# Brief Statement of Third Quarter Financial Results for the Fiscal Year Ending March 2008

February 8, 2008

Stock market: Tokyo stock exchange

Code number: 8253

#### Listed company name Credit Saison Co., Ltd. (URL <a href="http://www.saisoncard.co.jp">http://www.saisoncard.co.jp</a>)

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(Note: All amounts are rounded down to the nearest million yen).

#### 1. Consolidated Business Results for the Third Quarter Accounting Period (April 1, 2007 to Dec.31, 2007)

(1) Consolidated Operating Results (% represents year-on year change)

(1) Consolidated Op	your on your change,			
	Operating revenues (Millions of yen) yoy%			
12/07 (3 <sup>rd</sup> Quarter)	263,254 5.0	44,344 (27.7)	45,439 (30.0)	17,968 145.3
12/06 (3 <sup>rd</sup> Quarter)	250,822 26.7	61,316 12.8	64,957 16.8	7,326 (77.3)
03/07 (Annual)	333,683	75,201	80,157	14,821

	Earnings per share (yen)	Earnings per share (Diluted) (yen)
12/07 (3 <sup>rd</sup> Quarter)	99.93	98.00
12/06 (3 <sup>rd</sup> Quarter)	40.96	36.02
03/07 (Annual)	82.79	80.31

#### (2) Consolidated Financial Position

	Total assets (Millions of yen)	Net assets (Millions of yen)	Equity ratio (%)	Net assets per share (yen)
12/07 (3 <sup>rd</sup> Quarter)	2,473,034	413,570	15.5	2,127.97
12/06 (3 <sup>rd</sup> Quarter)	2,320,140	371,629	14.9	1,983.78
03/07 (Annual)	2,299,607	399,828	16.2	2,077.69

#### 2. Consolidated Projected Results for Fiscal 2007(April 1, 2007 to December 31, 2007) (Reference)

No modification has been made to the projected results for Fiscal 2007 announced on November 15, 2007

#### 3. Others

- ① Changes of significant subsidiaries during fiscal year (Changes in Scope of Consolidation): None
- ② Simplified accounting treatments : Adopted
- ③ Differences in accounting treatments applied compared to previous fiscal year: Changes in Accounting Policies

(Securities)

In case the beneficial interest of trust were classified by senior/junior or there are many holders of the beneficial interests of trust, they have to be posted as "Securities" in accordance with "Practical Solution for Accounting for Trusts (Accounting Standards Board of Japan, Practical Solution Report No.23)" released on August 2, 2007. They are included and represented in the "Investments Securities" as from 3<sup>rd</sup> quarter this fiscal year. This change does not make any effect on the profit and loss account. The amount of the beneficial interest of trust included in "investments securities" as of end of 3<sup>rd</sup> quarter this fiscal year is 1,300 million yen and those included in "installment accounts receivable" as of end of last fiscal year is 300 million yen. There is no such beneficial interest of trust as of end of 3<sup>rd</sup> quarter last fiscal year.

#### (Tangible fixed assets)

According to 2007 tax reform, the Company and consolidated subsidiaries changed depreciation method. The Company and consolidated subsidiaries depreciate property and equipment purchased on or after April 1, 2007 under the new depreciation method.

For property and equipment purchased before April, 2007, depreciation is computed by the former depreciation method, i.e. property and equipment is depreciated until depreciable limit. However, after such assets have been depreciated to the depreciable limit, the remaining value is amortized over five years in pro rata from the following fiscal year until its book vale is reduced to 1 yen. The effect on the consolidated financial statements was immaterial.

#### Changes in the Representation Method

(Consolidated statement of income related)

From the first quarter of this fiscal year, the operating revenue items of "Financing and administration fees", "Income from real estate", "Income from leases", "Income from other sales" were changed to the items of "Credit services businesses fees", "Income from finance businesses", "Income from businesses of real estate", "Income from entertainment businesses", "Income from other businesses" and "Financial revenues". These changes are due to more proper representation of our business activities by reviewing categories of items in the financial statements in relation to our business reform based on the midterm management plan released this year.

#### (Reference)

#### 1.Non-Consolidated Business Results for the Third Quarter Accounting Period(April 1, 2007 to Dec. 31, 2007)

(1)Operating results (% represents year-on year change)

(1)Operating results	(% represents year on year enange)							ange)
	Operating revenues		Operating revenues Operating income		Ordinary income		Net income(Third Quarter)	
	(millions of yen)	yoy%	(millions of yen)	yoy%	(millions of yen)	yoy%	(millions of yen)	yoy%
12/07 (3 <sup>rd</sup> Quarter)	210,624	4.5	25,271	(39.7)	27,938	(38.6)	17,088	384.1
12/06 (3 <sup>rd</sup> Quarter)	201,517	31.0	41,877	9.5	45,487	16.6	3,530	(84.7)
03/07 (Annual)	270,275		51,442		56,632		10,221	

	Earnings per share (yen)	Earnings per share (Diluted) (yen)
12/07 (3 <sup>rd</sup> Quarter)	94.93	94.83
12/06 (3 <sup>rd</sup> Quarter)	19.71	19.59
03/07 (Annual)	57.03	56.71

#### (2) Non-Consolidated Financial Position

	Total assets (Millions of yen)	Net assets (Millions of yen)	Equity ratio (%)	Net assets Per share (yen)
12/07 (3 <sup>rd</sup> Quarter)	2,095,032	359,070	17.1	1,993.53
12/06 (3 <sup>rd</sup> Quarter)	1,986,130	324,137	16.3	1,852.31
03/07 (Annual)	1,962,996	349,754	17.8	1,945.22

**4.** Non-Consolidated Projected Results for Fiscal 2007(April 1, 2007 to December 31, 2007) (Reference) No modification has been made to the projected results for Fiscal 2007 announced on November 15, 2007

## **Consolidated Financial Statements**

## (1)Consolidated Balance Sheets

Term	Third quarter 2006 (As of Dec 31, 2006)	Third quarter 2007 (As of Dec 31, 2007)	Increase (Decrease)		Fiscal 2006 (As of March 31,2007)
Item	Value	Value	Value	(%)	Value
(ASSETS)					
I. Current assets					
Cash and deposits	61,644	61,677	33	0.1	55,961
Installment accounts receivable	1,714,371	1,812,302	97,931	5.7	1,672,904
Other	191,831	240,511	48,680	25.4	208,648
Allowance for losses on receivables	(61,611)	(74,567)	(12,956)	21.0	(65,206)
Total Current assets	1,906,236	2,039,924	133,687	7.0	1,872,306
II. Fixed assets					
Tangible fixed assets:					
Equipment for lease	159,598	166,812	7,214	4.5	163,107
Other	41,225	42,022	797	1.9	42,844
Total Tangible Fixed assets	200,823	208,834	8,011	4.0	205,952
Intangible fixed assets:	35,826	44,682	8,856	24.7	41,049
Investments and other assets:					
Investment securities	105,744	104,788	(956)	(0.9)	106,274
Long-term loans	29,262	28,518	(744)	(2.5)	29,340
Other	49,328	50,754	1,426	2.9	49,927
Allowance for losses on receivables	(7,150)	(4,748)	2,402	(33.6)	(5,366)
Allowance for losses on investment	(381)	(381)	_	_	(381)
Total Investments and other assets	176,802	178,931	2,128	1.2	179,793
Total Fixed assets	413,452	432,449	18,996	4.6	426,794
III. Deferred assets					
Bond issue costs	451	660	209	46.3	505
Total Deferred assets	451	660	209	46.3	505
Total assets	2,320,140	2,473,034	152,893	6.6	2,299,607

					(Millions of yen)
Term	Third quarter 2006 (As of Dec 31, 2006)	Third quarter 2007 (As of Dec 31, 2007)		Increase (Decrease)	
Item	Value	Value	Value	(%)	Value
( LIABILITIES )					
I. Current liabilities					
Notes and accounts payable	187,804	221,278	33,474	17.8	237,261
Short-term loans	420,990	400,143	(20,846)	(5.0)	381,708
Current portion of long-term loans	52,208	58,661	6,452	12.4	52,528
Current portion of bonds	54,485	16,875	(37,610)	(69.0)	42,445
Commercial paper	195,000	207,000	12,000	6.2	101,300
Current portion of payables under securitized lease receivables	11,000	19,246	8,246	75.0	12,116
Allowance for losses on interest repayment	12,504	12,018	(486)	(3.9)	11,246
Other	67,322	60,178	(7,144)	(10.6)	85,515
Total Current liabilities	1,001,316	995,401	(5,914)	(0.6)	924,122
II. Long-term liabilities					
Bonds	215,910	276,035	60,125	27.8	232,497
Long-term loans	608,972	670,831	61,858	10.2	619,827
Payables under securitized lease receivables	40,000	20,753	(19,246)	(48.1)	35,883
Accrued pension and severance costs	6,668	5,620	(1,048)	(15.7)	6,492
Allowance for permanent points	34,181	42,942	8,761	25.6	36,205
Allowance for losses on interest repayment	32,198	35,722	3,523	10.9	34,656
Negative goodwill	126	397	271	214.3	107
Other	9,137	11,759	2,622	28.7	9,984
Total Long-term liabilities	947,194	1,064,062	116,867	12.3	975,656
Total liabilities	1,948,510	2,059,463	110,953	5.7	1,899,778
( NET ASSETS)					
I. Shareholders' equity					
Common stock	75,073	75,662	588	0.8	75,230
Capital surplus	78,823	81,307	2,484	3.2	80,876
Retained earnings	196,634	217,068	20,433	10.4	204,129
Treasury stock	(23,338)	(6,059)	17,278	(74.0)	(6,047)
Total shareholders' equity	327,192	367,978	40,785	12.5	354,189
II. Valuation and translation adjustments					
Unrealized gains(losses) on other securities	19,651	15,379	(4,271)	(21.7)	19,152
Deferred gains(losses) on hedges	(98)	(509)	(411)	418.3	(182)
Total valuation and translation	19,553	14,870	(4,682)	(23.9)	18,969
adjustments		20.721			26.660
III.Minority Interests	24,833	30,721	5,837	23.5	26,669
Total net assets	371,629	413,570	41,940	11.3	399,828
Total liabilities and net assets	2,320,140	2,473,034	152,893	6.6	2,299,607

### (2) Consolidated Statements of Income

Term	Third quar (As of Dec	rter 2006 31, 2006)	Third qua (As of Dec	rter 2007 31, 2007)	Increas (Decreas		Fisca (As of	ions of yen) il 2006 f March 2007)
Item	Val	ue	Val	lue	Value	(%)	Va	lue
I. Operating revenues								
Financing and administration fees		203,748		_	(203,748)	_		274,230
Income from entertainment								
Entertainment sales	104,267		_				126,070	
Cost of entertainment sales	90,434	13,832	_	_	(13,832)	_	109,196	16,874
Income from real estate								
Real estate sales	76,514		_				94,517	
Cost of real estate sales	60,637	15,876	_	_	(15,876)	_	74,647	19,869
Income from leases								
Leases sales	51,458		_				68,831	
Cost of leases sales	46,143	5,314	_	_	(5,314)	_	62,067	6,763
Income from other sales								
Other sales	4,540		_				6,532	
Cost of other sales	256	4,283	_	_	(4,283)	_	342	6,190
Credit services businesses fees		_		187,648	187,648	_		_
Income from finance businesses								
Revenue from finance businesses	_		82,820				_	
Cost of finance businesses	_	_	50,794	32,025	32,025	_	_	_
Income from businesses of real estate								
Revenue from real estate	_		87,156				_	
businesses			07,130					
Cost of real estate businesses	_	_	62,925	24,231	24,231	_	_	_
Income from entertainment businesses								
Revenue from entertainment	_		83,733				_	
businesses								
Cost of entertainment businesses	_	_	73,199	10,533	10,533	_	_	_
Income from other businesses								
Revenue from other businesses	_		2,016				_	
Cost of other businesses		_	509	1,506	1,506	_	_	_
Financial revenues		7,766		7,309	(457)	(5.9)		9,755
Total operating revenues		250,822		263,254	12,432	5.0		333,683
II. Operating expenses								
Selling, general and administrative		177,693		203,000	25,306	14.2		242,149
expenses		111,073		203,000	25,500	17.2		272,177
Financial cost		11,811		15,909	4,097	34.7		16,332
Total operating expenses		189,505		218,910	29,404	15.5		258,481
Operating income		61,316		44,344	(16,972)	(27.7)		75,201

	Third quarter 2006 (As of Dec 31, 2006)		Third quar (As of Dec				(As of	1 2006 March 2007)
	Val	ue	Val	ue	Value	(%)	Value	
III. Non-operating income		5,626		3,142	(2,484)	(44.2)		7,770
IV. Non-operating expenses		1,985		2,046	61	3.1		2,814
Ordinary income		64,957		45,439	(19,517)	(30.0)		80,157
V. Extraordinary gains		4,530		1,941	(2,588)	(57.1)		5,882
VI. Extraordinary losses		50,155		5,329	(44,825)	(89.4)		52,429
Income before income taxes and		19,332		42,051	22,718	117.5		33,610
minority interests		17,332		42,031	22,710	117.3		33,010
Income taxes, current	30,518		23,225				41,688	
Income taxes, deferred	(22,079)	8,438	(4,337)	18,887	10,448	123.8	(27,418)	14,270
Minority interests		3,567		5,195	1,627	45.6		4,518
Net income		7,326		17,968	10,642	145.3		14,821

## **Non-consolidated Financial Statements**

### (1) Non-consolidated Balance Sheets

(Millions of yes								
Term	Third quarter 2006 (As of Dec 31, 2006)	Third quarter 2007 (As of Dec 31, 2007)		Increase (Decrease)				
Item	Value	Value	Value	(%)	Value			
(ASSETS)								
I. Current assets								
Cash and deposits	40,591	47,170	6,579	16.2	41,185			
Installment accounts receivable	1,572,833	1,659,789	86,955	5.5	1,527,793			
Inventory	1,897	1,507	(389)	(20.5)	1,904			
Other	38,078	49,843	11,764	30.9	47,398			
Allowance for losses on receivables	(54,804)	(64,960)	(10,156)	18.5	(56,439)			
Total Current assets	1,598,597	1,693,351	94,754	5.9	1,561,842			
II. Fixed assets								
Tangible fixed assets:								
Equipment for lease	159,642	166,855	7,213	4.5	163,149			
Other	17,164	16,380	(783)	(4.6)	18,290			
Total Tangible fixed assets	176,806	183,236	6,429	3.6	181,439			
Intangible fixed assets:	33,402	41,967	8,565	25.6	38,328			
Investments and other assets:								
Investment securities	118,643	109,470	(9,172)	(7.7)	119,557			
Long-term loans	33,223	33,223	_	_	33,223			
Other	31,308	39,742	8,434	26.9	34,436			
Allowance for losses on receivables	(4,121)	(4,384)	(263)	6.4	(4,123)			
Allowance for losses of investment	(2,054)	(2,054)	_	_	(2,054)			
Total Investments and other assets	176,998	175,996	(1,002)	(0.6)	181,038			
Total Fixed assets	387,207	401,200	13,992	3.6	400,806			
III. Deferred assets					•			
Bond issue costs	325	480	154	47.6	347			
Total Deferred assets	325	480	154	47.6	347			
Total assets	1,986,130	2,095,032	108,902	5.5	1,962,996			
	•	•						

Term	Third quarter 2006 (As of Dec 31, 2006)	Third quarter 2007 (As of Dec 31, 2007)		Increase (Decrease)	
Item	Value	Value	Value	(%)	Value
( LIABILITIES)					
I. Current liabilities					
Notes and Accounts payable	187,279	220,584	33,305	17.8	235,741
Short-term loans	320,264	293,261	(27,002)	(8.4)	279,264
Current portion of long-term loans	38,303	29,050	(9,253)	(24.2)	40,200
Current portion of bonds	40,000	10,000	(30,000)	(75.0)	30,000
Commercial paper	190,000	190,000	_	_	97,000
Current portion payables under securitized lease receivables	11,000	19,246	8,246	75.0	12,116
Allowance for losses on interest repayment	11,516	10,712	(803)	(7.0)	10,161
Unearned income	4,939	5,677	738	14.9	5,126
Other	47,171	40,188	(6,983)	(14.8)	64,433
Total Current liabilities	850,473	818,721	(31,751)	(3.7)	774,043
II. Long-term liabilities					
Bonds	205,000	260,000	55,000	26.8	220,000
Long-term loans	494,620	549,070	54,450	11.0	505,670
Payables under securitized lease receivables	40,000	20,753	(19,246)	(48.1)	35,883
Accrued pension and severance costs	5,792	5,063	(729)	(12.6)	5,665
Allowance for permanent points	34,181	42,942	8,761	25.6	36,205
Allowance for losses on interest repayment	27,826	31,398	3,571	12.8	30,360
Other	4,099	8,012	3,913	95.5	5,412
Total Long-term liabilities	811,519	917,240	105,720	13.0	839,197
Total liabilities	1,661,992	1,735,961	73,969	4.5	1,613,241

Term	Third quarter 2006 (As of Dec 31, 2006)	Third quarter 2007 (As of Dec 31, 2007)	Increas (Decreas	Fiscal 2006 (As of March 31,2007)	
Item	Value	Value	Value	(%)	Value
( NET ASSETS)					
I. Shareholders' equity					
Common stock	75,073	75,662	588	0.8	75,230
Capital surplus					
Capital reserves	78,477	79,066	588	0.7	78,635
Other capital surplus	0	1,896	1,895	_	1,896
Total capital surplus	78,478	80,962	2,484	3.2	80,531
Retained earnings					
Legal reserve	3,020	3,020	_	_	3,020
Other retained earnings	171,497	190,242	18,745	10.9	178,188
Other reserves	157,455	162,455	5,000	3.2	157,455
Deferred on retained earnings	14,042	27,787	13,745	97.9	20,733
Total Retained earnings	174,517	193,262	18,745	10.7	181,208
Treasury stock	(22,868)	(5,581)	17,287	(75.6)	(5,577)
Total shareholders' equity	305,200	344,305	39,105	12.8	331,393
II. Valuation and translation adjustments					
Unrealized gains on other securities	18,920	15,074	(3,846)	(20.3)	18,404
Deferred gains on hedges	16	(309)	(326)	_	(43)
Total valuation and translation	10.027	14764	(4.172)	(22.0)	10.261
adjustments	18,936	14,764	(4,172)	(22.0)	18,361
Total net assets	324,137	359,070	34,933	10.8	349,754
Total liabilities and net assets	1,986,130	2,095,032	108,902	5.5	1,962,996

## (2) Non-Consolidated Statements of Income

Term	Third quarter 2006 (As of Dec 31, 2006)		Third quar (As of Dec	rter 2007 31, 2007)	Increase (Decrease)		Fiscal 2006 (As of March 31,2007)	
Item	Value Va		lue Value		%	Value		
I. Operating revenues								
Credit cards		74,108		_	(74,108)	_		99,725
Shopping loans		465		_	(465)	_		609
Guarantees		3,868		_	(3,868)	_		5,372
Loans		96,783		_	(96,783)	_		129,572
Agency services		8,945		_	(8,945)	_		12,217
Income from leases								
Leases sales	51,497		_				68,886	
Cost of leases sales	46,161	5,336	_	_	(5,336)	_	62,091	6,795
Income from other sales	,	,			( ) /			,
Other sales	4,852		_				6,921	
Cost of other sales	256	4,596	_	_	(4,596)	_	342	6,579
Credit services business		.,0>0			(1,000)			0,015
fees								
Credit cards	_		82,327				_	
Shopping loans	_		404				_	
Cash advances	_		76,569				_	
Agency services	_		11,515				_	
Others	_	_	4,594	175,410	175,410	_	_	
Income from finance			1,52		-,-,			
businesses								
Guarantees	_		5,358				_	
Loans	_		15,907				_	
Leases sales	_		55,955				_	
Cost of leases sales	_		50,811				_	
Income from leases	_	_	5,144	26,410	26,410	_	_	_
Income from businesses of			0,1	20,110	20,110			
real estate								
Revenue from real estate								
businesses	-		391				_	
Cost of real estate								
businesses	_	_	396	(4)	(4)	_	_	
Income from other								
businesses								
Revenue form other			<u>.</u>					
businesses	-		2,016				_	
Cost of other businesses	_	_	509	1,506	1,506	_	_	_
Financial revenues		7,413		7,300	(113)	(1.5)		9,401
Total Operating revenues		201,517		210,624	9,107	4.5		270,275

Term	Third quarter 2006 (As of Dec 31, 2006)		Third quarter 2007 (As of Dec 31, 2007)		Increase (Decrease)		Fiscal 2006 (As of March 31,2007)		
Item	Value		Value		Value	%	Va	Value	
II. Operating expenses									
Selling, general and administrative expenses		149,472		171,302	21,829	14.6		204,765	
Financial cost		10,167		14,050	3,883	38.2		14,067	
Total Operating expenses		159,639		185,352	25,712	16.1		218,833	
Operating income		41,877		25,271	(16,605)	(39.7)		51,442	
III. Non-operating income		3,777		2,764	(1,012)	(26.8)		5,514	
IV. Non-operating expenses		166		98	(68)	(41.2)		323	
Ordinary income		45,487		27,938	(17,549)	(38.6)		56,632	
V. Extraordinary gains		1,345		1,915	569	42.4		1,683	
VI. Extraordinary losses		41,417		4,356	(37,061)	(89.5)		41,737	
Net income(loss) before income taxes		5,415		25,496	20,081	370.9		16,578	
Income taxes, current	20,436		12,530				29,974		
Income taxes, deferred	(18,551)	1,885	(4,122)	8,408	6,523	346.1	(23,617)	6,357	
Net income(loss)		3,530		17,088	13,558	384.1		10,221	

Revenue items of "Cash advances" and "Loans" are revenue form loan transactions.

#### Changes in the Representation Method

(Statement of income related)

From the first quarter of this fiscal year, the operating revenue items of "Credit cards", "Shopping loans", "Guarantees", "Loans", "Agency services", "Income from leases", "Income from other sales" and "Financial revenues" were changed to the items of "Credit services businesses fees", "Income from finance businesses", "Income from businesses of real estate", "Income from other businesses" and "Financial revenues". These changes are due to more proper representation of our business activities by reviewing categories of items in the financial statements in relation to our business reform based on the midterm management plan released this year.

#### (3) Volume transaction by business unit

Term	Third quarter 2006 (As of Dec 31, 2006)		Third quarter 2007 (As of Dec 31, 2007)		Increase (Decrease)		Fiscal 2006 (As of March 31,2007)	
Item	Value	% of Total	Value	% of Total	Value	%	Value	% of Total
Credit services businesses								
Credit card	2,573,515		2,828,196		254,680	9.9	3,433,872	
Cledit card	[2,572,881]		[2,827,440]				[3,433,007]	
Shopping loan	4,110		4,249		139	3.4	5,693	
Shopping loan	[3,859]		[3,926]				[5,313]	
Cash advances	661,648		637,530		(24,117)	(3.6)	871,587	
Agency services	611,239		937,015		325,776	53.3	809,992	
Credit services businesses total	3,850,513	93.5	4,406,992	92.5	556,479	14.5	5,121,146	93.3
Finance businesses								
Guarantees	62,984		74,942		11,958	19.0	85,431	
Loans	130,604		205,184		74,580	57.1	186,748	
Leases	63,978		64,114		136	0.2	87,488	
Finance businesses total	257,567	6.3	344,242	7.2	88,675	33.7	359,668	6.5
Businesses of real estate	389	0.0	391	0.0	2	0.6	520	0.0
Other businesses	7,453	0.2	11,539	0.3	4,085	54.8	10,180	0.2
Total	4,115,923	100.0	4,763,165	100.0	647,242	15.7	5,491,515	100.0

- 1. The amount in [] is the principal of the volume transaction.
- 2. From the third quarter of this fiscal year, the volume transaction items of "Credit cards", "Shopping loans", "Guarantees", "Loans", "Agency services", "Income from leases" and "Income from other sales" were changed to the items of "Credit services businesses", "Finance businesses", "Businesses of real estate" and "Other businesses". The number of volume transactions of previous first quarter and previous fiscal year shown above are based on the same method applied from this first quarter.
- 3. Volume transaction items of "Cash advances" and "Loans" are transaction volume of loan.