjustment	(601)
Allowance for doubtful accounts	(2,924)	Share acquisition rights	0
Deferred assets	1,620	Non-controlling interests	1,540
Bond issuance cost	1,620	Total net assets	480,669
Total assets	2,940,027	Total liabilities and net assets	2,940,027

# **Consolidated Statement of Income** (From April 1, 2017 to March 31, 2018)

(Millions of ven)

		(Millions of yen)
Account item	Amount	
Operating revenue		
Income from the credit service business		218,952
Income from the lease business revenue		12,851
Income from the finance business		35,417
Income from the real estate related business		
Revenue from the real estate related business	37,748	
Cost of the real estate related business	22,301	15,446
Income from the entertainment business		
Revenue from the entertainment business	51,272	
Cost of the entertainment business	41,984	9,288
Financial revenue		226
Total operating revenue		292,183
Operating expenses		
Selling, general and administrative expenses		241,740
Financial expenses		9,671
Total operating expenses		251,412
Operating profit		40,771
Non-operating income		16,602
Non-operating expenses		655
Ordinary profit		56,717
Extraordinary income		
Gain on sales of investment securities	8,536	
Settlement received	275	
Other	17	8,830
Extraordinary losses		
System transfer cost	12,969	
Loss on disposal of non-current assets	166	
Loss on valuation of investment securities	102	
Impairment loss	1	13,240
Profit before income taxes		52,307
Income taxes – current	9,078	
Income taxes – deferred	5,166	14,244
Profit		38,062
Loss attributable to non-controlling interests		(267)
Profit attributable to owners of parent		38,329

# Consolidated Statement of Changes in Equity (From April 1, 2017 to March 31, 2018)

(Millions of yen)

	Shareholders' equity							
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity			
Balance at beginning of current period	75,929	85,634	302,087	(52,879)	410,773			
Changes of items during period								
Dividends of surplus			(5,719)		(5,719)			
Profit attributable to owners of parent			38,329		38,329			
Purchase of treasury shares				(1)	(1)			
Net changes of items other than shareholders' equity								
Total changes of items during period	_	_	32,610	(1)	32,608			
Balance at end of current period	75,929	85,634	334,698	(52,880)	443,381			

	Accu	mulated other co	omprehensive in	icome			
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Total accumulated other comprehensive income	Share acquisition rights	Non- controlling interests	Total net assets
Balance at beginning of current period	35,315	(649)	(374)	34,290	0	1,818	446,882
Changes of items during							
period							
Dividends of surplus							(5,719)
Profit attributable to owners of parent							38,329
Purchase of treasury shares							(1)
Net changes of items other than shareholders' equity	1,491	191	(227)	1,456	_	(277)	1,178
Total changes of items during period	1,491	191	(227)	1,456	_	(277)	33,786
Balance at end of current period	36,806	(458)	(601)	35,746	0	1,540	480,669

### **Non-consolidated Balance Sheet**

(As of March 31, 2018)

(Millions of yen)

A		ristation	(Millions of yen)
Assets	A 100	Liabilities	At
Account item	Amount	Account item	Amount
Current assets	2,414,638	Current liabilities	1,069,232 0
Cash and deposits	53,802	Notes payable – trade Accounts payable – trade	295,057
Accounts receivable – installment	1,851,106	Short-term loans payable	247,960
Lease investment assets	231,774	Current portion of long-term loans	247,700
Operational investment securities	34,761	payable	54,900
Merchandise	113	Current portion of bonds	20,000
Supplies	1,436	Commercial papers	389,500
Prepaid expenses	4,628	Lease obligations	445
Deferred tax assets	21,751	Accounts payable – other	4,931
Short-term loans receivable from	,	Accrued expenses	17,886
subsidiaries and associates	236,786	Income taxes payable	3,887
Accounts receivable – other	19,817	Deposits received	10,811
Other	3,155	Unearned revenue	402
Allowance for doubtful accounts	(44,495)	Provision for bonuses	1,687
Non-current assets	415,038	Provision for directors' bonuses	149
Property, plant and equipment	15,506	Provision for loss on interest repayment	8,558
Buildings, net	5,573	Allowance for losses on collecting gift tickets	139
<u> </u>	0	Deferred installment income	9,579
Vehicles, net	_	Other	3,334
Equipment, net	1,720	Non-current liabilities	1,365,233
Land	6,904	Bonds payable	320,000
Leased assets, net	1,261	Long-term loans payable	899,299
Construction in progress	47	Long-term loans payable under credit fluidity	20,000
Intangible assets	148,331	Lease obligations	1,236
Leasehold right	14	Provision for loss on guarantees	7,000
Software	143,179	Provision for point card certificates	101,319
Leased assets	254	Provision for loss on interest repayment	12,795
Software in progress	4,630	Guarantee deposits received	1,152
Other	253	Other	2,429
Investments and other assets	251,199	Total liabilities	2,434,465
Investment securities	98,708	Net assets	
Shares of subsidiaries and associates	55,881	Shareholders' equity	360,501
Investments in capital	0	Capital stock	75,929
Investments in capital of subsidiaries and	U	Capital surplus	84,100
associates	6,357	Legal capital surplus	82,497
Long-term loans receivable	10,089	Other capital surplus  Retained earnings	1,602 253,067
Long-term loans receivable from	-,	Legal retained earnings	3,020
subsidiaries and associates	32,108	Other retained earnings	250,047
Long-term prepaid expenses	28,245	General reserve	215,455
Guarantee deposits	2,854	Retained earnings brought forward	34,592
Deferred tax assets	11,013	Treasury shares	(52,595)
Other	5,951	Valuation and translation adjustments	36,329
Allowance for doubtful accounts	(9)	Valuation difference on available-for-	,
Deferred assets	1,620	sale securities	36,788
		Deferred gains or losses on hedges	(458)
Bond issuance cost	1,620	Total net assets	396,831
Total assets	2,831,296	Total liabilities and net assets	2,831,296

### **Non-consolidated Statement of Income**

(From April 1, 2017 to March 31, 2018)

(Millions of yen)

	Amount	(Millions of yen)
Account item		
Operating revenue		
Income from the credit service business		
Revenue from credit card business	131,828	
Credit card cashing revenue	32,822	
Loan certificates revenue	896	
Business agency revenue	27,229	
Income from the credit-related services	9,206	201,984
Income from the lease business revenue		12,863
Income from the finance business		
Revenue from credit guarantee	17,101	
Finance related revenue	13,183	30,285
Income from the real estate related business		
Revenue from the real estate related business	23	
Cost of the real estate related business	1	21
Financial revenue		4,710
Total operating revenue		249,865
Operating expenses		,
Selling, general and administrative expenses		207,093
Financial expenses		,
Interest expenses	8,795	
Other	1,076	9,872
Total operating expenses	,	216,965
Operating profit		32,900
Non-operating income		6,090
Non-operating expenses		119
Ordinary profit		38,871
Extraordinary income		,
Gain on sales of investment securities	8,515	
Settlement received	275	8,790
Extraordinary losses		,
System transfer cost	12,969	
Loss on valuation of shares of subsidiaries and	424	
associates		
Loss on disposal of non-current assets	124	
Loss on valuation of investment securities	102	13,621
Profit before income taxes		34,040
Income taxes – current	6,896	- ,
Income taxes – deferred	4,953	11,850
Profit	7	22,190
N		,

# Non-consolidated Statement of Changes in Equity (From April 1, 2017 to March 31, 2018)

(Millions of yen)

	Shareholders' equity									
		Capital surplus		Retained earnings						
	Capital stock	Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings		Retained earnings brought forward	Total retained earnings	Treasury shares	Total share- holders' equity
Balance at beginning of current period	75,929	82,497	1,602	84,100	3,020	200,455	33,121	236,596	(52,594)	344,031
Changes of items during period										
Provision of general reserve						15,000	(15,000)	-		_
Dividends of surplus							(5,719)	(5,719)		(5,719)
Profit							22,190	22,190		22,190
Purchase of treasury shares									(1)	(1)
Net changes of items other than shareholders' equity										
Total changes of items during period	-	_	-	-	-	15,000	1,471	16,471	(1)	16,469
Balance at end of current period	75,929	82,497	1,602	84,100	3,020	215,455	34,592	253,067	(52,595)	360,501

	Valuat			
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Total valuation and translation adjustments	Total net assets
Balance at beginning of current period	31,095	(649)	30,445	374,477
Changes of items during				
period				
Provision of general				_
reserve				_
Dividends of surplus				(5,719)
Profit				22,190
Purchase of treasury shares				(1)
Net changes of items other than shareholders' equity	5,692	191	5,884	5,884
Total changes of items during period	5,692	191	5,884	22,353
Balance at end of current period	36,788	(458)	36,329	396,831