《Straight translation》

Consolidated Financial Statements for the Fiscal Year Ended March 31, 2003

May 19, 2004

Stock exchange listings: Tokyo Location of headquarters: Tokyo

Listed company name

Credit Saison Co., Ltd.

Code number: 8253

(URL http://www.saisoncard.co.jp)

Representative: Hiroshi Rinno, President and CEO

Responsible person/Title: Toshiyasu Suganuma/Director in charge of Finance and Accounting Inquiries to: Ayumi Sakamoto/General Manager, Public Relations Office Phone: (03) 3982-0700

Board of Directors meeting: May 19, 2004 Use of U.S. accounting standards: No

1. Consolidated Results for Fiscal 2003 (April 1, 2003 to March 31, 2004)

(1) Consolidated Operating Results Note: All amounts are rounded down to the nearest million ven.

(1) Composituated operating results			Trace. The difficulties directly distributed to the field est infillion jets.				
	Operating revenues (¥ million)	Year-on-year change [%]	Operating income (¥ million)	Year-on-year change [%]	Ordinary income (¥ million)	Year-on-year change [%]	
Fiscal 2003	220,331	[3.8]	54,005	[3.0]	52,955	[3.8]	
Fiscal 2002	212,241	[-1.2]	52,414	[-12.2]	51,001	[-14.6]	

	Net income (¥ million)	Year-on-year change [%]		Earnings per share (diluted) (¥)	Return on equity [%]	Ordinary income/total assets [%]	Ordinary income/net sales [%]
Fiscal 2003	22,419		130.55	127.79	[+9.1]	[+4.0]	[+24.0]
Fiscal 2002	(6,026)		(36.57)	-	[-2.5]	[+4.0]	[+24.0]

Notes:

- 1. Equity in earnings of affiliates: \(\pmu\) (-1,068) million (Fiscal 2002: \(\pmu\) (-2,360) million)
- 2. Average number of shares issued and outstanding (consolidated): 170,414,937 shares (Fiscal 2002: 169,102,329 shares)
- 3. Changes in accounting methods: Adopted
- 4. Year-on-year change for operating revenues, operating income, ordinary income and net income is based on the previous fiscal year.

(2) Consolidated Financial Position

	Total assets (¥ million)	Shareholders' equity (¥ million)	Shareholders' equity/total assets [%]	Shareholders' equity per share (¥)
Fiscal 2003	1,352,709	258,253	19.1	1,519.13
Fiscal 2002	1,280,822	236,028	18.4	1,380.26

Notes:

(3) Consolidated Cash Flows

(Millions of Yen)

	Cash flows from	Cash flows from	Cash flows from	Cash and cash equivalents
	operating activities	investing activities	financing activities	at end of period
Fiscal 2003	55,045	(68,703)	10,813	73,421
Fiscal 2002	12,592	(66,174)	61,409	75,725

(4) Scope of Consolidation and Application of Equity Method

Consolidated subsidiaries: 10 companies

Unconsolidated subsidiaries accounted for by the equity method: None Affiliated companies accounted for by the equity method: 3 companies (5) Changes in Scope of Consolidation and Application of Equity Method

Consolidated (New): 2 companies

(Eliminated): 2 company

Equity method: (New): None (Eliminated): None

2. Projected Results for Fiscal 2004(April 1, 2004 to March 31, 2005)

(Millions of Yen)

	Operating revenues	Ordinary income	Net income
Interim period	114,000	23,500	13,500
Fiscal 2004	237,000	55,500	31,500

Reference: Estimated earnings per share (fiscal 2004): ¥185.42

Total number of shares issued and outstanding at the end of period (consolidated): 169,888,117shares (Fiscal 2002: 170,889,191shares)

^{*}The above projected results are based on future prospects and the assumptions and forecasts on which plans are based. The actual results may differ from the above projected results depending on various factors in the future.

Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Millions of yen)

Term	Fiscal 200	2	Fiscal 200		Millions of yen) Increase
Term					
T4	(As of March 3)		(As of March 31		(Decrease)
Item	Value	%	Value	%	Value
(ASSETS)					
I. Current assets					
Cash and deposits	75,725		73,421		(2,303)
Notes and accounts receivable	866,343		921,697		55,354
Other trade receivables	1,204		564		(639)
Merchandise	31,488		37,765		6,277
Deferred income taxes	12,908		15,612		2,704
Short-term loans	28		10,518		10,490
Prepaid expenses and other current	28,673		15,307		(13,365)
assets	20,073		13,307		(13,303)
Allowance for losses on receivables	(31,084)		(34,612)		(3,528)
Total current assets	985,286	76.9	1,040,274	76.9	54,988
II. Fixed assets					
Property and equipment, at cost:					
Equipment for lease	106,407		127,335		20,927
Buildings	17,032		15,570		(1,462)
Land	10,678		7,030		(3,647)
Construction in progress	1,019		2,902		1,882
Other tangible fixed assets	10,676		9,872		(803)
Total property and equipment	145,814	11.4	162,710	12.0	16,896
Intangible assets:					
Leaseholds	1,243		971		(271)
Software	6,835		9,435		2,600
Other intangible fixed assets	297		290		(6)
Total intangible assets	8,376	0.6	10,698	0.8	2,321
Investments and other assets:					
Investment securities	64,134		68,468		4,333
Long-term loans	28,252		36,987		8,734
Lease deposits	8,268		8,915		646
Deferred income taxes	8,074		7,807		(266)
Other	34,901		19,697		(15,204)
Allowance for losses on receivables	(4,593)		(4,634)		(40)
Total Investments and other assets	139,037	10.9	137,241	10.2	(1,796)
Total fixed assets	293,228	22.9	310,650	23.0	17,422
III. Deferred assets	,		,		.,
Bond issue costs	207		383		176
Development costs	2,100		1,400		(700)
Total deferred assets	2,307	0.2	1,783	0.1	(523)
Total assets	1,280,822	100.0	1,352,709	100.0	71,887
20141 400010	1,200,022	100.0	1,332,707	100.0	71,007

Term	Fiscal 2002 (As of March 31		Fiscal 200 (As of March 31		Increase (Decrease)
Item	Value	%	Value	%	Value
(LIABILITIES)					
I. Current liabilities					
Notes and accounts payable	96,456		94,228		(2,227)
Short-term loans	346,668		377,292		30,624
Current portion of long-term loans	16,790		22,273		5,483
Current portion of bonds	40,000		20,460		(19,540)
Current portion of convertible bonds	-		6,784		6,784
Commercial paper	144,000		71,000		(73,000)
Current portion of payables under	5.020		2 127		(2.901)
securitized lease receivables	5,929		3,127		(2,801)
Accrued taxes on income	434		23,529		23,095
Allowance for bonuses	1,667		1,733		66
Unearned income	3,428		3,446		17
Accrued expenses and other current	24,635		33,535		8,900
liabilities	24,033		33,333		0,500
Total current liabilities	680,009	53.1	657,410	48.6	(22,598)
II. Long-term liabilities					
Bonds	96,000		140,540		44,540
Convertible bonds	7,445		-		(7,445)
Long-term loans	209,833		247,086		37,252
Payables under securitized lease	29 415		22 000		(5.415)
receivables	38,415		33,000		(5,415)
Accrued pension and severance costs	6,469		7,398		929
Retirement allowance for directors and	704		644		(59)
statutory auditors	704		044		(39)
Allowance for losses on guarantees	879		934		55
Allowance for defective on guarantees	-		32		32
Consolidation adjustments	484		745		260
Other long-term liabilities	3,674		6,233		2,558
Total long-term liabilities	363,905	28.4	436,614	32.3	72,709
Total liabilities	1,043,915	81.5	1,094,025	80.9	50,110
(Minority interests)					
Minority interests	878	0.1	430	0.0	(447)
(Shareholders' equity)					
I. Common stock	63,337	4.9	63,667	4.7	330
II. Capital surplus	66,788	5.2	67,133	5.0	345
III. Retained earnings	107,686	8.4	126,719	9.4	19,032
IV. Unrealized gain (loss) on	(937)	(0.1)	4,685	0.3	5,623
other securities	(937)	(0.1)	4,003	0.3	3,023
V. Treasury common stock, at cost	(845)	(0.0)	(3,953)	(0.3)	(3,107)
Total shareholders' equity	236,028	18.4	258,253	19.1	22,224
Total liabilities and shareholders'	1,280,822	100.0	1,352,709	100.0	71,887
equity					

(2) Consolidated Statements of Income

(Millions of yen)

Term		Fiscal 2002	2002	Fiscal 2003 April 1, 2003 to March 31, 2004			
Item	April 1, 2002 to March 31 Value		, 2003 %	Value		2004 %	change %
I. Operating revenues	Val	ue	70	Val	uc	70	,,,
Financing and administration fees		166,193			174,963		105.3
Income from merchandise sales		100,170			17.,500		100.0
Merchandise sales	60,164			59,621			
Cost of merchandise sales	47,569	12,595		47,289	12,332		97.9
Income from travel & entertainment							
Travel & entertainment sales	85,819			94,501			
Cost of travel & entertainment sales	69,536	16,283		78,314	16,187		99.4
Income from leases							
Leases sales	-			46,331			
Cost of leases sales	-	-		40,805	5,525		-
Income from other business							
Other sales	41,240			8,378			
Cost of other sales	33,269	7,971		3,626	4,751		59.6
Financial revenues		9,198			6,570		71.4
Total operating revenues		212,241	100.0		220,331	100.0	103.8
II. Operating expenses							
Selling, general and administrative		147,017	69.3		156,501	71.0	106.5
expenses		147,017	09.5		150,501	71.0	100.5
Financial cost		12,810	6.0		9,824	4.5	76.7
Total operating expenses		159,827	75.3		166,326	75.5	104.1
Operating income		52,414	24.7		54,005	24.5	103.0
III. Non-operating income		2,174	1.0		1,992	0.9	91.6
IV. Non-operating expenses		3,587	1.7		3,041	1.4	84.8
Ordinary income		51,001	24.0		52,955	24.0	103.8
V. Extraordinary gains							
Gain on sale of investment securities	40			-	-		
Gain on reimbursement of substituting portion of welfare pension fund	3,897	3,938	1.8	-		-	-
VI. Extraordinary losses							
Loss from sale of fixed assets	3,164			1,630			
Loss on impairment of fixed assets	-			7,569			
Loss on evaluation of investment securities	42,616			999			
Loss on sale of investment securities	-			323			
Loss on waiver of debts	18,956			-			
Other	516	65,252	30.7	1,924	12,446	5.6	19.1
Income (loss) before income taxes and		(10,313)	(4.0)		40.500	10 /	
minority interests		(10,313)	(4.9)		40,509	18.4	-
Income taxes, current	588			23,928			
Income taxes, deferred	(4,694)	(4,106)	(2.0)	(5,906)	18,022	8.2	-
Minority interests		(180)	(0.1)		67	0.0	-
Net income (loss)		(6,026)	(2.8)		22,419	10.2	-

(3) Consolidated Statements of Retained Earnings

(Millions of yen)

	Fisc	al 2002	Fisc	al 2003
Term		o March 31, 2003		o March 31, 2004
Item	V	alue	V	alue
(Capital Surplus)				
I. Capital surplus at the beginning of period		64,716		66,788
II. Increase in capital surplus				
Conversion of convertible bonds	2,031		330	
Gain on disposal of treasury common stock	39	2,071	15	345
III. Capital surplus at the end of period		66,788		67,133
(Retained Earnings)				
I. Retained earnings at the beginning of period		116,934		107,686
II. Increase in retained earnings				
Net Income	-	-	22,419	22,419
III. Decrease in retained earnings				
Cash dividends	3,039		3,075	
Bonuses to directors and statutory auditors'	145		160	
Net loss	6,026		-	
Resulting from addition of subsidiaries to the	2.4		1.51	
scope of consolidation	34		151	
Resulting from addition of affiliated companies		0.245		2 20-
to the scope of application of equity method	1	9,247	-	3,387
IV.Unappropriated retained earnings at the end of		107,686		126,719
period		107,000		120,717

(4) Consolidated Statements of Cash Flows

(Millions of ven)

		(Millions of yen)
Term	Fiscal 2002	Fiscal 2003
	April 1, 2002 to March 31,	April 1, 2003 to March 31,
Item	2003	2004
	Value	Value
I. Cash flows from operating activities		
Income (loss) before income taxes	(10,313)	40,509
Adjustments to reconcile income (loss) before income taxes to net cash provided by (used	(10,515)	10,509
in) operating activities:		
Depreciation and amortization	30,521	36,680
Amortization of consolidation adjustments	(132)	(179)
Amortization of deferred assets	895	1,000
Increase in allowance for losses on accounts receivables	4,078	3,509
		929
Increase in allowance for retirement benefits	(3,301)	
Increase in other allowances	337	43
Interest and dividend income	(6,376)	(5,978)
Interest expenses	11,102	9,892
Equity in earnings of affiliates	2,360	1,068
Foreign exchange (gain) loss	2,042	(21)
Realized (gain) loss on sale of investment securities	(106)	91
Loss on evaluation of investment securities	42,616	999
Loss on impairment of fixed assets		7,569
Loss on disposal of fixed asset	9,862	13,920
Changes in operating assets and liabilities:		
(Increase) decrease in accounts receivable	(48,480)	(88,979)
Proceeds from liquidation of trade receivable	20,000	30,000
(Increase) decrease in inventories	(3,986)	(6,064)
(Increase) decrease in other assets	(8,518)	10,944
Increase (decrease) in payables	(22,969)	(2,305)
Increase (decrease) in other liabilities	2,167	6,738
Directors' and statutory auditors' bonuses	(148)	(163)
Subtotal	21,647	60,204
Interest and dividends received	6,378	5,961
Interest paid	(11,120)	(10,025)
Income taxes paid	(4,312)	(1,094)
Net cash provided by (used in) operating activities	12,592	55,045
II. Cash flows from investing activities	12,372	33,013
Payments for purchases of investment securities	(5,469)	(7,965)
Proceeds from sales of investment securities	10,913	22,617
Payments for purchases of fixed assets	(72,076)	(74,046)
•		
Proceeds from sales of fixed assets	3,235	1,937
Payment for long-term loans	(3,252)	(9,761)
Proceeds from collection of short-team and long-term loans	-	679
Proceeds from acquisition of subsidiaries' stock following change in consolidation scope	62	- (2.151)
(Increase) decrease in other assets	412	(2,164)
Net cash provided by (used in) investing activities	(66,174)	(68,703)
III. Cash flows from financing activities		
Increase (decrease) in short-term loans	(3,068)	30,763
Increase (decrease) in commercial paper	29,000	(73,000)
Proceeds from long-term debt	77,187	68,795
Repayments of long-term debt	(47,989)	(26,059)
Proceeds from issuance of bonds	5,801	64,723
Repayment of bonds	(13,945)	(40,200)
Proceeds from payables under securitized lease receivables	33,000	-
Repayment of payables under securitized lease receivables	(15,696)	(8,217)
Proceeds from payments from minority shareholders	-	62
Sales of treasury common stock	179	110
Purchase of treasury common stock	(15)	(3,088)
Cash dividends paid	(3,039)	(3,075)
Dividends paid to minorities	(3)	-
Net cash provided by (used in) financing activities	61,409	10,813
•		·
IV. Translation Gain on cash and cash equivalents	(131)	(90)
V. Increases (decrease) in cash and cash equivalents	7,696	(2,933)
VI. Cash and cash equivalents, at the beginning of year	67,742	75,725
VII. Increases in cash and cash equivalents resulting from addition of subsidiaries to the scope	286	630
of consolidation		
VIII Cash and cash equivalents, at the end of year	75,725	73,421

Non-Consolidated Financial Statements for the Fiscal Year Ended March 31, 2004

May 19, 2004

Listed company name

Credit Saison Co., Ltd.

Stock exchange listings: Tokyo Location of headquarters: Tokyo

Code number: 8253

Representative:

(URL http://www.saisoncard.co.jp)

Hiroshi Rinno, President and CEO

Responsible person/Title: Toshiyasu Suganuma/Director in charge of Finance and Accounting

Inquiries to: Ayumi Sakamoto, General Manager, Public Relations Office Phone: (03) 3982-0700

Board of Directors meeting: May 19, 2004 Interim dividend system: Adopted

General Meeting of Shareholders: June 29, 2004 Round-lot system: Adopted

(Round lot: 100 shares)

1. Results for Fiscal 2003 (April 1, 2002 - March 31, 2003)

(1) Operating results

	Operating revenues (¥ million)	Year-on-year change (%)	Operating income (¥ million)	Year-on-year change (%)	Ordinary income (¥ million)	Year-on-year change (%)
Fiscal 2003	175,725	[2.3]	44,824	[3.9]	45,051	[1.8]
Fiscal 2002	171,842	[11.4]	43,123	[4.5]	44,250	[7.5]

	Net income (¥ million)	Year-on-year change (%)	Earnings per share (¥)	Earnings per share (diluted) (¥)	Return on equity (%)	Ordinary income/total assets (%)	Ordinary income/net revenues (%)
Fiscal 2003	24,396	-	142.00	138.99	[9.8]	[4.0]	[25.6]
Fiscal 2002	(5,026)	-	(30.34)	-	[-2.1]	[4.1]	[25.8]

Notes:

- 1. Average number of shares issued outstanding during the term: 170,887,646 shares (Fiscal 2002: 169,614,267 shares)
- 2. Volume of new contracts: \(\frac{\pma}{2}\),924,399 million (Fiscal 2002: \(\frac{\pma}{2}\),969,794 million) (Year-on-year change: \([-1.5]\)%)
- 3. Changes in accounting methods: Adopted
- 4. Year-on-year changes for operating revenues, operating income, ordinary income and net income are based on the previous fiscal year.

(2) Dividends

	Annua	Annual dividends per share (¥) Interim Year-end		Annual total dividends (¥ million)	Payout ratio (%)	Dividend rate for shareholders' equity (%)
Fiscal 2003	18.00	00.00	18.00	3,065	12.7	1.2
Fiscal 2002	18.00	00.00	18.00	3,085	-	1.3

(3) Financial Position

	Total assets (¥ million)	Shareholders' equity (¥ million)	Shareholders' equity/ Total assets (%)	Shareholders' equity per share (¥)
Fiscal 2003	1,155,776	261,792	22.7	1,536.51
Fiscal 2002	1,085,348	237,174	21.9	1,383.04

Notes:

1. Total number of shares outstanding: As of March 31, 2004: 170,297,168 shares

As of March 31, 2003: 171,401,691 shares

 $2.\ Total\ number\ of\ treasury\ stock:\ As\ of\ March\ 31,\ 2004:\ 1,428,241\ shares$

As of March 31, 2003: 8,176shares

2. Projected Results for Fiscal 2004 (April 1, 2004 - March 31, 2005)

	Operating	Ordinary	Net income	Annual dividends per share (¥)			
	revenues (¥ million)	income (¥ million)	(¥ million)	Interim	Year-end		
Interim period	92,000	20,000	11,500	00.00	-	-	
Fiscal 2004	189,000	46,500	27,000	-	20.00	20.00	

Notes: Volume of new contracts

Interim period: ¥ 1,560,000million Fiscal 2004: ¥ 3,300,000million

(Reference) Estimated earnings per share (fiscal 2004): ¥158.55

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^{*} The above projected results are based on future prospects and the assumptions and forecasts on which plans are based. The actual results may differ from the above projected results depending on various factors in the future.

Non-Consolidated Balance Sheets

(Millions of yen)

Term	Term Fiscal 2002 Fiscal 2003 In							
Term		Fiscal 2002			Fiscal 2003			
	(As of	(As of March 31,2003)		(As of March 31, 2		2004)	(Decrease)	
Item	Val	ue	%	Va	llue	%	Value	
(ASSETS)								
I. Current assets								
Cash and deposits		47,092			43,928		(3,163)	
Accounts receivable		474			-		(474)	
Installment accounts receivable		796,849			838,629		41,779	
Merchandise		1,791			1,414		(376)	
Supplies		489			521		31	
Prepaid expenses		908			566		(341)	
Deferred income taxes		9,405			13,647		4,242	
Other receivable		15,060			5,837		(9,223)	
Other current assets		5,429			1,735		(3,694)	
Allowance for losses on receivables		(28,255)			(31,241)		(2,986)	
Total Current assets		849,246	78.2		875,038	75.7	25,792	
II. Fixed assets								
Property and equipment, at cost:								
Equipment for lease		106,898			127,552		20,653	
Buildings		12,352			2,165		(10,187)	
Vehicles		0			0		-	
Fixtures and equipment		4,289			3,649		(640)	
Land		6,722			3,654		(3,068)	
Construction in progress		553			2,494		1,941	
Total Property and equipment		130,817	12.1		139,516	12.1	8,699	
Intangible assets:								
Leaseholds		971			15		(956)	
Software		6,311			8,785		2,474	
Other intangible fixed assets		256			251		(4)	
Total Intangible assets		7,539	0.7		9,052	0.8	1,513	
Investments and other assets:								
Investment securities		29,126			51,066		21,940	
Investment in subsidiaries and affiliates		12,600			34,963		22,362	
Investment in capital		788			559		(229)	
Long-term loans		28,252			28,252		-	
Long-term loans to subsidiaries and affiliates		7,515			7,395		(120)	
Long-term prepaid expenses		4,598			3,852		(746)	
Lease deposits		6,970			3,210		(3,760)	
Deferred income taxes		5,389			1,336		(4,053)	
Other long-term investments		2,869			1,086		(1,782)	
Allowance for losses on receivable		(2,538)			(1,182)		1,355	
Total investments and other assets		95,570	8.8		130,538	11.3	34,967	
Total fixed assets	Ī	233,927	21.6		279,107	24.2	45,180	
III. Deferred assets								
Bond issue costs		75			229		154	
Development costs		2,100			1,400		(700)	
Total deferred assets		2,175			1,629	0.1	(545)	
Total assets	Ī	1,085,348	100.0		1,155,776	100.0	70,427	

Term	Fiscal 2002		Fiscal 2003			Increase	
Item	(As of	March 31,	2003)	(As of	March 31,	,2004)	(Decrease)
	Val		%	Val		%	Value
(LIABILITIES)							
I. Current liabilities							
Notes payable		1,675			1,320		(354)
Accounts payable		92,845			91,220		(1,624)
Short-term loans		206,550			246,348		39,798
Current portion of long-term loans		7,732			13,455		5,723
Current portion of bonds		40,000			20,000		(20,000)
Current portion of convertible bonds		-			6,784		6,784
Commercial paper		144,000			71,000		(73,000)
Current portion of payables under securitized		5,929			3,127		(2,801)
lease receivables		3,929			3,127		(2,801)
Other Payable		654			1,442		788
Accrued expenses		16,365			23,533		7,168
Accrued taxes on income		198			22,192		21,993
Withholdings		2,350			2,092		(258)
Advance received		199			84		(114)
Allowance for bonuses		1,320			1,340		19
Unearned income		3,428			3,446		17
Other current liabilities		617			642		24
Total current liabilities		523,867	48.2		508,030	43.9	(15,836)
II. Long-term liabilities							
Bonds		90,000			130,000		40,000
Convertible bonds		7,445			-		(7,445)
Long-term loans		179,379			214,924		35,545
Payables under securitized lease receivables		38,415			33,000		(5,415)
Accrued pension and severance costs		5,273			6,030		756
Retirement allowance for directors and statutory		522			420		(02)
auditors		532			439		(92)
Allowance for losses on guarantees		879			934		55
Lease deposits received		1,813			527		(1,286)
Other long-term liabilities		568			96		(471)
Total Long-term liabilities		324,307	29.9		385,952	33.4	61,645
Total liabilities		848,174	78.1		893,983	77.3	45,808
(SHAREHOLDERS' EQUITY)							
I. Common stock		63,337	5.8		63,667	5.5	330
II. Capital surplus		ŕ			ŕ		
Additional paid-in capital		66,748			67,078		330
Total capital surplus		66,748	6.2		67,078	5.8	330
III. Retained earnings					0.,0.0		
Legal reserve		3,020			3,020		-
Voluntary reserves		2,020			2,020		
Reserve for reduction of fixed asset value	301			301			
General reserve	99,455	99,756		99,455	99,756		_
Unappropriated retained earnings at end of period	,	5,729		,	26,920		21,190
Total retained earnings		108,505	10.0		129,696	11.3	21,190
IV. Unrealized gain (loss) on investment securities		(1,396)	(0.1)		4,679	0.4	6,076
V. Treasury common stock		(1,370)	(0.1) (0.0)		(3,329)	(0.3)	(3,309)
Total shareholders' equity		237,174	21.9		261,792	22.7	24,618
Total liabilities and shareholders' equity		1,085,348	100.0		1,155,776	100.0	70,427
rotal natifices and shareholders equity		1,005,548	100.0		1,133,770	100.0	70,427

(2) Non-Consolidated Statements of Income

(Millions of yen)

Term	(April 1 2)	Fiscal 2002 002 to March	31 2003)	(April 1 2	Fiscal 2003 2003to March	`	ons of yen)
Item	Val		%	(April 1, 2		%	Year-on-year change
	, vai	luc	70	V 4.3	iuc	70	
I. Operating revenues Financing and administration fees Credit cards Shopping loans Guarantees Loans Agency services		55,983 1,463 2,908 85,682 8,452			59,324 1,275 3,229 90,892 6,531		106.0 87.1 111.1 106.1 77.3
Income from leases Lease sales Cost of lease sales	35,639 31,473	4,165		46,771 41,162	5,609		134.7
Income from merchandise sales Merchandise sales Cost of merchandise sold	9,445 8,543	902		2,763 2,359	403		44.7
Income Other sales Other sales Cost of other sales Financial revenues	7,392 2,173	5,218		3,392 255	3,136		60.1
Total operating revenues II. Operating expenses Selling, general and	•	7,064 171,842	100.0		5,321 175,725	100.0	75.3 102.3
administrative expenses Financial cost Interest expense	6,982	121,111	70.5	6,612	123,746	70.4	102.2
Amortization of bond issue cost Other expenses Total operating expenses	129 495	7,607 128,718	4.4 74.9	189 351	7,154 130,900	4.1 74.5	94.0 101.7
Operating income III. Non-operating income IV. Non-operating expenses Ordinary income		43,123 1,724 598 44,250	25.1 1.0 0.3 25.8		44,824 975 748 45,051	25.5 0.5 0.4 25.6	103.9 56.6 125.1 101.8
V. Extraordinary gains Gain on investment securities Gain on reimbursement of	39			-	43,031	23.0	101.0
substituting portion of welfare pension fund VI. Extraordinary losses	3,974	4,014	2.3	-	-	-	-
Loss on disposal of fixed assets Loss from sale of fixed assets Loss on impairment of fixed assets	712 10 -			212 0 664			
Loss on evaluation of investment securities Loss on evaluation of	35,481			292			
investments in subsidiaries and affiliates Loss on support of affiliates	3,033 16,450			1,062			
Extraordinary depreciation From changing accounting estimates of useful lives	447			-			
Other Net income (loss) before income taxes	-	56,135 (7,871)	32.7 (4.6)	470	2,702 42,349	1.5 24.1	4.8
Income taxes, current Income taxes, deferred Net income (loss)	108 (2,953)	(2,845) (5,026)	(1.7) (2.9)	22,322 (4,368)	17,953 24,396	10.2 13.9	-
Loss on treasury common stock Retained earnings carried forward from preceding year		10,755			0 2,524		
Unappropriated retained earnings at the end of the year		5,729			26,920		

Non-Consolidated Statements of Proposed Appropriation of Retained Earnings

(Millions of yen)

Term	Fiscal 2002		Fiscal	1 2003	
Item	(April 1, 2002 to	March 31, 2003)	(April 1, 2003 to March 31, 2004)		
Unappropriated retained earnings at the end of the year Changes of voluntary reserves		5,729		26,920	
Change of voluntary reserves from fixed assets of condensed reserve		-	301	301	
Total		5,279		27,221	
. Disposal profit Cash dividends Bonuses to directors	3,085 120		3,065 130		
[Bonuses to statutory auditors included in above]	(13)		(15)		
Voluntary reserves General reserve	<u>-</u>	3,205	15,000	18,195	
.Retained Earnings carried forward		2,524		9,025	