《Straight translation》

Consolidated Financial Statements for the Fiscal Year Ended March 31, 2005

May 19, 2005

Stock exchange listings: Tokyo Location of headquarters: Tokyo

Listed company name

Credit Saison Co., Ltd.

Code number: 8253

(URL http://www.saisoncard.co.jp)

Representative: Hiroshi Rinno, President and CEO

Responsible person/Title: Shinnji Hojo/Director in charge of Finance and Accounting dept. Inquiries to: Ayumi Sakamoto/General Manager, Public Relations Office Phone: (03) 3982-0700

Board of Directors meeting: May 19, 2005 Adoption of U.S. accounting standards: No

1. Consolidated Results for Fiscal 2004 (April 1, 2004 to March 31, 2005)

(1) Consolidated Operating Results Note: All amounts are rounded down to the nearest million yen

_	(1) Consondated Operating Results			Trote: I'm amounts are founded down to the nearest minion yen				
		Operating revenues (¥ million)	Year-on-year change [%]	Operating income (¥ million)	Year-on-year change [%]	Ordinary income (¥ million)	Year-on-year change [%]	
	Fiscal 2004	240,385	[9.1]	58,590	[8.5]	56,514	[6.7]	
1	Fiscal 2003	220,331	[3.8]	54,005	[3.0]	52,955	[3.8]	

	Net income (¥ million)	Year-on-year change [%]	Earnings per share (¥)	Earnings per share (diluted) (¥)	Return on equity [%]	Ordinary income/total assets [%]	Ordinary income/net sales [%]
Fiscal 2004	31,818	41.9	185.00	180.21	[11.4]	[3.9]	[23.5]
Fiscal 2003	22,419	-	130.55	127.79	[9.1]	[4.0]	[24.0]

Notes:

- 1. Equity in earnings of affiliates: \(\pm\) (1,840) million (Fiscal 2003: \(\pm\) (1,068) million)
- 2. Average number of shares issued and outstanding (consolidated): 171,064,011 shares (Fiscal 2003: 170,414,937 shares)
- 3. Changes in accounting methods: Adopted
- 4. Year-on-year change for operating revenues, operating income, ordinary income and net income is based on the previous fiscal year.

(2) Consolidated Financial Position

	Total assets (¥ million)	Shareholders' equity (¥ million)	Shareholders' equity/total assets [%]	Shareholders' equity per share (¥)
Fiscal 2004	1,512,949	301,309	19.9	1,721.35
Fiscal 2003	1,352,709	258,253	19.1	1,519.13

Notes: 1. Total number of shares issued and outstanding at the end of period (consolidated): 174,943,518 shares (Fiscal 2003: 169,888,117 shares)

(3) Consolidated Cash Flows

(Millions of Yen)

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	Cash flows from	Cash flows from	Cash flows from	Cash and cash equivalents
	operating activities	investing activities	financing activities	at the end of period
Fiscal 2004	(24,714)	(113,648)	119,260	54,307
Fiscal 2003	55,045	(68,703)	10,813	73,421

(4) Scope of Consolidation and Application of Equity Method

Consolidated subsidiaries: 10 companies

Unconsolidated subsidiaries accounted for by the equity method: None Affiliated companies accounted for by the equity method: 5 companies

(5) Changes in Scope of Consolidation and Application of Equity Method

Consolidated (New): None

(Eliminated): None

Equity method: (New): 2 companies

(Eliminated): None

2. Projected Results for Fiscal 2005(April 1, 2005to March 31, 2006)

(Millions of Yen)

	Operating revenues	Ordinary income	Net income
Interim period	124,000	28,100	16,000
Fiscal 2004	252,000	60,000	34,000

Reference: Estimated earnings per share (fiscal 2005): ¥194.35

^{*}The above projected results are based on future prospects and the assumptions and forecasts on which plans are based. The actual results may differ from the above projected results depending on various factors in the future.

Consolidated Financial Statements

(1) Consolidated Balance Sheets

	T' 10000	ī	TI 1000		Millions of yen)
Term	Fiscal 2003		Fiscal 2004	Increase	
14	(As of March 31,		(As of March 31, 2005)		(Decrease)
Item	Value	%	Value	%	Value
(ASSETS)					
I. Current assets					
Cash and deposits	73,421		54,307		(19,113)
Notes and accounts receivable	921,697		1,037,069		115,372
Other trade receivables	564		1,046		481
Merchandise	37,765		54,175		16,410
Deferred income taxes	15,612		17,902		2,289
Short-term loans	10,518		15,125		4,606
Prepaid expenses and other current	15,307		16,383		1,075
assets	13,307		10,383		1,073
Allowance for losses on receivables	(34,612)		(41,483)		(6,871)
Total current assets	1,040,274	76.9	1,154,527	76.3	114,252
II. Fixed assets					
Property and equipment, at cost:					
Equipment for lease	127,335		145,281		17,946
Buildings	15,570		19,069		3,499
Land	7,030		6,375		(654)
Construction in progress	2,902		1,304		(1,597)
Other tangible fixed assets	9,872		13,705		3,832
Total property and equipment	162,710	12.0	185,737	12.3	23,026
Intangible assets:					
Leaseholds	971		971		-
Software	9,435		18,696		9,260
Other intangible fixed assets	290		282		(8)
Total intangible assets	10,698	0.8	19,950	1.3	9,252
Investments and other assets:					
Investment securities	68,468		98,612		30,143
Long-term loans	36,987		29,324		(7,663)
Lease deposits	8,915		8,606		(309)
Deferred income taxes	7,807		5,223		(2,584)
Other	19,697		15,375		(4,321)
Allowance for losses on receivables	(4,634)		(5,486)		(851)
Total Investments and other assets	137,241	10.2	151,655	10.0	14,413
Total fixed assets	310,650	23.0	357,342	23.6	46,691
III. Deferred assets					
Bond issue costs	383		379		(4)
Development costs	1,400		700		(700)
Total deferred assets	1,783	0.1	1,079	0.1	(704)
Total assets	1,352,709	100.0	1,512,949	100.0	160,239

Term	Fiscal 2003 (As of March 31,		Fiscal 200 (As of March 31	Increase (Decrease)	
Item	Value	%	Value	%	Value
(LIABILITIES)					
I. Current liabilities					
Notes and accounts payable	94,228		102,510		8,282
Short-term loans	377,292		389,525		12,233
Current portion of long-term loans	22,273		64,224		41,951
Current portion of bonds	20,460		32,080		11,620
Current portion of convertible bonds	6,784		-		(6,784)
Commercial paper	71,000		57,000		(14,000)
Current portion of payables under	2.125		2.000		(105)
securitized lease receivables	3,127		3,000		(127)
Accrued taxes on income	23,529		13,213		(10,316)
Allowance for bonuses	1,733		1,740		6
Unearned income	3,446		3,388		(57)
Accrued expenses and other current	22.525		44.020		10.502
liabilities	33,535		44,039		10,503
Total current liabilities	657,410	48.6	710,722	47.0	53,311
II. Long-term liabilities					
Bonds	140,540		152,760		12,220
Long-term loans	247,086		298,337		51,251
Payables under securitized lease	33,000		30,000		(3,000)
receivables	33,000		30,000		(3,000)
Accrued pension and severance costs	7,398		7,121		(277)
Retirement allowance for directors and	644		796		151
statutory auditors	044		770		131
Allowance for losses on guarantees	934		1,253		319
Allowance for defective on guarantees	32		59		26
Consolidation adjustments	745		487		(257)
Other long-term liabilities	6,233		6,177		(55)
Total long-term liabilities	436,614	32.3	496,993	32.8	60,378
Total liabilities	1,094,025	80.9	1,207,715	79.8	113,689
(Minority interests)					
Minority interests	430	0.0	3,924	0.3	3,493
(Shareholders' equity)					
I. Common stock	63,667	4.7	69,526	4.6	5,858
II. Capital surplus	67,133	5.0	73,148	4.8	6,014
III. Retained earnings	126,719	9.4	155,101	10.2	28,381
IV. Unrealized gain (loss) on	4,685	0.3	7,263	0.5	2,577
other securities	4,003	0.5	7,203	0.5	2,311
V. Treasury stock, at cost	(3,953)	(0.3)	(3,729)	(0.2)	223
Total shareholders' equity	258,253	19.1	301,309	19.9	43,056
Total liabilities and shareholders' equity	1,352,709	100.0	1,512,949	100.0	160,239

(2) Consolidated Statements of Income

Term		Fiscal 2003 003 to March 31	2004		Fiscal 2004 04 to March 31,	2005	Year-on-year change
Item	Val		%	Val		%	%
I. Operating revenues							
Financing and administration fees		174,963			183,618		104.9
Income from merchandise sales							
Merchandise sales	59,621						
Cost of merchandise sales	47,289	12,332					
Income from travel & entertainment							
Travel & entertainment sales	94,501						
Cost of travel & entertainment sales	78,314	16,187					
Income from entertainment							
Entertainment sales				108,546			
Cost of entertainment sales				91,556	16,989		
Income from real estate							
Real estate sales				52,178			
Cost of real estate sales				39,547	12,631		
Income from leases							
Leases sales	46,331			57,535			
Cost of leases sales	40,805	5,525		50,732	6,803		123.1
Income from other business							
Other sales	8,378			13,432			
Cost of other sales	3,626	4,751		5,348	8,083		170.1
Financial revenues		6,570			12,258		186.6
Total operating revenues		220,331	100.0		240,385	100.0	109.1
II. Operating expenses							
Selling, general and administrative		4.7.4.704	- 4.0		4=2.024		100.0
expenses		156,501	71.0		172,024	71.5	109.9
Financial cost		9,824	4.5		9,771	4.1	99.5
Total operating expenses		166,326	75.5		181,795	75.6	109.3
Operating income		54,005	24.5		58,590	24.4	108.5
III. Non-operating income		1,992	0.9		2,163	0.9	108.6
IV. Non-operating expenses		3,041	1.4		4,238	1.8	139.4
Ordinary income		52,955	24.0		56,514	23.5	106.7

V. Extraordinary gains							
Gain on sale of fixed assets				853			
Gain on sale of investment securities				946			
Net gain on changes in equity interest				2,371			
Gain on sale of investments				779			
Gain on changes in pension and severance cost plan				282	5,234	2.2	
VI. Extraordinary losses							
Loss from sale of fixed assets	1,630			646			
Loss on impairment of fixed assets	7,569			1,155			
Loss on evaluation of investment	999			4,782			
securities	999			4,782			
Loss on sale of investment securities	323			579			
Loss on membership rights				18			
Adjustment from changes in revenue				143			
recognition				143			
Other	1,924	12,446	5.6		7,326	3.1	58.9
Income (loss) before income taxes and		40.500	18.4		54 421	22.6	134.3
minority interests		40,509	16.4		54,421	22.0	154.5
Income taxes, current	23,928			23,238			
Income taxes, deferred	(5,906)	18,022	8.2	(1,413)	21,824	9.1	121.1
Minority interests		67	0.0		778	0.3	
Net income (loss)		22,419	10.2		31,818	13.2	141.9

(3) Consolidated Statements of Retained Earnings

(Willions of yell)						
Term	Fisca	Fiscal 2003		Fiscal 2004		
	April 1, 2003 to	o March 31, 2004	April 1, 2004 to March 31, 2005			
Item	V	alue	V	alue		
(Capital Surplus)						
I. Capital surplus at the beginning of period		66,788		67,133		
II. Increase in capital surplus						
Conversion of convertible bonds	330		5,854			
Gain on disposal of treasury stock	15	345	159	6,014		
III. Capital surplus at the end of period		67,133		73,148		
(Retained Earnings)						
I. Retained earnings at the beginning of period		107,686		126,719		
II. Increase in retained earnings						
Net Income	22,419	22,419	31,818	31,818		
III. Decrease in retained earnings						
Cash dividends	3,075		3,058			
Bonuses to directors and statutory auditors'	160		171			
Resulting from addition of subsidiaries to the	151					
scope of consolidation	131					
Resulting from addition of affiliated companies	_	3,387	207	3,436		
to the scope of application of equity method		3,387	207	3,430		
IV.Unappropriated retained earnings at the end of		126,719		155,101		
period		120,719		155,101		

(4) Consolidated Statements of Cash Flows

Term	Fiscal 2003	Fiscal 2004
	April 1, 2003 to March 31,	April 1, 2004 to March 31,
Item	2004	2005
	Value	Value
I. Cash flows from operating activities	40.500	54.421
Income (loss) before income taxes	40,509	54,421
Adjustments to reconcile income (loss) before income taxes to net cash provided		
by (used in) operating activities:	24,400	42.420
Depreciation and amortization	36,680	42,439
Amortization of consolidation adjustments	(179)	(203)
Amortization of deferred assets	1,000	1,035
Increase in allowance for losses on accounts receivables	3,509	7,722
Increase in allowance for retirement benefits	929	(277)
Increase in other allowances	43	503
Interest and dividend income	(5,978)	(10,777)
Interest expenses	9,892	10,447
Equity in (earnings) losses of affiliates	1,068	1,840
Foreign exchange (gain) loss	(21)	(134)
Realized (gain) loss on sale of investment securities	91	(725)
Loss on evaluation of investment securities	999	4,782
Net gain on changes in equity interest		(2,371)
Loss on impairment of fixed assets	7,569	1,155
Loss on disposal of fixed asset	13,920	17,513
Changes in operating assets and liabilities:		
(Increase) decrease in accounts receivable	(88,979)	(146,654)
Proceeds from liquidation of trade receivable	30,000	30,000
(Increase) decrease in inventories	(6,064)	(16,397)
(Increase) decrease in other assets	10,944	(762)
Increase (decrease) in payables	(2,305)	8,323
Increase (decrease) in other liabilities	6,738	7,414
Directors' and statutory auditors' bonuses	(163)	(173)
Subtotal	60,204	9,122
Interest and dividends received	5,961	10,544
Interest paid	(10,025)	(10,090)
Income taxes paid	(1,094)	(34,290)
Net cash provided by (used in) operating activities	55,045	(24,714)
II. Cash flows from investing activities		
Payments for purchases of investment securities	(7,965)	(29,503)
Proceeds from sales of investment securities	22,617	4,912
Payments for purchases of fixed assets	(74,046)	(91,698)
Proceeds from sales of fixed assets	1,937	1,467
Payment for long-term loans	(9,761)	(4,700)
Proceeds from collection of short-team and long-term loans	679	7,757
(Increase) decrease in other assets	(2,164)	(1,881)
Net cash provided by (used in) investing activities	(68,703)	(113,648)

Item	Term	Fiscal 2003 April 1, 2003 to March 31, 2004	Fiscal 2004 April 1, 2004 to March 31, 2005
		Value	Value
III. Cash flows from financing activities			
Increase (decrease) in short-term loans		30,763	12,401
Increase (decrease) in commercial paper		(73,000)	(14,000)
Proceeds from long-term debt		68,795	117,020
Repayments of long-term debt		(26,059)	(23,817)
Proceeds from issuance of bonds		64,723	43,968
Repayment of bonds		(40,200)	(20,462)
Proceeds from payables under securitized lease receivables		(8,217)	(3,127)
Repayment of payables under securitized lease receivables		62	5,002
Proceeds from payments from minority shareholders		110	427
Proceeds for sales of treasury stock		(3,088)	(22)
Payment for purchase treasury stock			4,931
Cash dividends paid		(3,075)	(3,058)
Dividends paid to minorities			(4)
Net cash provided by (used in) financing activities		10,813	119,260
IV. Translation Gain on cash and cash equivalents		(90)	(11)
V. Increases (decrease) in cash and cash equivalents		(2,933)	(19,113)
VI. Cash and cash equivalents, at the beginning of year		75,725	73,421
VII. Increases in cash and cash equivalents resulting from addition of subs	idiaries to	630	
the scope of consolidation			
VIII Cash and cash equivalents, at the end of year		73,421	54,307

Non-Consolidated Financial Statements for the Fiscal Year Ended March 31, 2005

May 19, 2005

Listed company nameCredit Saison Co., Ltd. Stock exchange listings: Tokyo
Code number: 8253

Credit Saison Co., Ltd. Stock exchange listings: Tokyo

(URL http://www.saisoncard.co.jp)

Representative: Hiroshi Rinno, President and CEO

Responsible person/Title: Shinji Hojo/Director in charge of Finance and Accounting dept.

Inquiries to: Ayumi Sakamoto, General Manager, Public Relations Office Phone: (03) 3982-0700

Board of Directors meeting: May 19, 2005 Interim dividend system: Adopted

General Meeting of Shareholders: June 25, 2005 Round-lot system: Adopted

(Round lot: 100 shares)

1. Results for Fiscal 2004 (April 1, 2004 - March 31, 2005)

(1) Operating results

	Operating revenues (¥ million)	Year-on-year change (%)	Operating income (¥ million)	Year-on-year change (%)	Ordinary income (¥ million)	Year-on-year change (%)
Fiscal 2004	190,248	[8.3]	46,659	[4.1]	46,985	[4.3]
Fiscal 2003	175,725	[2.3]	44,824	[3.9]	45,051	[1.8]

	Net income (¥ million)	Year-on-year change (%)	Earnings per share (¥)	Earnings per share (diluted) (¥)	Return on equity (%)	Ordinary income/total assets (%)	Ordinary income/net revenues (%)
Fiscal 2004	25,798	[5.7]	149.78	145.92	[9.2]	[3.8]	[24.7]
Fiscal 2003	24,396	-	142.00	138.99	[9.8]	[4.0]	[25.6]

Notes:

- 1. Average number of shares issued outstanding during the term: 171,376,525 shares (Fiscal 2004:170,887,646 shares)
- 2. Volume of new contracts: ¥3,383,680 million (Fiscal 2004: ¥2,924,399 million) (Year-on-year change: [15.7]%)
- 3. Changes in accounting methods: None
- 4. Year-on-year changes for operating revenues, operating income, ordinary income and net income are based on the previous fiscal year.

(2) Dividends

	Annua	Annual dividends per share (¥)				Dividend rate for	
		Interim	Year-end	Annual total dividends (¥ million)	Payout ratio (%)	shareholders' equity (%)	
Fiscal 2004	20.00	00.00	20.00	3,503	13.6	1.2	
Fiscal 2003	18.00	00.00	18.00	3,065	12.7	1.2	

(3) Financial Position

	Total assets (¥ million)	Shareholders' equity (¥ million)	Shareholders' equity/ Total assets (%)	Shareholders' equity per share (¥)
Fiscal 2004	1,290,066	298,502	23.1	1,703.39
Fiscal 2003	1,155,776	261,792	22.7	1,536.51

Notes: 1. Total number of shares outstanding: As of March 31, 2005: 175,164,359 shares

2. Total number of treasury stock: As of March 31, 2005:1,454,466 shares

As of March 31, 2004: 170,297,168 shares

As of March 31, 2004: 1,428,241 shares

2. Projected Results for Fiscal 2005 (April 1, 2005 - March 31, 2006)

	Operating Ordinary		Net income	Annual dividends per share (¥)			
	revenues (¥ million)	income (¥ million)	(¥ million)	Interim	Year-end		
Interim period	100,000	23,000	13,700	00.00			
Fiscal 2005	203,000	50,000	30,000		22.00	22.00	

Notes: Volume of new contracts

Interim period: ¥ 1,790,000 million Fiscal 2005: ¥ 3,705,000 million

(Reference) Estimated earnings per share (fiscal 2005): ¥171.27

^{*} The above projected results are based on future prospects and the assumptions and forecasts on which plans are based. The actual results may differ from the above projected results depending on various factors in the future.

Non-Consolidated Balance Sheets

Term	Fiscal 2003		Fiscal 2004	Increase	
Telli	(As of March 31,2	2004)	(As of March 31, 2005)		(Decrease)
Item	Value				Value
(ASSETS)	value	70	Value	70	varue
I. Current assets					
Cash and deposits	43,928		34,480		(9,447)
Installment accounts receivable	838,629		922,420		83,790
Merchandise	1,414		935		(478)
Supplies	521		608		87
Prepaid expenses	566		464		(102)
Deferred income taxes	13,647		14,876		1,229
Other receivable	5,837		11,033		5,196
Other current assets	1,735		1,972		237
Allowance for losses on receivables	(31,241)		(36,696)		(5,455)
Total Current assets	875,038	75.7	950,095	73.6	75,056
II. Fixed assets					
Property and equipment, at cost:					
Equipment for lease	127,552		145,397		17,845
Buildings	2,165		6,234		4,068
Vehicles	0		0		
Fixtures and equipment	3,649		7,458		3,809
Land	3,654		3,654		(1.007)
Construction in progress	2,494	10.1	1,287	10.7	(1,207)
Total Property and equipment	139,516	12.1	164,033	12.7	24,516
Intangible assets: Leaseholds	15		15		
Software	8,785		18,004		9,218
Other intangible fixed assets	251		250		(1)
Total Intangible assets	9,052	0.8	18,269	1.4	9,217
Investments and other assets:	7,032	0.0	10,209	1	,,217
Investment securities	51,066		59,709		8.642
	, i				- , -
Investment in subsidiaries and affiliates	34,963		53,079		18,116
Investment in capital	559		51		(507)
Long-term loans	28,252		28,252		
Long-term loans to subsidiaries and affiliates	7,395		7,275		(120)
Long-term prepaid expenses	3,852		3,352		(500)
Lease deposits	3,210		3,085		(124)
Deferred income taxes	1,336		1,557		221
Other long-term investments	1,086		1,611		524
Allowance for losses on receivable	(1,182)		(1,270)		(87)
Total investments and other assets	130,538	11.3	156,703	12.2	26,165
Total fixed assets	279,107	24.2	339,007	26.3	59,899
	279,107	24.2	339,007	20.3	39,899
III. Deferred assets					
Bond issue costs	229		263		34
Development costs	1,400		700		(700)
Total deferred assets	1,629	0.1	963	0.1	(665)
Total assets	1,155,776	100.0	1,290,066	100.0	134,290

Term		Fiscal 2003			Fiscal 2004	1	Increase
Item		(As of March 31,2004)			f March 31,		(Decrease)
	Val		%	Val	•	%	Value
(LIABILITIES)							
I. Current liabilities							
Notes payable		1,320			1,538		218
Accounts payable		91,220			99,007		7,787
Short-term loans		246,348			244,766		(1,582)
Current portion of long-term loans		13,455			55,221		41,766
Current portion of bonds		20,000			30,000		10,000
Current portion of convertible bonds		6,784					(6,784)
Commercial paper		71,000			57,000		(14,000)
Current portion of payables under securitized		3,127			3,000		(127)
lease receivables		3,127			3,000		(127)
Other Payable		1,442			4,249		2,806
Accrued expenses		23,533			31,563		8,029
Accrued taxes on income		22,192			10,202		(11,900)
Withholdings		2,092			2,676		584
Advance received		84			65		(19)
Allowance for bonuses		1,340			1,333		(7)
Unearned income		3,446			3,388		(57)
Other current liabilities		642			718		75
Total current liabilities		508,030	43.9		544,730	42.2	36,700
II. Long-term liabilities							
Bonds		130,000			140,000		10,000
Long-term loans		214,924			268,573		53,649
Payables under securitized lease receivables		33,000			30,000		(3,000)
Accrued pension and severance costs		6,030			5,804		(226)
Retirement allowance for directors and statutory		439			539		99
auditors							
Allowance for losses on guarantees		934			1,253		319
Lease deposits received		527			521		(5)
Other long-term liabilities		96			142		45
Total Long-term liabilities		385,952	33.4		446,833	34.7	60,880
Total liabilities		893,983	77.3		991,564	76.9	97,581
(SHAREHOLDERS' EQUITY)							
I. Common stock		63,667	5.5		69,526	5.4	5,858
II. Capital surplus							
Additional paid-in capital		67,078			72,933		5,854
Other capital surplus							
Net gain on disposal of treasury stock					0		0
Total capital surplus		67,078	5.8		72,933	5.6	5,854
III. Retained earnings							
Legal reserve		3,020			3,020		
Voluntary reserves							
Reserve for reduction of fixed asset value	301	00.555		111.5	1111		11 500
General reserve	99,455	99,756		114,455	114,455		14,698
Unappropriated retained earnings at end of period		26,920			34,824		7,903
Total retained earnings		129,696	11.3		152,299	11.8	22,602
IV. Unrealized gain (loss) on investment securities		4,679	0.4		7,162	0.6	2,483
V. Treasury common stock		(3,329)	(0.3)		(3,419)	(0.3)	(89)
Total shareholders' equity		261,792	22.7		298,502	23.1	36,709
Total liabilities and shareholders' equity		1,155,776	100.0		1,290,066	100.0	134,290

(2) Non-Consolidated Statements of Income

Term	Fiscal 2003			Fiscal 2004			ons of yen)
	(April 1, 2003 to March		31, 2004)	(April 1, 2004 to March		31, 2005)	Year-on-year change
Item	Va	lue	%	Va	lue	%	change
I. Operating revenues							
Financing and administration fees							
Credit cards		59,324			62,616		105.5
Shopping loans		1,275			997		78.2
Guarantees		3,229			3,203		99.2
Loans		90,892			89,722		98.7
Agency services		6,531			10,326		158.1
Income from leases							
Lease sales	46,771			57,750			
Cost of lease sales	41,162	5,609		50,897	6,853		122.2
Income from merchandise sales							
Merchandise sales	2,763						
Cost of merchandise sold	2,359	403					
Income Other sales							
Other sales	3,392			5,421			
Cost of other sales	255	3,136		931	4,490		143.1
Financial revenues		5,321			12,037		226.2
Total operating revenues		175,725	100.0		190,248	100.0	108.3
II. Operating expenses							
Selling, general and		100.746	70.4		125 402	71.0	100.4
administrative expenses		123,746	70.4		135,402	71.2	109.4
Financial cost							
Interest expense	6,612			7,531			
Amortization of bond issue cost	189			189			
Other expenses	351	7,154	4.1	466	8,186	4.3	114.4
Total operating expenses		130,900	74.5		143,589	75.5	109.7
Operating income		44,824	25.5		46,659	24.5	104.1
III. Non-operating income		975	0.5		1,079	0.6	110.6
IV. Non-operating expenses		748	0.4		753	0.4	100.6
Ordinary income		45,051	25.6		46,985	24.7	104.3

Term	Fiscal 2003 (April 1, 2003 to March 31, 2004)		Fiscal 2004 (April 1, 2004 to March 31, 2005)			Year-on-year	
Item	Val	lue	%	Val	lue	%	change
V. Extraordinary gains							
Gain on sales of investment	_			552			
securities				332			
Gain on changes in pension and	_	_	_	217	770	0.4	
severance cost plan					770	0. .	
VI. Extraordinary losses							
Loss on disposal of fixed assets	212			574			
Loss on sales of fixed assets	0			10			
Loss on impairment of fixed	664						
assets	00.						
Loss on evaluation of	292			4,761			
investment securities				,			
Loss on evaluation of							
investments in subsidiaries and	1,062			69			
affiliates							
Other	470	2,702	1.5	159	5,575	2.9	206.3
Net income (loss) before		42,349	24.1		42,180	22.2	99.6
income taxes		,	21		.2,100	-2.2	<i>33.</i> 6
Income taxes, current	22,322			19,537			
Income taxes, deferred	(4,368)	17,953	10.2	(3,155)	16,382	8.6	91.2
Net income (loss)		24,396	13.9		25,798	13.6	105.7
Loss on treasury common stock		0					
Retained earnings carried		2,524			9,025		
forward from preceding year		2,527			,,023		
Unappropriated retained		26,920			34,824		
earnings at the end of the year		20,720			34,024		

Non-Consolidated Statements of Proposed Appropriation of Retained Earnings

Term	Fiscal 2003		Fiscal 2004	
Item	(April 1, 2003 to	March 31, 2004)	(April 1, 2004 to	March 31, 2005)
. Unappropriated retained earnings at the end of the year		26,920		34,824
.Changes of voluntary reserves				
Change of voluntary reserves from fixed assets of condensed reserve	301	301		
Total		27,221		34,824
. appropriation				
Cash dividends	3,065		3,503	
Bonuses to directors	130		130	
[Bonuses to statutory auditors included in above]	(15)		(15)	
Voluntary reserves				
General reserve	15,000	18,195	21,000	24,633
.Retained Earnings carried forward		9,025		10,190