

Consolidated Financial Statements for the Third Quarter of the Fiscal Year Ending March 31, 2025



(IFRS)

February 14, 2025
Stock exchange listing: Tokyo
(URL <https://www.saisoncard.co.jp>)

Listed company name: Credit Saison Co., Ltd.

Code number: 8253

Representative: Katsumi Mizuno / Representative, Executive President and COO

Inquiries to: Naoki Misaka / Executive Officer, In charge of Corporate Planning Dept., General Manager, Corporate Planning Dept.; Phone: (03) 3988-2110

Scheduled date to commence dividend payments: –

Preparation of supplementary material on financial results: Yes

Holding of financial results presentation meeting: Yes (for institutional investors and analysts)

Note: All amounts are rounded down to the nearest million yen.

1. Consolidated Results for the Third Quarter of the Fiscal Year Ending March 31, 2025 (April 1, 2024 to December 31, 2024)

(1) Consolidated Operating Results (cumulative)

(% represents year-on-year change)

| | Net revenue | | Business profit | | Profit before tax | | Profit | | Profit attributable to owners of parent | | Total comprehensive income | |
|--------------------------------|-------------------|------|-------------------|-------|-------------------|-------|-------------------|-------|---|-------|----------------------------|--------|
| | (Millions of yen) | (%) | (Millions of yen) | (%) | (Millions of yen) | (%) | (Millions of yen) | (%) | (Millions of yen) | (%) | (Millions of yen) | (%) |
| 3 rd Quarter FY2024 | 313,450 | 16.6 | 79,934 | 30.0 | 81,742 | (2.4) | 58,395 | (6.4) | 57,609 | (7.2) | 60,015 | (12.1) |
| 3 rd Quarter FY2023 | 268,771 | 11.0 | 61,495 | (3.0) | 83,775 | 29.9 | 62,397 | 37.1 | 62,057 | 37.1 | 68,253 | 32.4 |

| | Basic earnings per share (Yen) | Diluted earnings per share (Yen) |
|--------------------------------|-----------------------------------|-------------------------------------|
| 3 rd Quarter FY2024 | 362.53 | 362.12 |
| 3 rd Quarter FY2023 | 386.70 | 386.52 |

(Note) Net revenue is an indicator calculated by deducting cost of sales from revenue. Business profit is a profit indicator defined by the Group to measure the performance of ordinary business operations.

(2) Consolidated Financial Position

| | Total assets (Millions of yen) | Total equity (Millions of yen) | Equity attributable to owners of parent (Millions of yen) | Ratio of equity attributable to owners of parent to total assets (%) |
|--------------------------------|-----------------------------------|-----------------------------------|--|---|
| 3 rd Quarter FY2024 | 4,720,440 | 729,396 | 715,570 | 15.2 |
| FY2023 | 4,335,852 | 717,611 | 705,053 | 16.3 |

2. Dividends

| | Annual dividends | | | | |
|--------------------|-------------------------------|--------------------------------|-------------------------------|-----------------------------|-----------------|
| | End of first quarter (Yen) | End of second quarter (Yen) | End of third quarter (Yen) | End of fiscal year (Yen) | Annual (Yen) |
| FY2023 | – | 0.00 | – | 105.00 | 105.00 |
| FY2024 | – | 0.00 | – | | |
| FY2024 (Projected) | | | | 110.00 | 110.00 |

(Note) Revision of projected dividends most recently announced: Yes

For details on the revision to the dividend forecasts, please refer to “Notice Regarding Revision (Increase in Dividends) to the Year-End Dividend Forecast” released today (February 14, 2025).

3. Consolidated Earnings Forecasts for Fiscal 2024 (April 1, 2024 to March 31, 2025)

(% represents year-on-year change)

| | Net revenue | | Business profit | | Profit attributable to owners of parent | | Basic earnings per share (Yen) |
|--------|-------------------|------|-------------------|------|---|--------|-----------------------------------|
| | (Millions of yen) | (%) | (Millions of yen) | (%) | (Millions of yen) | (%) | |
| FY2024 | 416,000 | 15.0 | 80,000 | 11.2 | 55,000 | (24.6) | 361.35 |

(Note) Revision of projected earnings forecasts most recently announced: None

Note that the Company engages in stock buybacks as provided for by the resolution passed at the Board of Directors meeting held on May 15, 2024. “Basic earnings per share” in the consolidated earnings forecasts takes into account the effect of the total number of its own shares bought back as of January 31, 2025.

Notes

(1) Significant changes in the scope of consolidation during the period: None

(2) Changes in accounting policies and changes in accounting estimates

- a. Changes in accounting policies required by IFRS: None
- b. Changes in accounting policies other than a. above: None
- c. Changes in accounting estimates: None

(3) Number of shares issued (common shares):

- a. Number of share issued at the end of the period (including treasury shares):

| | | | |
|---------------------------------|--------------------|---------|--------------------|
| 3 rd Quarter FY2024: | 185,444,772 shares | FY2023: | 185,444,772 shares |
|---------------------------------|--------------------|---------|--------------------|
- b. Treasury shares at the end of the period:

| | | | |
|---------------------------------|-------------------|---------|-------------------|
| 3 rd Quarter FY2024: | 31,879,184 shares | FY2023: | 22,364,710 shares |
|---------------------------------|-------------------|---------|-------------------|
- c. Average number of shares during the period (cumulative):

| | | | |
|---------------------------------|--------------------|---------------------------------|--------------------|
| 3 rd Quarter FY2024: | 158,911,193 shares | 3 rd Quarter FY2023: | 160,480,572 shares |
|---------------------------------|--------------------|---------------------------------|--------------------|

(Note) For shares of the Company held by affiliated companies accounted for using the equity method, the portion attributable to the Company is included in the number of treasury shares.

(Treasury shares at the end of the period: 3rd Quarter FY2024 1,622,246 shares, FY2023 1,575,365 shares)

- Review of the Japanese-language originals of the attached quarterly consolidated financial statements by certified public accountants or an audit corporation: None

- Proper use of earnings forecasts, and other special matters

(Caution regarding forward-looking statements, etc.)

The forecasts indicated above are based on our future outlook as of the announcement date of these materials, assumptions that form the basis of plans, and predictions. Actual performance may differ from the projected results due to various factors.

(Means of obtaining supplementary material on financial results)

Supplementary material on financial results will be posted on the Company’s website immediately after the announcement of the financial results.

Condensed Quarterly Consolidated Financial Statements
(1) Condensed Quarterly Consolidated Statements of Financial Position

(Millions of yen)

| | As of March 31, 2024 | As of December 31, 2024 |
|---|----------------------|-------------------------|
| Assets | | |
| Cash and cash equivalents | 108,745 | 128,918 |
| Trade and other receivables | 3,344,573 | 3,693,020 |
| Inventories | 153,773 | 155,852 |
| Operational investment securities | 79,783 | 93,300 |
| Investment securities | 89,261 | 66,589 |
| Other financial assets | 47,503 | 45,854 |
| Property, plant and equipment | 30,296 | 29,940 |
| Right-of-use assets | 15,828 | 14,911 |
| Intangible assets | 138,569 | 130,309 |
| Investment property | 144,586 | 167,893 |
| Investments accounted for using equity method | 132,442 | 139,752 |
| Deferred tax assets | 34,337 | 36,987 |
| Other assets | 16,151 | 17,110 |
| Total assets | 4,335,852 | 4,720,440 |

(Millions of yen)

| | As of March 31, 2024 | As of December 31, 2024 |
|---|----------------------|-------------------------|
| Liabilities and equity | | |
| Liabilities | | |
| Trade and other payables | 322,746 | 303,413 |
| Financial guarantee liabilities | 8,484 | 8,385 |
| Bonds and borrowings | 3,048,797 | 3,439,102 |
| Other financial liabilities | 22,038 | 21,393 |
| Income taxes payable | 12,311 | 17,117 |
| Provision for point card certificates | 127,947 | 132,171 |
| Provision for loss on interest repayment | 15,230 | 12,524 |
| Other provisions | 1,409 | 1,321 |
| Deferred tax liabilities | 188 | 171 |
| Other liabilities | 59,086 | 55,444 |
| Total liabilities | 3,618,240 | 3,991,044 |
| Equity | | |
| Share capital | 75,929 | 75,929 |
| Capital surplus | 93,178 | 93,787 |
| Retained earnings | 542,602 | 594,619 |
| Treasury shares | (47,767) | (79,613) |
| Other components of equity | 41,110 | 30,847 |
| Total equity attributable to owners of parent | 705,053 | 715,570 |
| Non-controlling interests | 12,558 | 13,825 |
| Total equity | 717,611 | 729,396 |
| Total liabilities and equity | 4,335,852 | 4,720,440 |

(2) Condensed Quarterly Consolidated Statements of Income

(Millions of yen)

| | Third quarter of FY2023 (April 1, 2023 to December 31, 2023) | Third quarter of FY2024 (April 1, 2024 to December 31, 2024) |
|---|--|--|
| Revenue | | |
| Income from the payment business | 174,321 | 185,835 |
| Income from the lease business | 9,323 | 9,896 |
| Income from the finance business | 43,765 | 50,508 |
| Revenue from the real estate-related business | 42,260 | 57,837 |
| Revenue from the global business | 16,935 | 33,938 |
| Revenue from the entertainment business | 24,195 | 26,174 |
| Finance income | 1,655 | 4,116 |
| Total | 312,456 | 368,308 |
| Cost of sales | | |
| Cost of sales for the real estate-related business | 24,296 | 33,574 |
| Cost of sales for the entertainment business | 19,388 | 21,283 |
| Total | 43,685 | 54,858 |
| Net revenue | 268,771 | 313,450 |
| | | |
| Selling, general and administrative expenses | 175,552 | 188,195 |
| Impairment losses on financial assets | 27,086 | 30,701 |
| Finance costs | 17,503 | 27,780 |
| Gain arising from the derecognition of financial assets measured at amortized cost | 177 | 613 |
| Share of profit of investments accounted for using equity method | 26,421 | 10,740 |
| Other income | 9,481 | 4,456 |
| Other expenses | 933 | 841 |
| Profit before tax | 83,775 | 81,742 |
| Income tax expense | 21,377 | 23,346 |
| Profit | 62,397 | 58,395 |
| | | |
| Profit attributable to | | |
| Owners of parent | 62,057 | 57,609 |
| Non-controlling interests | 340 | 786 |
| Profit | 62,397 | 58,395 |
| | | |
| Earnings per share | | |
| Basic earnings per share (Yen) | 386.70 | 362.53 |
| Diluted earnings per share (Yen) | 386.52 | 362.12 |

Reconciliation from profit before tax to business profit

(Millions of yen)

| | Third quarter of FY2023 (April 1, 2023 to December 31, 2023) | Third quarter of FY2024 (April 1, 2024 to December 31, 2024) |
|--|--|--|
| Profit before tax | 83,775 | 81,742 |
| Reconciliations (Share of profit of investments accounted for using equity method) | (21,305) | (219) |
| Reconciliations (Other income) | (1,348) | (1,581) |
| Reconciliations (Other expenses) | 534 | 137 |
| Adjustments for the application of the effective interest method to financial assets | (160) | (144) |
| Subtotal | (22,279) | (1,808) |
| Business profit | 61,495 | 79,934 |

(3) Condensed Quarterly Consolidated Statements of Comprehensive Income

(Millions of yen)

| | Third quarter of FY2023 (April 1, 2023 to December 31, 2023) | Third quarter of FY2024 (April 1, 2024 to December 31, 2024) |
|--|--|--|
| Profit | 62,397 | 58,395 |
| Other comprehensive income | | |
| Items that will not be reclassified to profit or loss | | |
| Net change in fair value of equity instruments designated as measured at fair value through other comprehensive income | 3,058 | 428 |
| Remeasurements of defined benefit plans | (11) | (13) |
| Share of other comprehensive income of investments accounted for using equity method | (49) | 316 |
| Items that may be reclassified to profit or loss | | |
| Net change in fair value of debt instruments measured at fair value through other comprehensive income | 4 | 80 |
| Effective portion of cash flow hedges | 854 | 3,404 |
| Exchange differences on translation of foreign operations | 1,585 | (2,558) |
| Share of other comprehensive income of investments accounted for using equity method | 413 | (37) |
| Total other comprehensive income, net of tax | 5,855 | 1,620 |
| Comprehensive income | 68,253 | 60,015 |

| | | |
|--------------------------------------|--------|--------|
| Comprehensive income attributable to | | |
| Owners of parent | 67,906 | 59,044 |
| Non-controlling interests | 346 | 971 |
| Comprehensive income | 68,253 | 60,015 |

(4) Condensed Quarterly Consolidated Statements of Changes in Equity
Third quarter of FY2023 (April 1, 2023 to December 31, 2023)

(Millions of yen)

| | Equity attributable to owners of parent | | | | | | Non-controlling interests | Total |
|---|---|-----------------|-------------------|-----------------|----------------------------|----------|---------------------------|----------|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Other components of equity | Total | | |
| Balance as of April 1, 2023 | 75,929 | 83,560 | 481,163 | (62,668) | 20,317 | 598,301 | 1,739 | 600,041 |
| Profit | | | 62,057 | | | 62,057 | 340 | 62,397 |
| Other comprehensive income | | | | | 5,848 | 5,848 | 6 | 5,855 |
| Comprehensive income | – | – | 62,057 | – | 5,848 | 67,906 | 346 | 68,253 |
| Purchase of treasury shares | | | | (2,693) | | (2,693) | | (2,693) |
| Disposal of treasury shares | | (2,173) | | 17,669 | | 15,495 | | 15,495 |
| Share-based payment transactions | | 172 | | 53 | | 226 | | 226 |
| Dividends | | | (10,948) | | | (10,948) | (93) | (11,041) |
| Transfer from other components of equity to retained earnings | | | (655) | | 655 | – | | – |
| Obtaining of control of subsidiaries | | | | | | – | 297 | 297 |
| Loss of control of subsidiaries | | | | | | – | 78 | 78 |
| Changes in ownership interest in subsidiaries | | (12) | | | (0) | (13) | (57) | (70) |
| Other | | 17 | | | | 17 | | 17 |
| Total transactions with owners | – | (1,996) | (11,604) | 15,029 | 655 | 2,083 | 226 | 2,309 |
| Balance as of December 31, 2023 | 75,929 | 81,563 | 531,616 | (47,639) | 26,821 | 668,291 | 2,313 | 670,604 |

Third quarter of FY2024 (April 1, 2024 to December 31, 2024)

(Millions of yen)

| | Equity attributable to owners of parent | | | | | | Non-controlling interests | Total |
|---|---|-----------------|-------------------|-----------------|----------------------------|----------|---------------------------|----------|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Other components of equity | Total | | |
| Balance as of April 1, 2024 | 75,929 | 93,178 | 542,602 | (47,767) | 41,110 | 705,053 | 12,558 | 717,611 |
| Profit | | | 57,609 | | | 57,609 | 786 | 58,395 |
| Other comprehensive income | | | | | 1,435 | 1,435 | 184 | 1,620 |
| Comprehensive income | – | – | 57,609 | – | 1,435 | 59,044 | 971 | 60,015 |
| Purchase of treasury shares | | | | (31,883) | | (31,883) | | (31,883) |
| Share-based payment transactions | | 692 | | 36 | | 729 | | 729 |
| Dividends | | | (17,288) | | | (17,288) | (108) | (17,397) |
| Transfer from other components of equity to retained earnings | | | 11,696 | | (11,696) | – | | – |
| Changes in ownership interest in subsidiaries | | (94) | | | (1) | (96) | 405 | 309 |
| Other | | 10 | | | | 10 | | 10 |
| Total transactions with owners | – | 609 | (5,592) | (31,846) | (11,697) | (48,528) | 296 | (48,231) |
| Balance as of December 31, 2024 | 75,929 | 93,787 | 594,619 | (79,613) | 30,847 | 715,570 | 13,825 | 729,396 |

(5) Segment Information, Etc.

(i) General information regarding reportable segments

The Group's reportable segments are components of the Group for which separate financial information is available, and which are subject to regular review by the Board of Directors for the purpose of making decisions about the allocation of management resource and assessing the segments' performance.

The Company and its consolidated subsidiaries separately develop and conduct business activities that directly relate to their various customers, and that are mainly based on market and customer service offerings. In accordance with these considerations, the Group's reportable segments are classified by market and customer service offerings and comprise the "Payment," "Lease," "Finance," "Real Estate-Related," "Global" and "Entertainment" business segments.

The Payment business segment mainly consists of the credit card business, which is the Group's major segment, and various peripheral businesses closely related to the credit card business.

The Lease business segment operates the Group's leasing business which is centered on the leasing of office equipment.

The Finance business segment consists of the credit guarantee business and the finance related business.

The Real Estate-Related business segment comprises the real estate business and the real estate leasing business.

The Global business segment operates the lending business and the investment business.

In the Entertainment business, the Group is developing an amusement business centered on the management of amusement centers/arcades.

(ii) Information regarding profit or loss by reportable segments

For the third quarter ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

(Millions of yen)

| | Reportable segment | | | | | | | Adjustments (Note 2) | Consolidated |
|---|--------------------|-------|---------|-------------------------|--------|--------------------|---------|-------------------------|--------------|
| | Payment | Lease | Finance | Real estate- related | Global | Entertain- ment | Total | | |
| Revenue | | | | | | | | | |
| Revenue from external customers | 174,836 | 9,323 | 43,765 | 42,261 | 18,074 | 24,195 | 312,456 | – | 312,456 |
| Intersegment revenue | 1,243 | 0 | – | 234 | – | 0 | 1,478 | (1,478) | – |
| Total | 176,079 | 9,324 | 43,765 | 42,495 | 18,074 | 24,195 | 313,935 | (1,478) | 312,456 |
| Net revenue | 176,079 | 9,324 | 43,765 | 18,309 | 18,074 | 4,806 | 270,359 | (1,588) | 268,771 |
| Segment profit (Business profit) (Note 1) | 19,085 | 3,534 | 21,390 | 14,170 | 1,065 | 1,342 | 60,589 | 906 | 61,495 |
| Reconciliations | – | – | – | – | – | – | – | – | 22,279 |
| Profit before tax | – | – | – | – | – | – | – | – | 83,775 |

For the third quarter ended December 31, 2024 (from April 1, 2024 to December 31, 2024)

(Millions of yen)

| | Reportable segment | | | | | | | Adjustments (Note 2) | Consolidated |
|---|--------------------|-------|---------|-------------------------|--------|--------------------|---------|-------------------------|--------------|
| | Payment | Lease | Finance | Real estate- related | Global | Entertain- ment | Total | | |
| Revenue | | | | | | | | | |
| Revenue from external customers | 187,408 | 9,896 | 50,508 | 57,837 | 36,482 | 26,174 | 368,308 | – | 368,308 |
| Intersegment revenue | 1,491 | 1 | – | 130 | – | 0 | 1,623 | (1,623) | – |
| Total | 188,899 | 9,898 | 50,508 | 57,968 | 36,482 | 26,174 | 369,931 | (1,623) | 368,308 |
| Net revenue | 188,899 | 9,898 | 50,508 | 24,477 | 36,482 | 4,891 | 315,157 | (1,706) | 313,450 |
| Segment profit (Business profit) (Note 1) | 27,020 | 3,394 | 28,955 | 16,248 | 3,514 | 1,130 | 80,263 | (329) | 79,934 |
| Reconciliations | – | – | – | – | – | – | – | – | 1,808 |
| Profit before tax | – | – | – | – | – | – | – | – | 81,742 |

(Notes) 1. Business profit is a profit indicator calculated by subtracting the adjustment amount by the application of the effective interest rate method for financial assets and the non-recurring one-time profit and loss items from the profit before tax.

2. Adjustments include inter-segment eliminations.

Breakdown of reconciliations from segment profit (business profit) to profit before tax

(Millions of yen)

| | Third quarter of FY2023 (April 1, 2023 to December 31, 2023) | Third quarter of FY2024 (April 1, 2024 to December 31, 2024) |
|--|--|--|
| Segment profit (Business profit) | 61,495 | 79,934 |
| Adjustments for the application of the effective interest method to financial assets | 160 | 144 |
| Reconciliations (Share of profit of investments accounted for using equity method) | 21,305 | 219 |
| Gain on bargain purchase | 21,305 | 219 |
| Reconciliations (Other income) | 1,348 | 1,581 |
| Gain on valuation of investment securities (stocks, etc.) | 663 | 291 |
| Gain on sale of fixed assets | 672 | 1,169 |
| Other | 11 | 119 |
| Reconciliations (Other expenses) | (534) | (137) |
| Loss on sale of shares of subsidiaries and associates | (130) | – |
| Impairment losses on non-financial assets | (20) | – |
| Loss on sale of fixed assets | (117) | (88) |
| Loss on disposal of fixed assets | (155) | (35) |
| Other | (109) | (13) |
| Reconciliations - total | 22,279 | 1,808 |
| Profit before tax | 83,775 | 81,742 |