# 2019年3月期 第2四半期 決算資料

Reference Materials for the second quarter ended September 30, 2018

# 2018年 11月 13日

November 13, 2018



Corporate Planning Dept. 81-3-3988-2110

CREDIT SAISON CO., LTD.

# 単体の営業報告

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# ◆ 取扱高の実績 / Total Transaction Volume

単位:百万円/(¥ Million)

1							単位:百万円/(¥ Million)			
		2017/9	前年比%	構成比%	2018/9	前年比%	構成比%	2018/3	前年比%	構成比%
			YOY Change (%)	% of Total		YOY Change (%)	% of Total		YOY Change (%)	% of Total
		201	7/4/1~9/3	0	2018/4/1~9/30			2017/4/1~2018/3/31		
カードショッピ	ング	2,304,995	105.7	56.0	2,343,421	101.7	54.6	4,683,038	104.6	55.2
		2,304,333	103.7	30.0	2,343,421	101.7	34.0	4,003,030	104.0	33.2
Credit-card-relat	ed shopping services									
カードキャッシ	ノング	123,863	95.7	3.0	123,119	99.4	2.9	248,156	97.8	2.9
Cash advances										
カード事業計		2,428,859	105.2	59.0	2,466,540	101.6	57.4	4,931,195	104.2	58.1
Credit card to	otal									
証書ローン		705	00.1	0.0	707	00.5	0.0	1 407	00.0	0.0
		765	36.1	0.0	707	92.5	0.0	1,437	38.8	0.0
Member's Loan										
プロセシング	<ul><li>他社カード代行</li></ul>	1,379,082	107.9	33.5	1,470,579	106.6	34.2	2,873,183	107.5	33.9
Agency services		1,070,002	107.0	00.0	1,170,070	100.0	02	2,070,100	107.0	00.0
Agency services										
クレジットサー	-ビス関連	15,370	92.7	0.4	13,004	84.6	0.3	30,653	95.3	0.4
Credit services i	related									
	` <del></del>									
クレジットサービ	<b>(人争</b> 兼計	3,824,077	106.0	92.9	3,950,832	103.3	92.0	7,836,470	105.4	92.4
Credit services	total									
リース事業		F0.000	100.0	1.4	F7.407	00.1	1.0	114 500	100.0	1.4
		58,629	106.6	1.4	57,497	98.1	1.3	114,569	106.0	1.4
Leases										
信用保証		69,971	87.2	1.7	58,283	83.3	1.4	131,922	82.5	1.6
Guarantees					00,200			,	52.5	
┃┃┃不動産担保	ローン	57,443	98.8	1.4	92,851	161.6	2.2	160,762	128.0	1.9
Mortgage loans										
その他										
		104,461	130.2	2.5	136,076	130.3	3.2	241,949	134.2	2.9
Others										
ファイナンス		161,904	117.1	3.9	228,928	141.4	5.3	402,712	131.6	4.8
		101,304	117.1	5.9	220,920	141.4	0.5	402,712	131.0	4.0
Finance relat	ed 									
ファイナンス事業	<b>業計</b>	231,875	106.1	5.6	287,211	123.9	6.7	534,635	114.8	6.3
Finance busines	ss total									
その他の事業		11	112.1	0.0	11	96.6	0.0	23	110.4	0.0
Other businesses										
取扱高合計		4 1 1 4 500	100.1	1000	4.005.550	1014	100.0	0.405.000	105.0	100.0
		4,114,592	106.1	100.0	4,295,553	104.4	100.0	8,485,698	105.9	100.0
Volume of new	contracts									

- ◆「プロセシング・他社カード代行」はプロセシング業務受託及び当社のATM機での他社カード利用分で、決算短信上の「業務代行」のこと。 Agency services are fees received for making insourcing processing services and cash advances at Credit Saison's ATM on behalf of other companies.
- ◆「クレジットサービス関連」は保険及び個別信用購入あっせんなどの取扱高を含む。
  Credit service related business includes items such as volume contracts from insurance and shopping loan.
- ◆「その他の事業」は賃貸などの取扱高を含む。 Other business includes items such as volume contracts from rent.

# ◆ 営業資産残高の実績 / Operating Assets

単位:百万円/(¥ Million)

				1	平位.日刀	ウノ(羊 Willion)
	2017/9	2018/9	前年比%	2018/3	対期末増減	前期末比%
			YOY Change (%)		Increase/Decrease from 2018/3	Change form 2018/3 (%)
カードショッピング	1,071,480	1,043,211	97.4	1,028,581	14,630	101.4
Credit-card-related shopping services						
(内 リボルビング)	395,100	418,878	106.0	414,225	4,652	101.1
(include revolving)	ŕ	,		,	,	
カードキャッシング	214,718	218,540	101.8	217,193	1,347	100.6
Cash advances	,	,		,	,	
カード事業計	1,286,199	1,261,752	98.1	1,245,774	15,978	101.3
Credit card total	, ,	, ,		, ,	,	
証書ローン	7,808	5,811	74.4	6,376	△ 565	91.1
Member's Loan	,	,		,		
プロセシング・他社カード代行	86,483	97,726	113.0	101,082	△ 3,355	96.7
Agency services	ŕ	,		,	,	
クレジットサービス関連	332	348	104.8	293	55	118.8
Credit services related						
クレジットサービス事業計	1,380,823	1,365,639	98.9	1,353,526	12,112	100.9
Credit services total						
リース事業	63,385	66,786	105.4	66,621	165	100.2
Leases						
信用保証	1,435	1,421	99.0	1,412	9	100.7
Guarantees	(287,285)	(278,983)	(97.1)	(283,995)	(△5,012)	(98.2)
不動産担保ローン	270,502	432,487	159.9	354,993	77,494	121.8
Mortgage loans						
その他	59,315	76,563	129.1	74,553	2,009	102.7
Others	(59,441)	(84,589)	(142.3)	(77,364)	(7,225)	(109.3)
ファイナンス関連	329,817	509,050	154.3	429,546	79,504	118.5
Finance related	(329,944)	(517,077)	(156.7)	(432,357)	(84,719)	(119.6)
ファイナンス事業計	331,253	510,472	154.1	430,958	79,513	118.5
Finance business total	(617,229)	(796,060)	(129.0)	(716,353)	(79,707)	(111.1)
割賦売掛金残高計	1,775,462	1,942,898	109.4	1,851,106	91,792	105.0
Installment accounts recievable	(2,061,439)	(2,228,486)	(108.1)	(2,136,501)	(91,985)	(104.3)
リース投資資産	231,049	236,711	102.5	231,774	4,936	102.1
Leased investment assets	201,040	200,711	102.0	201,777	4,300	102.1
_cacca invocatione acces						

<sup>◆()</sup>は、保証残高(偶発債務)を含む。

#### ■債権流動化分を含む場合の残高

ショッピング -億円(1回払い)

The number of installment accounts receivable ( ) includes securitized credit-card-related shopping Y - bil (monthly payment).

単位:百万円/(¥ Million)

	2017/9	2018/9	前年比% YOY Change (%)	2018/3	対期末増減 Increase/Decrease from 2018/3	前期末比% Change form 2018/3 (%)
カードショッピング Credit-card-related shopping services	1,091,480	1,043,211	95.6	1,028,581	14,630	101.4

<sup>•( )</sup> is accounted for under receivables include guarantee commitments (contingent liabilities).

# ◆ 営業収益の実績 / Operating Revenue

単位:百万円/(¥ M							(¥ Million)		
	2017/9	前年比%	構成比%	2018/9	前年比%	構成比%	2018/3	前年比%	構成比%
		YOY Change (%)	% of Total		YOY Change (%)	% of Total		YOY Change (%)	% of Total
カードショッピング	64,948	106.9	52.5	67,084	103.3	52.4	131,828	105.8	52.8
Credit-card-related shopping services									
カードキャッシング	16,491	99.8	13.3	16,157	98.0	12.6	32,822	99.3	13.1
Cash advances									
カード事業計	81,440	105.4	65.8	83,242	102.2	65.0	164,651	104.4	65.9
Credit card total									
証書ローン	487	84.8	0.4	359	73.8	0.3	896	81.6	0.4
Member's Loan									
プロセシング・他社カード代行	13.371	104.9	10.8	13.821	103.4	10.8	27.229	105.6	10.9
Agency services				15,521				, , , , ,	
	4,735	104.7	3.8	4.936	104.2	3.9	9,206	98.2	3.7
Credit services related	4,733	104.7	3.0	4,930	104.2	3.9	3,200	30.2	3.7
クレジットサービス事業計	100.004	105.0	00.0	100.050	100.0	00.0	001.004	1041	00.0
	100,034	105.2	80.8	102,359	102.3	80.0	201,984	104.1	80.8
Credit services total									
リース事業	6,481	96.0	5.2	6,389	98.6	5.0	12,863	97.1	5.1
Leases									
信用保証	8,616	106.0	7.0	8,548	99.2	6.7	17,101	103.5	6.8
Guarantees									
不動産担保ローン	4,471	125.2	3.6	6,115	140.4	4.8	9,185	123.5	3.7
Mortgage loans									
その他	1,665	138.5	1.3	2,143	135.4	1.9	3,998	152.3	1.6
Others									
ファイナンス関連	6,136	128.6	5.0	8,529	139.0	6.7	13,183	131.0	5.3
Finance related	·						,		
ファイナンス事業計	14,753	114.3	11.9	17,077	115.8	13.3	30,285	113.9	12.1
Finance business total	1 1,700	111.0	11.0	17,077	110.0	10.0	00,200	110.0	12.1
その他の事業	10	113.2	0.0	10	96.1	0.0	21	111.3	0.0
Other business	10	110.2	0.0	10	30.1	0.0	"	111.3	0.0
金融収益	0.450	101.7	0.0	0.101	00.1	1 7	4710	07.7	1.0
	2,452	101.7	2.0	2,161	88.1	1.7	4,710	97.7	1.9
Financial revenue									
営業収益計	123,733	105.6	100.0	127,998	103.4	100.0	249,865	104.7	100.0
Total operating revenue									

- ◆「プロセシング・他社カード代行」はプロセシング業務受託及び当社のATM機での他社カード利用分で、決算短信上の「業務代行収益」のこと。 Agency services are fees received for making insourcing processing services and cash advances at Credit Saison's ATM on behalf of other companies. ◆「クレジットサービス関連」は保険及び個別信用購入あっせんなど収益を含む。
- Credit service related business includes items such as revenues from insurance and shopping loan.
- ◆「その他の事業」は賃貸収入などを含む。

Other businesses includes items such as revenue from rent.

#### →■カードショッピング収益の内訳 / Breakdown of Operating revenue from shopping services.

	2017/9	前年比%	構成比%	2018/9	前年比%	構成比%	2018/3	前年比%	構成比%
		YOY Change (%)	% of Total		YOY Change (%)	% of Total		YOY Change (%)	% of Total
加盟店収益	36,243	104.6	55.8	36,772	101.5	54.8	73,598	103.7	55.9
Revenues from Affiliated Stores									
リボ残高収益	24,599	111.4	37.9	26,100	106.1	38.9	49,940	109.5	37.9
Revenues from Revolving Credit									
年会費	4,106	102.5	6.3	4,210	102.6	6.3	8,289	102.9	6.3
Annual membership Fees									
合計	64,948	106.9	100.0	67,084	103.3	100.0	131,828	105.8	100.0
Total									

# ◆ 販売費及び一般管理費の実績 / Selling, General and Administrative Expenses

単位:百万円/(¥ Million)

地域   特定性   地域   地域   地域   地域   地域   地域   地域   地	-								単位:百万円/	∕(¥ Million)
広告宣伝費 20,304 1,107 105.8 17,767 △ 2,536 87.5 42,047 3,005 107.7 Advertising expenses 日間の		2017/9			2018/9			2018/3	-	
Advertising expenses		20.304			17.767			42 O47		• , ,
費問引当金編入額	·	20,304	1,107	100.0	17,707	<u> </u>	07.5	72,047	3,003	107.7
Provision for losses on accounts receivable 利息返還損失引当金線入額 Protocon for losses for interact repayment (債務保証損失引当金線入額 Provision for losses on guarantees  役員報酬 222 13 106.4 173 △ 48 78.0 461 15 103.4  ① 「中のでは、「中ので	<u> </u>	10.004	2 625	121 0	11 720	925	107.7	20.076	920	104.6
利息返還損失引当金線入額		10,004	2,033	131.9	11,720	000	107.7	20,970	920	104.0
Provision for Disses for interest repreparent   供務保証損失引当金線入額					_		_	_	Λ 15 220	
受責報酬 222 13 106.4 173 △ 48 78.0 461 15 103.4 砂理・銀行 222 13 106.4 173 △ 48 78.0 461 15 103.4 砂理・乗員合料及び賞与 9,134 299 103.4 9,179 45 100.5 20,013 782 104.1 医中のloyees' salaries & bonuses			_	_					△ 15,559	_
接乗員輪開 222 13 106.4 173 △ 48 78.0 461 15 103.4	債務保証損失引当金繰入額	4,073	1,102	137.1	4,638	565	113.9	6,999	872	114.2
世来員給料及び賞与 9,134 299 103.4 9,179 45 100.5 20,013 782 104.1	Provision for losses on guarantees									
従業員給料及び賞与	役員報酬	222	13	106.4	173	△ 48	78.0	461	15	103.4
度与引当金線入額 1,670 192 113.0 1,786 115 106.9 1,687 186 112.4 Provision for borus payable 289 46 119.1 406 117 140.6 674 186 138.4 Retirement provisions 役員質与引当金線入額 53 0 101.7 52 △ 1 97.7 149 21 116.4 福利厚生費 1,670 81 105.1 1,752 82 104.9 3,425 147 104.5 Health and welfare benefits 通信交通費 6,053 196 103.4 5,875 △ 177 97.1 13,485 1,788 115.3 Communication and travel expenses 787 78 111.1 788 1 100.2 1,539 111 107.8 Retard fees paid 35,277 2,100 106.3 41,140 5,863 116.6 75,992 8,295 112.3 上来数料 768 78 12.3 上来数料 768 115.3 上来数料 769 78 12.3 上来数料 769 78 78 12.3 上来数料 769 78 78 12.3 上来数料 769 78 78 12.3 12.3 上来数料 769 78 78 78 78 78 12.3 上来数料 769 78 78 78 78 12.3 上来数书数书数书数书数书数书数书数书数书数书数书数书数书数书数书数书数书数书数书	Directors' and statutory auditors' compensation									
實与引当金繰入額 1,670 192 113.0 1,786 115 106.9 1,687 186 112.4     日本	従業員給料及び賞与	9,134	299	103.4	9,179	45	100.5	20,013	782	104.1
Provision for bonus payable   289   46   119.1   406   117   140.6   674   186   138.4     Retirement provisions   289   46   119.1   406   117   140.6   674   186   138.4     Retirement provisions   289   46   119.1   406   117   140.6   674   186   138.4     Retirement provisions   289   46   119.1   406   117   140.6   674   186   138.4     Retirement provisions   289   46   119.1   406   117   140.6   674   186   138.4     Retirement provisions   289   53   0   101.7   52   △ 1   97.7   149   21   116.4     Retirement provisions   289   165.1   1.752   82   104.9   3.425   147   104.5     Retail pretage   6,053   196   103.4   5.875   △ 177   97.1   13.485   1.788   115.3     Communication and travel expenses   289   109.7   3.546   220   106.6   7.207   734   111.3     Taxes   787   78   111.1   788   1   100.2   1.539   111   107.8     Retail fees   787   78   111.1   788   1   100.2   1.539   111   107.8     Retail fees   75.992   8.295   112.3     Retail graph   35.277   2.100   106.3   41.140   5.863   116.6   75.992   8.295   112.3     Retail graph   1.532   54   103.7   6.566   5.033   428.4   6.369   3.492   221.4     Depreciation expenses   26.065   △ 1.166   83.9     Chers   6.66   △ 1.166   83.9     Chers   97.952   8.331   109.3   108.224   10.271   110.5   207.093   4.054   102.0     Retail fees   7.000   7.000   7.000   7.000   7.000   7.000     Retail fees   7.000   7.000   7.000   7.000   7.000   7.000   7.000     Retail fees   7.000   7.	Employees' salaries & bonuses									
退職給付費用 289 46 119.1 406 117 140.6 674 186 138.4 Retirement provisions	賞与引当金繰入額	1,670	192	113.0	1,786	115	106.9	1,687	186	112.4
Retirement provisions  役員賞与引当金繰入額	Provision for bonus payable									
後負賞与引当金繰入額 53 0 101.7 52 △ 1 97.7 149 21 116.4 Reserve for directors' and statutory auditors' bonuses 1,670 81 105.1 1,752 82 104.9 3,425 147 104.5 Health and welfare benefits 6,053 196 103.4 5,875 △ 177 97.1 13,485 1,788 115.3 Communication and travel expenses 3,325 293 109.7 3,546 220 106.6 7,207 734 111.3 Taxes 787 78 111.1 788 1 100.2 1,539 111 107.8 Rental fees 支払手数料 35,277 2,100 106.3 41,140 5,863 116.6 75,992 8,295 112.3 Fees paid 減価償却費 1,532 54 103.7 6,566 5,033 428.4 6,369 3,492 221.4 Depreciation expenses 79,952 8,331 109.3 108,224 10,271 110.5 207,093 4,054 102.0	退職給付費用	289	46	119.1	406	117	140.6	674	186	138.4
福利厚生費 1,670 81 105.1 1,752 82 104.9 3,425 147 104.5  Health and welfare benefits 通信交通費 6,053 196 103.4 5,875 △ 177 97.1 13,485 1,788 115.3  Communication and travel expenses	Retirement provisions									
福利厚生費 1,670 81 105.1 1,752 82 104.9 3,425 147 104.5  Health and welfare benefits 6,053 196 103.4 5,875 △ 177 97.1 13,485 1,788 115.3  在	役員賞与引当金繰入額	53	0	101.7	52	Δ1	97.7	149	21	116.4
Health and welfare benefits  通信交通費 6,053 196 103.4 5,875 △ 177 97.1 13,485 1,788 115.3  在	Reserve for directors' and statutory auditors' bonuses									
通信交通費 6,053 196 103.4 5,875 △ 177 97.1 13,485 1,788 115.3  租税公課 3,325 293 109.7 3,546 220 106.6 7,207 734 111.3  「古xes 787 78 111.1 788 1 100.2 1,539 111 107.8  Rental fees 3 35,277 2,100 106.3 41,140 5,863 116.6 75,992 8,295 112.3  Fees paid 減価償却費 1,532 54 103.7 6,566 5,033 428.4 6,369 3,492 221.4  Depreciation expenses その他 2,673 128 105.1 2,828 154 105.8 6,065 △ 1,166 83.9  Others 合計 97,952 8,331 109.3 108,224 10,271 110.5 207,093 4,054 102.0	福利厚生費	1,670	81	105.1	1,752	82	104.9	3,425	147	104.5
田税公課 3,325 293 109.7 3,546 220 106.6 7,207 734 111.3 Taxes	Health and welfare benefits									
租税公課 3,325 293 109.7 3,546 220 106.6 7,207 734 111.3 [賃借料 787 78 111.1 788 1 100.2 1,539 111 107.8 Rental fees 3 35,277 2,100 106.3 41,140 5,863 116.6 75,992 8,295 112.3 Fees paid 1,532 54 103.7 6,566 5,033 428.4 6,369 3,492 221.4 Depreciation expenses その他 2,673 128 105.1 2,828 154 105.8 6,065 △ 1,166 83.9 Others 97,952 8,331 109.3 108,224 10,271 110.5 207,093 4,054 102.0	通信交通費	6,053	196	103.4	5,875	△ 177	97.1	13,485	1,788	115.3
質借料 787 78 111.1 788 1 100.2 1,539 111 107.8 支払手数料 35,277 2,100 106.3 41,140 5,863 116.6 75,992 8,295 112.3 Fees paid 1,532 54 103.7 6,566 5,033 428.4 6,369 3,492 221.4 Depreciation expenses 2,673 128 105.1 2,828 154 105.8 6,065 △ 1,166 83.9 Others 97,952 8,331 109.3 108,224 10,271 110.5 207,093 4,054 102.0	Communication and travel expenses									
賃借料	租税公課	3,325	293	109.7	3,546	220	106.6	7,207	734	111.3
支払手数料   35,277   2,100   106.3   41,140   5,863   116.6   75,992   8,295   112.3   12.3	Taxes									
支払手数料 35,277 2,100 106.3 41,140 5,863 116.6 75,992 8,295 112.3 減価償却費 1,532 54 103.7 6,566 5,033 428.4 6,369 3,492 221.4 Depreciation expenses 2,673 128 105.1 2,828 154 105.8 6,065 △ 1,166 83.9 Others 97,952 8,331 109.3 108,224 10,271 110.5 207,093 4,054 102.0	賃借料	787	78	111.1	788	1	100.2	1,539	111	107.8
Fees paid       減価償却費     1,532     54     103.7     6,566     5,033     428.4     6,369     3,492     221.4       Depreciation expenses     その他 Others     2,673     128     105.1     2,828     154     105.8     6,065     △ 1,166     83.9       合計     97,952     8,331     109.3     108,224     10,271     110.5     207,093     4,054     102.0	Rental fees									
減価償却費 1,532 54 103.7 6,566 5,033 428.4 6,369 3,492 221.4  Poppreciation expenses 2,673 128 105.1 2,828 154 105.8 6,065 △ 1,166 83.9 Others 97,952 8,331 109.3 108,224 10,271 110.5 207,093 4,054 102.0	支払手数料	35,277	2,100	106.3	41,140	5,863	116.6	75,992	8,295	112.3
Come     2,673     128     105.1     2,828     154     105.8     6,065     △ 1,166     83.9       Others     合計     97,952     8,331     109.3     108,224     10,271     110.5     207,093     4,054     102.0	Fees paid									
その他 2,673 128 105.1 2,828 154 105.8 6,065 △ 1,166 83.9 Others	減価償却費	1,532	54	103.7	6,566	5,033	428.4	6,369	3,492	221.4
Others     109.3     108,224     10,271     110.5     207,093     4,054     102.0	Depreciation expenses									
合計 97,952 8,331 109.3 108,224 10,271 110.5 207,093 4,054 102.0	その他	2,673	128	105.1	2,828	154	105.8	6,065	Δ 1,166	83.9
	Others									
Total	合計	97,952	8,331	109.3	108,224	10,271	110.5	207,093	4,054	102.0
	Total									

# ◆ 貸倒償却の実額 / Credit Losses

								<u>単位:百万円</u>	∕(¥ Million)	
	2017/9	増減	前年比%	2018/9	増減	前年比%	2018/3	増減	前年比%	l
		Increase/Decrease	YOY Change (%)		Increase/Decrease	YOY Change (%)		Increase/Decrease	YOY Change (%)	l
貸倒償却実額合計	13,172	1,659	114.4	14,548	1,375	110.4	26,574	1,244	104.9	l
Credit losses written off against the allowance										ı

# ◆ 金利感応度によるバランスシートの構造

/ Interest Rate Structure of Assets and Liabilities

単位:10億円/(¥ Billion)

		1 1=1.10 10.13	/ ( <del>+</del> Dillion/	
	201	18/3		
変動金利資産	685	変動金利負債	730	
Variable-rate assets	000	Variable-rate liabilities	(730)	
準固定金利資産	648	固定金利負債	1,220	
Semi-fixed-rate assets	040	Fixed-rate liabilities	(1,220)	
固定金利資産	298	非金利負債	482	
Fixed-rate assets	230	Non-interest-bearing liabilities	402	
非金利資産	1,199	資本	396	
Non-interest-earning assets	(1,199)	Shareholder's equity	390	
資産合計	2,831	負債·資本合計	2,831	
Total assets	(2,831)	Total liabilities and shareholder's equity	(2,831)	

GAP額	45
GAP amount	(45)
GAP率	1.6%
GAP rate	(1.6%)

単付:10億円/(¥ Billion)

単位:IUI息円/(羊 BIIIIC						
2018/9						
変動金利資産	789	変動金利負債	803			
Variable-rate assets	709	Variable-rate liabilities	(803)			
準固定金利資産	652	固定金利負債	1,274			
Semi-fixed-rate assets	032	Fixed-rate liabilities	(1,274)			
固定金利資産	306	非金利負債	469			
Fixed-rate assets	000	Non-interest-bearing liabilities	400			
非金利資産	1,201	資本	404			
Non-interest-earning assets	(1,201)	Shareholder's equity	404			
資産合計	2,951	負債·資本合計	2,951			
Total assets	(2,951)	Total liabilities and shareholder's equity	(2,951)			

GAP額	13
GAP amount	(13)
GAP率	0.5%
GAP rate	(0.5%)

- ◆ GAP率とは、GAP額を総資産額で除した百分率である。 The GAP ratio is GAP amount / Total assets.
- ◆()は債権流動化分を含む数値。

Number of ( ) estimates are installment receivable securitization include in the credit-card-related shopping services.

# ◆ 連結業績予測/Performance Estimates(Consolidated)

単位:百万円/(¥ Million)

	営業収益								
		Ор	erating Revenue						
	2018/3	前年比%	2019/3	前年比%	構成比%				
		YOY Change (%)		YOY Change (%)	% of Total				
クレジットサービス事業収益	218,952	104.1	228,300	104.3	74.7				
Income from the credit services business									
リース事業収益	12,851	97.1	12,800	99.6	4.2				
Income from the leases business									
ファイナンス事業利益	35,417	114.0	40,300	113.8	13.2				
Income from the finance business									
不動産関連事業利益	15,446	113.4	15,200	98.4	5.0				
Income from the real estate related business									
エンタテインメント事業利益	9,288	89.3	8,600	92.6	2.8				
Income from the entertainment business									
金融収益	226	81.3	300	132.7	0.1				
Financial revenue									
営業収益合計	292,183	104.7	305,500	104.6	100.0				
Operating revenue									

	2018/3	前年比% YOY Change (%)	2019/3	前年比% YOY Change (%)
営業費用	251,412	101.5	267,300	106.3
Operating expenses				
営業利益	40,771	130.6	38,200	93.7
Operating income				
経常利益	56,717	106.9	51,000	89.9
Ordinary income				
当期純利益	38,329	90.7	33,000	86.1
Net income				

# ◆ 単体業績予測 / Performance Estimates (Non-Consolidated)

単位:百万円/(¥ Million)

	1	取扱高	1		単位∶日 <i>カ</i> F 営業収益	月/(¥ Million)		
	Volum	取扱局 ne of New Conti	racts	吕未収益 Operating Revenue				
	2019/3	前年比%	構成比%	2019/3	前年比%	構成比%		
		YOY Change (%)	% of Total		YOY Change (%)	% of Total		
カードショッピング	4,820,000	102.9	54.3	136,800	103.8	52.3		
Credit-card-related shopping services								
カードキャッシング	250,000	100.7	2.8	32,800	99.9	12.5		
Cash advances								
カード事業計	5,070,000	102.8	57.1	169,600	103.0	64.8		
Credit card total								
証書ローン	1,600	111.3	0.0	700	78.1	0.3		
Member's Loan								
プロセシング・他社カード代行	3,025,000	105.3	34.1	29,300	107.6	11.2		
Agency services								
クレジットサービス関連	29,000	94.6	0.3	10,200	110.8	3.9		
Credit services related business								
クレジットサービス事業計	8,125,600	103.7	91.5	209,800	103.9	80.1		
Credit servises total								
リース 事業	117,000	102.1	1.3	12,800	99.5	4.9		
Leases								
信用保証	126,000	95.5	1.4	17,100	100.0	6.5		
Guarantees								
不動産担保ローン	203,000	126.3	2.3	12,300	133.9	4.7		
Mortgage loans								
その他	305,000	126.1	3.4	5,400	135.1	2.1		
Others								
ファイナンス関連	508,000	126.1	5.7	17,700	134.3	6.8		
Finance related business								
ファイナンス事業計	634,000	118.6	7.1	34,800	114.9	13.3		
Finance business total								
				4,400	93.4	1.7		
Financial revenue				.,				
合計	8,876,600	104.6	100.0	261,800	104.8	100.0		
Total	0,0,000	, 0 , 1, 3	. 55,15			. 55,5		

	2018/3	前年比% YOY Change (%)	2019/3	前年比% YOY Change (%)
販管費	207,093	102.0	220,800	106.6
SG&A expenses				
金融費用	9,872	87.5	9,900	100.3
Financial expenses				
計	216,965	101.2	230,700	106.3
Total				
営業利益	32,900	137.8	31,100	94.5
Operating income				
経常利益	38,871	102.3	37,000	95.2
Ordinary income				
当期純利益	22,190	105.4	23,000	103.7
Net income				

# (株) クレディセゾン関係会社 経営数値FINANCIAL HIGHLIGHTS FOR CREDIT SAISON'S AFFILIATES AND CONSOLIDATED SUBSIDIARIES

 2018年度中間
 2018年度見込

 Fiscal 18.04-09
 Fiscal 18

 Actual
 Estimate

事業内容・他 Business & others

					Actual	<u>Estimate</u>			
■連結子会社 Consolidated S	ub:	s i d	iari	es		· /	単位:百万円/(¥ Million)		
	総	資	產	Total Assets	190, 598		< Real Estate Revitalization Business & Loan Servicing (Asset Recovery) Business >		
(株)アトリウム グループ	純	資	產	Shareholders' Equity	6, 557		Engages in an array of real estate-related work centering on Comprehensive Real Estate Business and Loan Servicing.     In the Comprehensive Real Estate Business, the Group		
Atrium Group	剰	余	金	Retained Earnings	6, 455		undertakes revitalization of old real estate and planning and development of new real estate, with the aim of releasing real estate with high asset value into the market.		
直接保有割合 % ownership 100.0%		業	収益	Operating Revenue	<b>*</b> 7, 201	** 13, 300	- In the Loan Servicing operations, the Group purchases claims from financial institutions and investors, solves the inherent problems using its unique know-how, engaging in management		
(グループ議決権保有割合 % own by CS-group)	経	常	利益	Ordinary Income	2, 915	3, 500	and recovery of the assets.		
(100.0%)	当	期	利益	Net Income	1, 950	2, 250			
	総	資	產	Total Assets	6, 020		< Temporary Staffing Business and Debt Collection Business >		
(株)セゾンパーソナルプラス	純	資	產	Shareholders' Equity	5, 070		<ul> <li>Engages in a number of businesses commissioning work of municipal corporations to private enterprises centering on the temporary staffing business.</li> </ul>		
SAISON PERSONAL PLUS COMPANY LIMITED.	剰	余	<b></b>	Retained Earnings	3, 669		The Group's subsidiary JPN Collection Service Co., Ltd. engages in claim purchase and research business centering on collection of debts on commission.		
	営	業	収益	Operating Revenue	3, 629	7, 500			
100.0%	経	常	利益	Ordinary Income	286	500			
(100.0%)	当	期	利益	Net Income	193	300			
	総	資	產	Total Assets	92, 728		< Personal Loan Business, Mortgage Financing Business and Credit Guarantee Business >		
(株) セゾンファンデックス	純	資	產	Shareholders' Equity	18, 141		<ul> <li>Engages in an array of real estate security and credit-guarantee operations centering on card loans, purpose-oriented loans, and other loans for individuals.</li> </ul>		
Saison Fundex Corporation	剰	余	<b></b>	Retained Earnings	13, 591				
	営	業	収 益	Operating Revenue	4, 311	8, 900			
100.0%	経	常	利益	Ordinary Income	1, 861	3, 000			
(100.0%)	当	期	利益	Net Income	1, 301	2, 100			
	総	資	產	Total Assets	40, 381		< Amusement Facilities Business, Real Estate Leasing Business >		
(株) コンチェルト	純	資	產	Shareholders' Equity	32, 130		<ul> <li>In the Amusement Facilities Business, the Group manages 22 amusement centers under the brand CONCERTHALL in the East Japan region centering on the Kanto area. Operations are</li> </ul>		
CONCERTO CO., LTD.	剰	余	<b>金</b>	Retained Earnings	14, 230		conducted based on the community-oriented administration model enabling the business to grow together with the communities its facilities operate in.		
	営	業	収益	Operating Revenue	* 5, 476	¥ 10, 500	<ul> <li>In the Real Estate Leasing Business, the Group engages in a variety of real estate operations centering on the core business o leasing commercial buildings such as THE PRIME in the Tokyo</li> </ul>		
99. 6%	経	常	利益	Ordinary Income	1, 351	2, 200	metropolitan area starting with Shibuya.		
(100.0%)	当	期	利益	Net Income	867	1, 400			
	総	資	產	Total Assets	69, 719		< Commissioned Business for Credit Card Processing >		
(株)キュービタス	純	資	產	Shareholders' Equity	2, 681		- Was established as a joint venture by the Group (51.0%) a the Mizuho Bank, Ltd. (49.0%). - Is engaged in the commissioned business of credit card-re		
Qubitous Co.,Ltd.	剰	余	: 1	Retained Earnings	2, 181	/	processing.		
	営	業	収益	Operating Revenue	14, 576				
51.0%	経	常	利益	Ordinary Income	△ 194				
(51.0%)	当	期	利益	Net Income	△ 197				

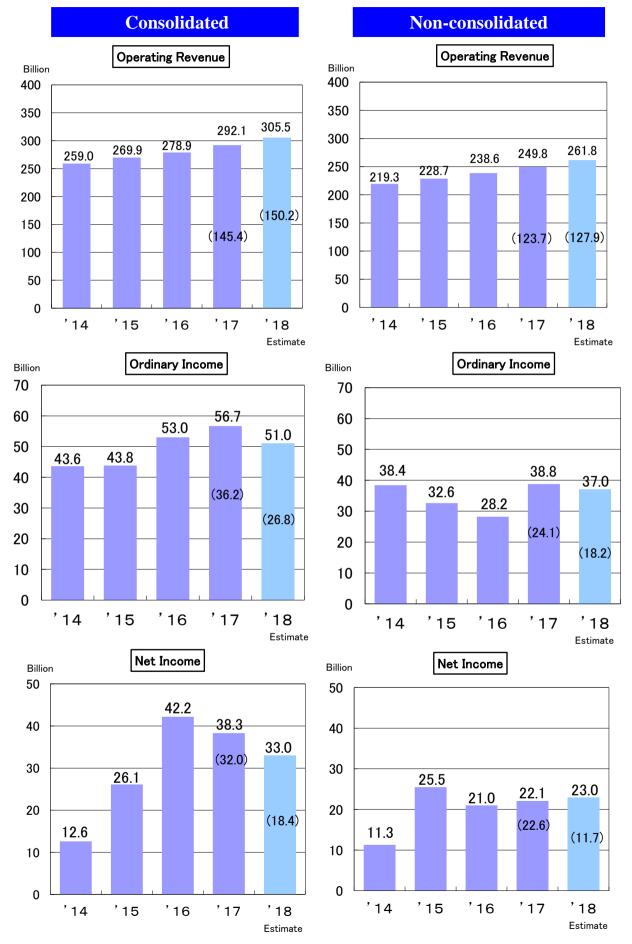
# (株) クレディセゾン関係会社 経営数値FINANCIAL HIGHLIGHTS FOR CREDIT SAISON'S AFFILIATES AND CONSOLIDATED SUBSIDIARIES

2018年度中間 2018年度見込 Fiscal 18.04-09 Fiscal 18 Actual Estimate 事業内容・他 Business & others

■持分法適用会社 = 関連	会社	Af	fili	at	es Account For I	By the Equ	ity Metho	d 単位:百万円╱(¥ Million)		
		総	資	産	Total Assets	20, 610		< Information Service Industry >		
(株) セゾン情報システムズ		純	資	産	Shareholders' Equity	12, 932		Fintech Platform Unit, Retail IT Service Unit and HULFT business Unit providing Telecommunications		
Saison Information Systems Co.,	Ltd.	剰	余	金	Retained Earnings	10, 041		middleware sales and solutions.		
		営	業収	益	Operating Revenue	11, 318				
	46. 8%	経	常利	益	Ordinary Income	1, 763	2, 990			
	(46.8%)	当	期利	益	Net Income	1, 594	2, 450			
		総	資	産	Total Assets	173, 654		< Credit Card Service Industry >		
出光クレジット㈱		純	資	産	Shareholders' Equity	31, 730		Founded in 1986, the Company made a 50% investment stake in 2003, and starting from 2004 issued the Idemitsu Card Mydo Plus featuring an on-going		
Idemitsu Credit Co., Ltd.		剰	余	金	Retained Earnings	27, 830		free membership. By leveraging the gasoline discount service and plenty of sales (SS) channels, the number of card members increased.		
		営	業収	益	Operating Revenue	11, 534	23, 300	In 2007, Idemitsu Cash Preca was issued, which could be used as both a cash member card and prepaid card. In July 2010, Idemitsu Biz Card was issued as		
	50. 0%	経	常利	益	Ordinary Income	2, 214	3, 850	a brand-new corporate card. The company pursues growth strategies by strengthening current businesses and developing new business.		
	(50.0%)	当	期利	益	Net Income	1, 576	2, 690	September 2015: Established a financial subsidiary in Cambodia.		
		総	資	産	Total Assets	322, 331		< Credit Card Service Industry >		
ユーシーカード(株)		純	資	産	Shareholders' Equity	65, 692		The Group contributed 31.0% in accordance with a comprehensive business alliance concerning credit card business		
UC CARD Co., Ltd.		剰	余	金	Retained Earnings	60, 008		we entered into with the Mizuho Bank, Ltd.		
		営	業収	益	Operating Revenue	14, 900		Includes a number of credit card-related businesses entailing operations with members, affiliated commercial institutions, and		
	31.0%	経	常利	益	Ordinary Income	306		gift cards.		
	(31.0%)		期利	益	Net Income	163				
		総	資	産	Total Assets	90, 083		< Credit Card Service Industry >		
りそなカード㈱		純	資	産	Shareholders' Equity	32, 748		July 2004: Merger of 3 card service companies related to Resona. The next month, the Company made a 10% investment stake and started		
Resona Card Co., Ltd.		剰	余	金	Retained Earnings	31, 005		issuing Resona Card Saison using its processing capabilities.		
		営	業収	益	Operating Revenue	8, 353		December 2005: With an additional investment, the Company raised its capital ratio to 22.4%.		
	22. 4%	経	常利	益	Ordinary Income	854		Furthermore, the Subsidiary Company will continue to display its strategic role in providing Resona Holdings settlement services by		
			期利	益	Net Income	1, 013		promoting the cash card-type credit card to all bank customers of Resona Group.		
		総	資	産	Total Assets	12, 747		< Credit Card Service Industry >		
静銀セゾンカード㈱		純	資	産	Shareholders' Equity	1, 805		October 2006: Joint venture with Shizuoka Bank By making the most of the strengths and know-how of both Shizuoka Bank and		
Shizugin Saison Card Co., Ltd.		剰	余	金	Retained Earnings	△ 1, 194		itself, the Company developed and promoted a credit card services business model linked to the area.		
		営	業収	益	Operating Revenue	1, 193	2, 450	July 2008: Started issuing the Entetsu Card in cooperation with Enshu Railway Co., Ltd., and by September 2009, an additional Entetsu Gold card was issued.		
	50. 0%	経	常利	益	Ordinary Income	159	370	February 2013: Parche And ALL-S Card was issued for retail facilities in station buildings in line with growth strategies addressing community-based		
	(50.0%)		期利	益	Net Income	103	310	businesses.		
		総	資	産	Total Assets	43, 715		< Credit Card Service Industry >		
大和ハウスフィナンシャル㈱		純	資	産	Shareholders' Equity	1, 088		Nov. 2006: Joint venture with Daiwa House Industry		
Daiwa House Financial Co., Ltd.		剰	余	金	Retained Earnings	Δ 1,011		May 2007: Issued the Daiwa Saison Card and ran a point program for each facility under the Daiwa House Group.		
		営	業収	益	Operating Revenue	3, 507	8, 280	Since October 2009, it started handling reform loans, with credit card and loan businesses at the core of its operations.		
	30. 0%	経	常利	益	Ordinary Income	13	340	Furthermore, the Subsidiary Company will continue to display its strategic role in providing group-wide settlement services, as well as		
			期利	益	Net Income	73	290	focusing on increasing corporate customers by promoting a settlement system for house rent via D-room card.		
		総	資	産	Total Assets	116, 963		< Credit Card Service Industry >		
高島屋クレジット㈱		純	資	産	Shareholders' Equity	30, 927		August 2004: Credit Saison made a 10% investment stake through a		
Takashimaya Credit Co., Ltd.		剰	余	金	Retained Earnings	27, 627		collaboration with Takashimaya and started issuing the Takashimaya Saison Card. With approximately 600 thousands of new accounts among		
		営	業収	益	Operating Revenue	9, 507	19, 290	its achievements over the years, thanks to its determination in July 2006 to strengthen its business relationship with the Company, it managed to raise		
	22 40	経	常利	益	Ordinary Income	2, 418	4, 790			
	33. 4% (33. 4%)	_	期利		Net Income	1, 573	3, 110	card that secures customers' maximum satisfaction by leveraging its strengths as a company offering cards for purchases in department stores.		
		総	資		Total Assets	154, 528		< Credit Card Service Industry >		
  株 セブンCSカードサービス		純	資	産	Shareholders' Equity	35, 271		As regards the affiliated cards joint business with Sogo & Seibu, in April 2011the Company established a joint venture with Seven Financial Service,		
Seven CS Card Service Co., Ltd.		剰	余	金	Retained Earnings	13, 271		which was the successor company in an absorption-type corporate split.  In the future, the integration with the Seven Card service is expected, while the		
		営	業収		Operating Revenue	9,963		In the future, the integration with the Seven Card service is expected, what Company is aiming to achieve a top-class position with a brand-new fina service by combining its strengths, extensive expertise in processing, an		
	40.00	级	常利		Ordinary Income	1,291		marketing know-how, as well as by integrating the wide customer base and customer contact points that Seven & i possesses as Japan's largest		
	49.0% (49.0%)	-			Net Income	832		distribution group.		
		総総	資		Total Assets	/		< Ticket Selling Industry >		
(株)イープラス		純	資	産	Shareholders' Equity			A company operating "e+ (eplus)" online ticket service for		
eplus inc.		剰	余		Retained Earnings			concerts, plays, movies, etc. "e+ (eplus)" is a top-class online ticketing agency with more than 10 million members.		
,					Operating Revenue			<u> </u>		
		42			Ordinary Income					
	50.0%	-			Net Income					
	(00.00)	_=	ויסר ויסר	ım:		V	<i>V</i>			

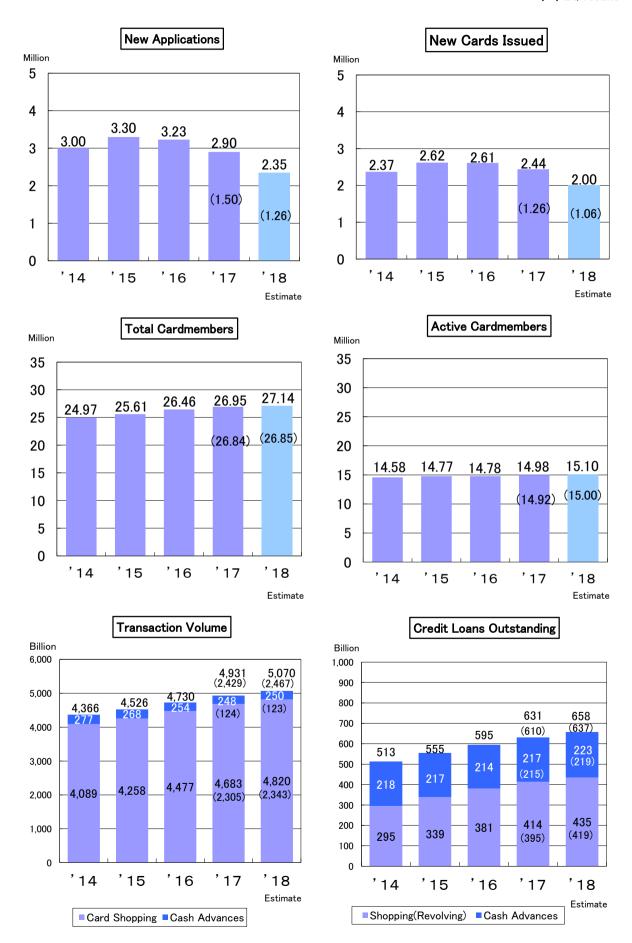
# Operating Results

( ) 2Q results



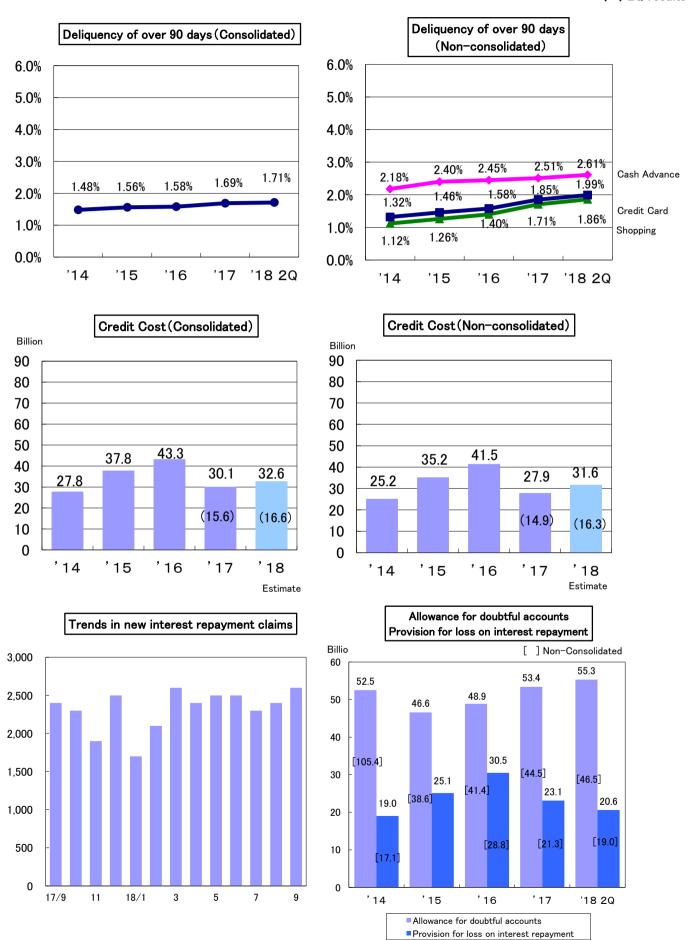
#### Main Indices (Non-consolidated)

( ) 2Q results

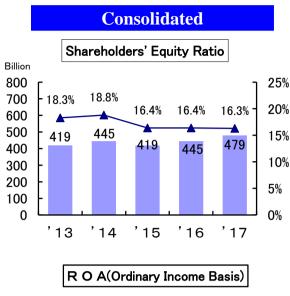


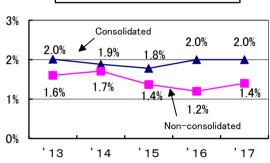
#### **Credit Risk Trends**

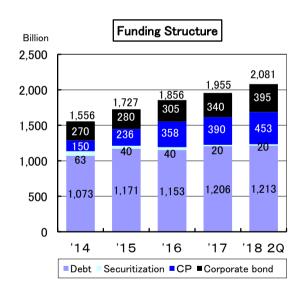
( ) 2Q results

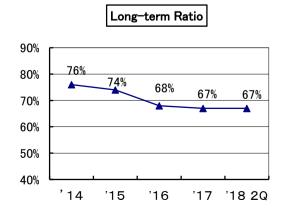


#### Financial Indices

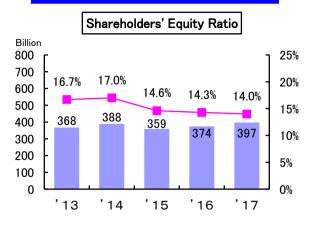


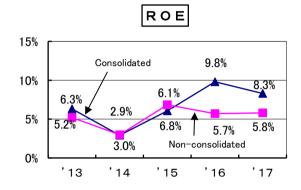


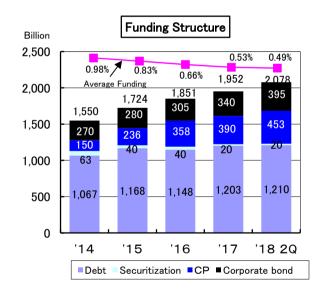


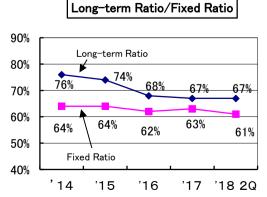


#### Non-consolidated



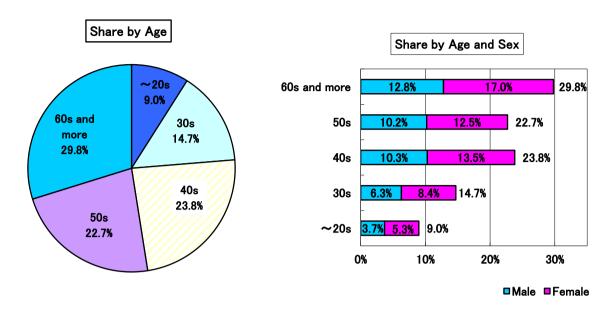


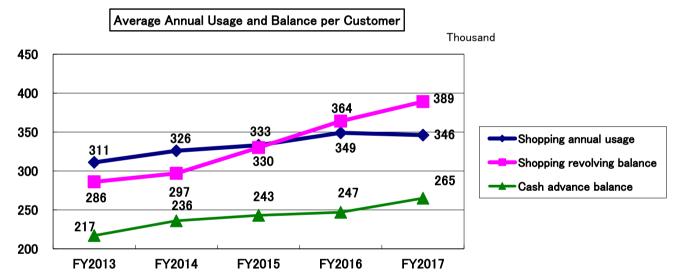


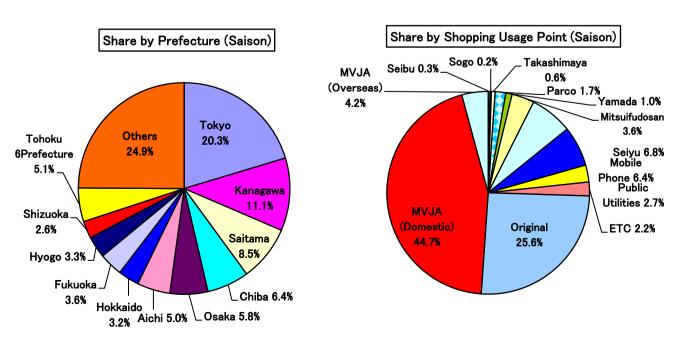


### Cardholders' Attributes and Usage Trends

as of Mar.31, 2018









as of Sep. 30, 2018

	No. of cards aquired (million)	Total cardholders (million)	Transaction volume (billion)	Operating revenues (billion)	Ordinary income (billion)
Gredit Saison (Non–consolidatded)	1.06	26.85	2,467	128	18.2
Yamada Financial 34.0% (established 06/6)	0.01	1.73	65	0	0
YM Saison 50.0% (established 07/9)	0	0.03	2	0	0
Idemitsu Credit 50.0%(invested 03/10)	0.13	3.62	395	12	2
Risona Card 22.4% (invested 04/8)	0.03	1.49	181	8	1
Takashimaya Credit 33.4% (invested 04/8)	0.06	1.50	380	10	2
Shizugin Saison 50.0% (established 06/10)	0.01	0.26	30.7	1	0
Daiwa House Financial 30.0% (established 06/11)	0.01	0.46	99	4	0
Seven CS Card Service 49.0% (established 09/10)	0.08	3.17	359	10	1
Total	1.38	37.35	3,909	172	25

X Transaction volume includes shopping and cash advance.

#### (参考) 貸借対照表 (2018年9月30日現在) Balance Sheets (As of September 30, 2018)

(単位:百万円、Millions of yen)

							(単位:百万円、)	Millions of yen)
Term	2018年9月	2018年9月	差		Term	2018年9月	2018年9月	差
	連結貸借対照表	単体貸借対照表	Difference		_	連結貸借対照表	単体貸借対照表	Difference
	(A)Consolidated	(B)Non-consolidated	(A-B)			(A)Consolidated	(B)Non-consolidated	(A-B)
科 目 Item		金額 Amount		科目	Item		金額 Amount	
(資産の部) (Assets)				(負 債 の 部)	(Liabilities)			
流動資産 Current assets	( 2, 490, 844 )	( 2, 515, 071 )	( △ 24, 227 )	流動負債	Current liabilities	( 1, 160, 787)	( 1, 147, 187)	( 13, 599)
現 金 及 び 預 金 Cash and deposits	78, 429	60, 480	17, 948	支払手形及び買掛金	Notes and accounts payable-trade	286, 258	285, 991	266
割 賦 売 掛 金 Accounts receivable-installment	2, 026, 622	1, 942, 898	83, 723	短 期 借 入 金	Short-term loans payable	242, 960	242, 960	200
			•	一年以内に返済予定の	* *	1		
買 取 債 権 Purchased receivables	16, 988	-	16, 988	長期借入金	Current portion of long-term loans payable	69, 500	69, 100	400
リース投資資産 Lease investments assets	236, 663	236, 711	△ 48	一年以内に償還予定の社債	Current portion of bonds	40,000	40,000	_
その他営業債権 Other operating receivables	599	_	599	コマーシャル・ヘ゜ーハ゜ー	Commercial paper	453,000	453,000	_
営業投資有価証券 Operational investment securities	33, 682	32, 350	1, 331	リース債務	Leases Obligations	469	465	4
た な 卸 資 産 Inventory	111, 110	1,957	109, 152	未払法人税等	Income taxes payable	2, 448	1,091	1, 357
短 期 貸 付 金 Short-term loans	5, 772	257, 243	△ 251, 470	賞 与 引 当 金	Provision for bonuses	2, 775	1, 786	989
その他 Other trade receivables	33, 407	30,000	3, 407	役員賞与引当金	Provision for directors' bonuses	64	52	11
貸 倒 引 当 金 Allowance for doubtful accounts	△ 52, 432	△ 46, 572	△ 5,860	利息返還損失引当金	Provision for loss on interest repayment	7, 109	6, 533	576
頁 月 引 量 亚 Anowance for doubten accounts	△ 52, 452	△ 40, 512	△ 5,600		Allowance for loss on collecting gift tickets	137	137	- -
				商品券回収損失引当金割 賦 利 益 繰 延	Deferred installment income			
						9, 446	9, 446	
	,	,	,	そ の 他	Others	46, 616	36, 622	9, 994
固 定 資 産 Noncurrent assets	( 570, 003 )	( 434, 336 )	( 135, 666 )					
有形固定資產 Property, plant and equipment	( 76, 479 )	( 15, 204 )	(61, 274)					
建 物 Buildings	29, 962	5, 420	24, 541	固定負債	Long-term liabilities	( 1, 407, 424 )	( 1,399,792)	( 7,632)
土 地 Land	41, 123	6, 904	34, 219	社	Bonds payable	355, 000	355, 000	_
リ ー ス 資 産 Equipment for lease	1, 333	1, 326	6	長期 借入金	Long-term loans payable	900, 399	897, 599	2,800
建 設 仮 勘 定 Construction in progress	61	13	47	債権流動化借入金	Long-term loans payable under credit fluidity	20,000	20,000	_
そ の 他 Others	3, 998	1,538	2, 459	リース債務	Leases Obligations	1, 256	1, 256	_
				役員退職慰労引当金	Provision for directors' retirement benefits	132	_	132
無形固定資產 Intangible assets	( 212, 894)	( 148, 572 )	(64, 321)	債務保証損失引当金	Provision for loss on guarantees	7, 953	7, 558	395
借 地 権 Leaseholds	970	14	956	ポイント引当金	Provision for point card certificates	102, 999	102, 999	=
ソフトウエア Software	169, 621	139, 412	30, 208	利息返還損失引当金	Provision for loss on interest repayment	13, 532	12, 511	1,021
リ ー ス 資 産 Equipment for lease	214	214	_	資 産 除 去 債 務	Asset retirement obligations	459	-	459
建 設 仮 勘 定 Construction in progress	41,728	8,678	33, 050	そ の 他	Others	5, 692	2,868	2, 823
その他 Others	359	252	106			·	·	
, , , , , , , , , , , , , , , , , , , ,				負 債 合 計	Total Liabilities	2, 568, 211	2, 546, 979	21, 232
投資その他の資産 Investments and other assets	( 280, 629 )	( 270, 559)	( 10,069)	(純 資 産 の 部)	(Net assets)	2,000,211	2,010,010	21,202
投資有価証券 Long-term investment securities	199, 183	164, 590	34, 593	株主資本	Shareholders' equity	( 456, 089 )	( 366, 549)	( 89, 539)
長期貸付金 Long-term loans	11, 818	41,017	△ 29, 199	資 本 金	Capital stock	75, 929	75, 929	-
長期前払費用 Long-term prepaid expense	1, 566	27, 989	△ 26, 423	資本剰余金	Capital stock Capital surplus	85, 634	84, 100	1, 534
差 入 保 証 金 Lease deposits	5, 347	2,845	2, 501	利益剰余金	Retained earnings	347, 406	259, 116	88, 289
_		2, 645		自己株式				
整理事業関連資産 Liquidation business assets 繰延税金資産 Deferred income taxes	30, 928		30, 928	日 15 1末 1入	Treasury common stock	△ 52,880	△ 52, 596	△ 284
*** /= ** **	26, 505	27, 935	△ 1,429					
そ の 他 Others	8, 201	6, 190	2,010				,	, >
貸 倒 引 当 金 Allowance for doubtful accounts	△ 2,922	△ 9	△ 2,912	その他の包括利益累計額	Accumulated other comprehensive income	( 36, 896)	( 37,659)	( △ 763 )
1				その他有価証券評価差額金	Valuation difference on available-for- sale securities	37, 982	37, 951	31
繰延資産 Deferred assets	( 1,780)	( 1,780)	( - )	繰延ヘッジ損益	Deferred gains or (losses) on hedges	△ 291	△ 291	_
社 債 発 行 費 Bond issue cost	1, 780	1,780		為替換算調整勘定	Foreign currency translation adjustment	△ 794	∠ 291	△ 794
上 贞 元 门 貞 DOIRE ISSUE COSE	1, 100	1,700		新株予約権	Stock Option	0		0
					•	-	_	-
				非支配株主持分	Non-controlling interests	1, 430		1, 430
W				純 資 産 合 計	Net assets	494, 416	404, 209	90, 206
資 産 合 計 Total assets	3, 062, 628	2, 951, 188	111, 439	負債及び純資産合計	Total Liabilities and Net assets	3, 062, 628	2, 951, 188	111, 439

### (参考) 損 益 計 算 書 (2018年4月1日 ~ 2018年9月30日)

#### Statements of Income (From April 1, 2018 to Septamber 30, 2018)

(単位:百万円、Millions of yen)

		1	0010年0日			0010/207	1	(TE: 117	)   1' MIIIIOII'	3 O1 3 O117
	Term		2018年9月			2018年9月		24		
		ì	車結損益計算	<b></b>		体損益計算			差	
			Consolidated		N	on-consolidate	ed	Difference		
			(A)			(B)		(A-B)		
科目	Item	金額	Amount	%	金額	Amount	%	金額	Amount	%
営 業 収 益	Operating revenue									
クレジットサービス事業収益	Income from the credit service business		110, 891			102, 359			8, 531	
リース事業収益	Income from the leases business		6, 388			6, 389			$\triangle$ 1	
ファイナンス事業収益	Income from the finance business		20, 019			17,077			2, 942	
不動産関連事業利益	Income from the real estate business									
不動產関連事業収益	Revenue from the real estate business	17,614			11			17,602		
不動產関連事業原価	Cost of the real estate business	9, 371	8, 242		0	10		9, 370	8, 231	
エンタテインメント事業利益	Income from the entertainment business									
エンタテインメント 事 業 収 益	Revenue from the entertainment business	26, 113			_			26, 113		
エンタテインメント 事 業 原 価	Cost of the entertainment business	21,574	4, 538		_	_		21, 574	4, 538	
金融収益	Financial revenues		134			2, 161			$\triangle$ 2,026	
計	Total		150, 215	100.0%		127, 998	100.0%		22, 216	117.4%
営業費用	Operating expenses									
販売費及び一般管理費	Selling, general and administrative expenses		125, 404	83.5%		108, 224	84.6%		17, 180	115.9%
金 融 費 用	Financial expenses		4, 750	3.2%		4,850	3.8%		△ 100	97.9%
計	Total		130, 154	86.6%		113, 074	88.3%		17, 080	115.1%
営 業 利 益	Operating income		20,060	13.4%		14, 923	11.7%		5, 136	134.4%
営 業 外 収 益	Non-operating income		6, 889	4.6%		3, 367	2.6%		3, 522	204.6%
営 業 外 費 用	Non-operating expenses		95	0.1%		81	0.1%		13	116.8%
経 常 利 益	Ordinary income		26, 854	17.9%		18, 209	14. 2%		8, 645	147.5%
特 別 利 益	Extraordinary income		136	0.1%		136	0.1%		_	100.0%
特 別 損 失	Extraordinary loss		1,045	0.7%		965	0.8%		79	108.2%
税金等調整前四半期純利益	Profit before income taxes		25, 945	17.3%		17, 379	13.6%		8, 566	149.3%
法人税、住民税及び事業税	Income taxes-current	2, 453			1, 056			1, 396		
法 人 税 等 調 整 額	Income taxes-deferred	5, 166	7,619	5.1%	4, 555	5,611	4.4%	611	2,007	135.8%
四半期純利益	Profit		18, 326	12.2%			_		18, 326	_
非支配株主に帰属する四半期純利益	Profit attributable to non-controlling interests		△ 101	△0.1%			_		△ 101	_
親会社株主に帰属する四半期純利益	Frofit attributable to owners of parent		18, 427	12.3%		11, 767	9.2%		6, 659	156.6%

		連結	単体
		Consolidated	Non-consolidated
自己資本比率	Shareholders' equity/total assets	16. 1%	13. 7%
総資産利益率	ROA	0.61%	0. 41%
自己資本利益率	ROE	3.79%	2. 94%
連単倍率	Consolidated/Non-consolidated	1	. 57

# 貸借対照表(2018年8月31日現在)

Balance Sheet ( As of August 31, 2018)

**Atrium Group** (単位:百万円)

(Millions of yen)

								(M	illions of yen)
	Term	2018年2月	2018年8月	増減		Term	2018年2月	2018年8月	増減
		February, 2018	August, 2018	Increase/Decrease			February, 2018	August, 2018	Increase/Decrease
科目	Items	4	金額 Amount		科目	Items		金額 Amount	
(資産の部)	(Assets)				(負債の部)	(Liabilities)			
流動資産	Current assets	119, 613	122, 589	2, 975	流動負債	Current liabilities	181, 504	182, 713	1, 208
現金及び預金	Cash and deposits	3, 104	2, 656	△ 447	支払手形及び買掛金	Notes and accounts payable-trade	429	217	△ 212
受取手形及び営業未収入金	Notes and operating accounts receivable	341	258	△ 82	短期借入金	Short-term loans payable	176, 930	178, 000	1,070
たな卸資産	Inventories	100, 697	102, 808		未払金・未払費用	Accounts payable-other and accrued expenses	537	401	
買取債権	Purchased receivables	14, 280	15, 820		預り保証金	Guarantee deposited	1, 750		
求償債権	Guarantor's claims	18	15	$\triangle$ 2	その他	Other	1, 857	2, 492	635
短期貸付金	Short-term loans receivable	36	34						
その他	Other	2, 802	2, 677						
貸倒引当金	Allowance for doubtful accounts	△ 1,666	△ 1,682	△ 15					
固定資産 有形固定資産 無形固定資産 投資その他の資産 整理事業関連資産 その他 貸倒引当金	Noncurrent assets Property, plant and equipment Intangible assets Investments and other assets Liquidation business assets Other Allowance for doubtful accounts	67, 758 33, 143 52 34, 563 34, 206 3, 256 △ 2, 900	67, 719 33, 773 56 33, 889 32, 982 3, 805 △ 2, 898	$630$ $4$ $\triangle 673$ $\triangle 1, 223$ $548$	預り保証金 その他	Noncurrent liabilities Provision for guarantees for defects Guarantee deposited Other	1, 130 19 803 307	15	
					負 債 合 計	Total liabilities	182, 634	184, 040	1,405
					(純資産の部)	(Net assets)			
					株主資本	Shareholders'equity	4, 596		
					資本金	Capital stock	50		
					資本剰余金 利益剰余金	Capital surplus	50		
					利益判余金	Retained earnings	4, 496	6, 165	1,669
					評価・換算差額等	Valuation and translation adjustments	2	1	△ 1
					その他有価証券評価差額金	Valuation difference on available- for-sale securities	2	1	△ 1
					非支配株主持分	Non-controlling interests	137	0	△ 137
					純 資 産 合 計	Total net assets	4, 736	6, 267	1, 531
資 産 合 計	Total assets	187, 371	190, 308	2, 937	負 債 純 資 産 合 計	Total liabilities and net assets	187, 371	190, 308	2, 937

#### **Atrium Group**

# 損 益 計 算 書 (2018年3月1日 ~ 2018年8月31日)

# Statement of Income (March 1, 2018 to August 31, 2018)

(単位:百万円)

(Millions of yen)

		•	-	(Millions of yen)
	Term	2017年8月	2018年8月	増減
		(17/03-17/08)	(18/03-18/08)	Increase/Decrease
科目	Items			
売上高	Net sales	19, 395	15, 940	$\triangle$ 3, 455
売上原価	Cost of sales	12, 051	8, 738	△ 3,312
売上総利益	Gross profit	7, 344	7, 201	△ 142
販売費及び一般管理費	Selling, general and administrative expenses	3, 560	3, 885	325
営業利益	Operating income	3, 784	3, 316	△ 467
営業外収益	Non-operating income	324	650	325
営業外費用	Non-operating expenses	1, 294	1, 340	45
経常利益	Ordinary income	2, 814	2, 626	△ 187
特別利益	Extraordinary income	0	-	$\triangle 0$
特別損失	Extraordinary loss	_	_	_
分配前税金等調整前四半期純利益	Income before dividends distribution, income taxes	2, 814	2, 626	△ 188
匿名組合分配額	Dividend distribution from silent partnerships	△ 13	0	13
税金等調整前四半期純利益	Income before income taxes and minority interests	2, 828	2, 626	△ 201
法人税等	Income taxes	1, 265	964	△ 300
非支配株主利益に帰属する四半期純利益	Profit attributable to non-controlling interests	$\triangle 0$	_	0
親会社株主に帰属する四半期純利益	Profit attributable to owners of parent	1, 562	1, 661	98

#### 株式会社セゾンファンデックス SAISON FUNDEX CORPORATION

#### 貸借対照表(2018年7月31日現在)

#### Balance Sheets (As of July 31, 2018)

(単位:百万円) (Millions of ven)

_	(Millions of ye									lions of yen)
	科 目	Items	2018年1月	2018年7月	増減 Increase/Decrease	科目	Items	2018年1月	2018年7月	増減 Increase/Decrease
	(資産の部)	(Assets)				(負債の部)	(Liabilities)			
	流動資産	Current assets	81, 544	91, 127	9, 583	流動負債	Current liabilities	59, 936	73, 529	13, 593
	現金及び預金	Cash and deposits	1, 059	1,020	△ 39		Short-term loans payable	58,000	71, 100	13, 100
	営業貸付金	Operating loans	74, 778	81, 315	6, 537	一年以内返済予定 長期借入金	Current portion of long-term loans payable	_	-	_
	販売用不動産	Real estate for sale	5, 818	8, 464	2, 646		Lease obligations	14	13	△ 1
	未収入金	Accounts receivable	247	196	△ 50	未払金	Accounts payable-other	212	469	256
	前払費用	Prepaid expenses	48	61	12	未払費用	Accrued expenses	251	220	△ 30
	未収収益	Accrued income	888	880	△ 8	未払法人税	Income taxes payable	294	553	258
	繰延税金資産	Deferred tax assets	651	656	5	利息返還損失引当金	Provision for loss on interest repayment	671	576	△ 94
	その他流動資産	Other current assets	1, 325	1, 593	268	債務保証引当金	Provision for loss on guarantees	359	395	36
	貸倒引当金	Allowance for doubtful accounts	△ 3, 272	△ 3,061	210	その他流動負債	Other current liabilities	133	201	67
						固定負債	Noncurrent liabilities	6, 148	1, 057	△ 5,090
	固定資産	Noncurrent assets	1, 683	1,600	△ 83	長期借入金	Long-term loans payable	5,000	- 1,001	△ 5,000
1									0.5	
	有形固定資産	Property, plant and equipment	407	407	0	リース債務	Lease obligations	25	35	10
	土 地	Land	203	203	_	長期未払金	Long-term accounts payalbe	0	0	0
	建物	Buildings	122	118	△ 3	利息返還損失引当金	Provision for loss on interest repayment	1, 123	1,021	△ 102
	器具及び備品等	Futniture and fixtures	46	40	△ 5					
	リース資産	Lease assets	35	44	9					
	無形固定資産	Intangible assets	129	116	△ 13					
	ソフトウェア	Software	125	112	△ 13					
	電話加入権	Telephone subscription right	4	4	_	負 債 合 計	Total liabilities	66, 084	74, 587	8, 502
						(純資産の部)	(Net assets)			
	投資等	Investments and other assets	1, 146	1,076	△ 69	株主資本	Shareholders' equity	17, 089	18, 091	1,001
	投資有価証券	Investment securities	503	497	△ 5	資本金	Capital stock	4, 500	4, 500	_
	固定化営業債権	Long-term loans receivable	19	15	△ 3	利益剰余金	Retained earnings	12, 589	13, 591	1,001
1	長期前払費用	Long-term prepaid expenses	0	0	△0					
	繰延税金資産	Deferred tax assets	557	496	△ 60					
	その他投資等	Other assets	81	80	△0	評価・換算差額等	Valuation and translation adjustments	53	50	△ 3
	貸倒引当金	Allowance for doubtful accounts	△ 13	△ 13	0	その他有価証券評価差額金	Valuation difference on available-for-sale securities	53	50	△ 3
						純 資 産 合 計	Total net assets	17, 143	18, 141	997
Γ	資 産 合 計	Total assets	83, 228	92, 728	9, 500	負債及び純資産合計	Total liabilities and net assets	83, 228	92, 728	9, 500

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#### 株式会社セゾンファンデックス SAISON FUNDEX CORPORATION

# 損 益 計 算 書 (2018年2月1日 ~ 2018年7月31日)

#### Statements of Income (From February 1, 2018 to July 31, 2018)

(単位:百万円)

(Millions of yen)

科目	Items	2017年7月	2018年7月	増減
		17/02 - 17/07	18/02 - 18/07	Increase/Decrease
営業収益	Operating revenues	3, 907	4, 184	276
営業費用	Operating expenses	2, 281	2, 391	109
金融費用	Financial expenses	421	493	72
販売費及び一般管理費	Selling, general and administrative expenses	1,860	1, 897	37
営業利益	Operating income	1,626	1, 793	167
営業外収益	Non-operating income	66	68	1
営業外費用	Non-operating expenses	_		
経常利益	Ordinary income	1, 692	1,861	169
特別利益	Extraordinary income	_	_	-
特別損失	Extraordinary loss	_	1	1
税引前四半期純利益	Income before income taxes	1, 692	1,860	167
法人税、住民税及び事業税	Income taxes-current	166	501	335
法人税等調整額	Income taxes-deferred	345	57	△ 288
四半期純利益	Net income	1, 180	1, 301	120