# Brief Statement of Second Quarter Financial Results for the Fiscal Year Ending March 2011 [JGAAP] (Consolidated)





November 5, 2010 Stock exchange listings: Tokyo (URL http://www.saisoncard.co.jp)

Listed company name Credit Saison Co., Ltd.

Code number: 8253

Representative: Hiroshi Rinno / President and CEO

Inquiries to: Manabu Oaku / General Manager, Public Relations Office Phone: (03) 3982-0700 Scheduled date for filing the quarterly report to Financial Services Agency: August 14, 2009

Scheduled date of payment of Dividends: -

Reference Material: Yes

Investor Meeting: Yes (To investors and analysts)

Note: All amounts are rounded down to the nearest million yen.

## 1. Consolidated Business Results for the First Quarter Accounting Period (April 1, 2010 to September 30, 2010)

(1) Consolidated Operating Results (% represents year-on-year change)

( )	<i>y</i>			
	Operating revenues	Operating income	Ordinary income	Net income(First Quarter)
	(Millions of yen) yoy%			
2 <sup>nd</sup> Quarter FY2010	145,266 (7.3)	13,684 (23.9)	17,626 (8.0)	9,966 15.1
2 <sup>st</sup> Quarter FY2009	156,706 (8.5)	17,979 (40.9)	19.149 (33.3)	8,657 (44.6)
2 Quarter 1 1200)	150,700 (0.5)	17,575 (10.5)	17,117 (33.3)	0,037

	Earnings per share (yen)	Earnings per share (diluted) (yen)
2 <sup>nd</sup> Quarter FY2010	54.27	53.93
2 <sup>nd</sup> Quarter FY2009	47.80	47.57

## (2) Consolidated Financial Position

	Total assets (Millions of yen)	Equity (Millions of yen)	Equity ratio (%)	Equity per share (yen)
2 <sup>nd</sup> Quarter FY2010	2,321,988	342,365	14.6	1,850.00
FY2009	2,374,129	341,405	14.3	1,845.82

(Reference) Shareholder's equity: FY2010 2<sup>nd</sup> quarter ¥339,725 million FY2009 ¥338,970 million

#### 2. Dividends

	Dividends per share (¥)						
Effective date	First Quarter	Second Quarter	Third Quarter	End of fiscal year	Full year		
FY 2009	_	0.00	_	30.00	30.00		
FY 2010	_	0.00					
FY 2010(Projected)			_	30.00	30.00		

(Note) Revision of projected dividend in this term: None

## 3. Projected Results for Fiscal 2010 (April 1, 2010 to March 31, 2011)

(% represents year-on-year change)

	Operating revenues (¥million)	(yoy%)	Operating income (¥million)	(yoy%)	Ordinary income (¥million)	(yoy%)	Net income (¥million)	(yoy%)	Earnings per share (¥)
Full year FY 2010	285,000	(7.1)	20,500	(43.3)	24,500	((37.4)	12,000	(35.8)	62.35

(Note) Revision of Consolidated projected results in this term: Yes

Please refer to the qualitative information concerning consolidated projected results as shown on page 3 of this material.

### 4. Others

- (1) Changes of significant subsidiaries during fiscal year (Changes in Scope of Consolidation): None
- (2) Adoption of simplified accounting methods and specific accounting methods of quarterly consolidated financial statements: None
- (3) Accounting change for consolidated financial statements (Significant Accounting Policies for Consolidated Financial Statements)
  - a. Changes in accordance with revision of accounting standard: Yes
  - b. Other than a.: Yes
- (4) Number of shares issued (common stock):
  - a. Number of shares issued at the end of fiscal year (including treasury stock):
    - 2<sup>nd</sup> Quarter FY2010: 185,444,772 shares FY2009: 185,444,772 shares
  - b. Treasury stocks at the end of fiscal year:
    - 2<sup>nd</sup> Quarter FY 2010: 1,809,156 shares FY2009: 1,802,090 shares
  - c. Average number of shares during the term:
    - 2<sup>nd</sup> Quarter FY 2010: 183,637,654 shares 2<sup>nd</sup> Quarter FY2009: 181,109,378 shares

#### Note:

· Implementation of process of quarterly review

This quarterly summary is out of scope of quarterly review stipulated by Financial Instruments and Exchange Act. This quarterly review on the quarterly financial statements is in process at the timing of the disclosure of this quarterly summary.

• Notes and remarks of the proper use of earnings projection

Projection shown on page 1 is estimated based on information available as of the issuing date of this report, and therefore the actual results for the future terms may differ from these projected figures due to various unknown factors.

# [Qualitative Information and Financial Statements]

## 1. Qualitative information concerning consolidated projected results.

Considering financial results of our group companies and current business environment of the second quarter of this term, we revised projected results of fiscal 2010.

Consolidated Projected Results for Fiscal 2010 (April 1, 2010 to March 31, 2011)

	Operating revenues (¥million)	Operating income (¥million)	Ordinary income (¥million)	Net income (¥million)	Earnings per share (yen)
Last projected results (A) Revised on May.14,2010	288,000	17,500	21,000	9,000	49.01
This projected results (B)	285,000	20,500	24,500	12,000	65.35
Increase/decrease (A-B)	(3,000)	3,000	3,500	3,000	_
Rate of increase/decrease (%)	(1.0)	17.1	16.7	33.3	
(Reference) Results of the previous year (FY2009)	306,855	36,173	39,106	18,680	102.48

## (Reference)

Non-consolidated Projected Results for Fiscal 2010 (April 1, 2009 to March 31, 2010)

	Operating revenues (¥million)	Operating income (¥million)	Ordinary income (¥million)	Net income (¥million)	Net income (¥million)
Last projected results (A) Revised on May.14,2010	244,000	15,500	18,000	6,500	35.34
This projected results (B)	241,000	18,000	21,000	8,500	46.27
Increase/decrease (A-B)	(3000)	2,500	3,000	2,000	-
Rate of increase/decrease (%)	(1.2)	16.1	16.7	30.8	_
(Reference) Results of the previous year (FY2009)	257,924	30,661	33,787	16,137	88.40

Projection shown above is estimated based on information available as of the issuing date of this report, and therefore the actual results for the future terms may differ from these projected figures due to various unknown factors.

# **5. Consolidated Financial Statements**

# (1) Consolidated Balance Sheets

		(Millions of yen)	
	End of second quarter fiscal 2010 (As of Sept 30, 2010)	End of fiscal 2009 (Summary) (As of Mar. 31, 2010)	
(ASSETS)			
Current assets			
Cash and deposits	59,434	64,232	
Accounts receivable-installment	1,599,366	1,688,176	
Lease investment assets	219,216	214,242	
Operational investment securities	2,406	227	
Short-term investment securities	5,000	297	
Real estate for sale	226,859	204,799	
Purchased receivables	13,423	15,409	
Other inventories	1,257	1,397	
Other	63,049	64,927	
Allowance for doubtful accounts	(115,142)	(121,458)	
Current assets	2,074,870	2,132,241	
Noncurrent assets			
Property, plant and equipment	61,247	60,597	
Intangible assets	67,524	57,694	
Investments and other assets			
Investments and other assets	123,092	128,306	
Allowance for doubtful accounts	(5,115)	(5,038)	
Investments and other assets	117,977	123,268	
Noncurrent assets	246,748	241,560	
Deferred assets	369	328	
Assets	2,321,988	2,374,129	

(Millions of yen) End of second quarter End of fiscal 2009 fiscal 2010 (Summary) (As of Sept.. 30, 2010) (As of Mar. 31, 2010) (LIABILITIES) Current liabilities Notes and accounts payable-trade 183,104 206,655 Short-term loans payable 295,123 296,923 Current portion of long-term loans payable 128,168 96,195 Current portion of bonds 45,225 25,225 Commercial papers 170,000 133,000 Current portion of long-term loans payable 12,136 13,220 under credit fluidity Lease obligations 1.251 915 4,059 Income taxes payable 10,974 Provision for bonuses 2,018 2,234 Provision for directors' bonuses 35 92 Provision for loss on interest repayment 19,645 16,317 Allowance for losses on collecting gift tickets 179 186 Deferred installment income 6,160 6,253 Other 39.075 38,382 Current liabilities 906,182 846,577 Noncurrent liabilities Bonds payable 200,900 211,112 Long-term loans payable 679,946 737,436 Long-term loans payable under credit fluidity 89,410 135,910 Lease obligations 3,818 2,889 Provision for retirement benefits 2,299 3.252 Provision for directors' retirement benefits 59 108 Provision for loss on guarantees 4,354 4,486 Allowance for losses on warranty of defects 18 59 64,418 Provision for point card certificates 61,238 Provision for loss on interest repayment 16,548 19,278 Asset retirement obligations 848 902 Negative goodwill 1.048 9,916 Other 9,327 Noncurrent liabilities 1,073,440 1,186,147 Liabilities 2.032.724 1.979.622

		(Millions of yen)
	End of second quarter fiscal 2010 (As of Sept 30, 2010)	End of fiscal 2009 (Summary) (As of Mar. 31, 2010)
(Net assets)		
Shareholders' equity		
Capital stock	75,929	75,929
Capital surplus	84,838	84,860
Retained earnings	183,539	179,237
Treasury stock	(6,113)	(6,105)
Shareholders' equity	338,194	333,921
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	3,806	6,812
Deferred gains or losses on hedges	(2,274)	(1,762)
Valuation and translation adjustments	1,531	5,049
Subscription rights to shares	0	0
Minority interests	2,640	2,434
Net assets	342,365	341,405
Liabilities and net assets	2,321,988	2,374,129

# (2) Consolidated Statements of Income

		(Millions of yen)
	Second quarter ended	Second quarter ended
	Sept. 30, 2009	Sept. 30, 2010
	(April 1, 2009 to	(April 1, 2010 to
	Sept. 30, 2009)	Sept.30, 2010)
Operating revenue		
Income from the credit service business	122,978	117,371
Income from the finance business	16,049	14,859
Income from the real estate related business		
Revenue from the real estate related business	39,198	17,870
Cost of the real estate related business	31,043	12,197
Income from the real estate related business	8,154	5,672
Income from the entertainment business		
Revenue from the entertainment business	43,989	40,661
Cost of the entertainment business	36,465	33,558
Income from the entertainment business	7,523	7,103
Income from the other business		
Revenue from the other business	1,007	_
Cost of the other business	_	_
Income from the other business	1,007	_
Financial revenue	992	260
Operating revenue	156,706	145,266
Operating expenses		
Selling, general and administrative expenses		
Provision for point card certificates	7,193	7,262
Provision of allowance for doubtful accounts	28,711	22,812
Provision for loss on interest repayment	4,217	10,111
Provision for loss on guarantees	2,509	2,092
Commission fee	25,118	23,542
Other	58,890	54,309
Selling, general and administrative expenses	126,640	120,130
Financial expenses	12,085	11,451
Operating expenses	138,726	131,582
Operating income	17,979	13,684
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(Millions of yen)

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1,702
5,538
10,195
229

# (3) Notes on premise of going concern: Not applicable

# (4) Notes on significant changes in shareholder's equity: Not applicable