

**Consolidated Financial Statements  
for the First Quarter of the Fiscal Year Ending March 31, 2016**

**[JGAAP]**



August 5, 2015  
Stock exchange listing: Tokyo  
(URL <http://www.saisoncard.co.jp>)

**Listed company name: Credit Saison Co., Ltd.**

Code number: 8253

Representative: Hiroshi Rinno / President and CEO

Inquiries to: Mayumi Tamura / General Manager, Public Relations Office; Phone: (03) 3982-0700

Scheduled date to submit Quarterly Securities Report: August 13, 2015

Scheduled date to commence dividend payments: –

Preparation of supplementary material on quarterly financial results: Yes

Holding of quarterly financial results presentation meeting: None

Note: All amounts are rounded down to the nearest million yen.

**1. Consolidated Results for the First Quarter of the Fiscal Year Ending March 31, 2016 (April 1, 2015 to June 30, 2015)**

**(1) Consolidated Operating Results (cumulative) (% represents year-on-year change)**

|                                | Operating revenue |     | Operating income  |      | Ordinary income   |      | Profit attributable to owners of parent |      |
|--------------------------------|-------------------|-----|-------------------|------|-------------------|------|---|------|
|                                | (Millions of yen) | (%) | (Millions of yen) | (%)  | (Millions of yen) | (%)  | (Millions of yen)                       | (%)  |
| 1 <sup>st</sup> Quarter FY2015 | 68,853            | 9.6 | 14,915            | 27.1 | 17,709            | 25.9 | 12,560                                  | 18.0 |
| 1 <sup>st</sup> Quarter FY2014 | 62,844            | 1.1 | 11,733            | 7.6  | 14,063            | 6.5  | 10,645                                  | 30.6 |

(Note) Comprehensive income: 1<sup>st</sup> Quarter FY2015 17,823 million yen [31.0%]  
1<sup>st</sup> Quarter FY2014 13,603 million yen [6.4%]

|                                | Earnings per share | Earnings per share (diluted) |
|--------------------------------|--------------------|------------------------------|
|                                | (Yen)              | (Yen)                        |
| 1 <sup>st</sup> Quarter FY2015 | 68.37              | –                            |
| 1 <sup>st</sup> Quarter FY2014 | 57.97              | –                            |

**(2) Consolidated Financial Position**

|                                | Total assets      | Net assets        | Equity ratio |
|--------------------------------|-------------------|-------------------|--------------|
|                                | (Millions of yen) | (Millions of yen) | (%)          |
| 1 <sup>st</sup> Quarter FY2015 | 2,369,439         | 459,271           | 19.4         |
| FY2014                         | 2,373,299         | 447,082           | 18.8         |

(Reference) Equity: 1<sup>st</sup> Quarter FY2015 459,261 million yen FY2014 445,127 million yen

**2. Dividends**

|                    | Dividends per share  |                       |                      |                    |        |
|--------------------|----------------------|-----------------------|----------------------|--------------------|--------|
|                    | End of first quarter | End of second quarter | End of third quarter | End of fiscal year | Annual |
|                    | (Yen)                | (Yen)                 | (Yen)                | (Yen)              | (Yen)  |
| FY2014             | –                    | 0.00                  | –                    | 30.00              | 30.00  |
| FY2015             | –                    |                       |                      |                    |        |
| FY2015 (Projected) |                      | 0.00                  | –                    | 35.00              | 35.00  |

(Note) Revision of projected dividends most recently announced: None

### 3. Consolidated Earnings Forecasts for Fiscal 2015 (April 1, 2015 to March 31, 2016)

(% represents year-on-year change)

|                  | Operating revenue |     | Operating income  |      | Ordinary income   |      | Profit attributable to owners of parent |       | Earnings per share |
|------------------|-------------------|-----|-------------------|------|-------------------|------|---|-------|--------------------|
|                  | (Millions of yen) | (%) | (Millions of yen) | (%)  | (Millions of yen) | (%)  | (Millions of yen)                       | (%)   | (Yen)              |
| First six months | 132,500           | 4.7 | 26,000            | 15.4 | 27,500            | 3.4  | 17,500                                  | (5.5) | 95.30              |
| FY2015           | 268,000           | 3.4 | 50,000            | 24.5 | 54,500            | 24.8 | 35,000                                  | 177.1 | 190.60             |

(Note) Revision of consolidated earnings forecasts most recently announced: None

#### Notes

- (1) Changes in significant subsidiaries during the first quarter: None  
(Changes in specified subsidiaries resulting in changes in the scope of consolidation)
- (2) Application of specific accounting for preparing consolidated quarterly financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections
  - a. Changes in accounting policies in accordance with revisions of accounting standards and other regulations: Yes
  - b. Changes in accounting policies other than a. above: None
  - c. Changes in accounting estimates: None
  - d. Restatement of prior period financial statements after error corrections: None
- (4) Number of shares issued (common shares):
  - a. Number of shares issued at the end of the period (including treasury shares):
 

|  |                            |
|--|----------------------------|
| 1 <sup>st</sup> Quarter FY2015: 185,444,772 shares | FY2014: 185,444,772 shares |
|--|----------------------------|
  - b. Number of treasury shares at the end of the period:
 

|  |                          |
|--|--------------------------|
| 1 <sup>st</sup> Quarter FY2015: 1,496,651 shares | FY2014: 1,815,505 shares |
|--|--------------------------|
  - c. Average number of outstanding shares during the period (cumulative):
 

|  |  |
|--|--|
| 1 <sup>st</sup> Quarter FY2015: 183,708,942 shares | 1 <sup>st</sup> Quarter FY2014: 183,630,259 shares |
|--|--|

#### - Indication regarding execution of quarterly review procedures

The quarterly review procedures pursuant to the Financial Instruments and Exchange Act do not apply to this quarterly financial results report. At the time of disclosure of this quarterly financial results report, the quarterly review procedures of quarterly financial statements pursuant to the Financial Instruments and Exchange Act are incomplete.

#### - Proper use of projected results, and other special matters

(Caution regarding forward-looking statements, etc.)

The forecasts indicated above are based on our future outlook as of the announcement date of these materials, assumptions that form the basis of plans, and predictions. Actual performance may differ from the projected results due to various factors.

(Means of obtaining supplementary material on quarterly financial results)

The Company provides English translations of supplementary materials on its businesses and performance and its quarterly financial statements (excerpted sections only) on its website.

**Consolidated Quarterly Financial Statements**  
**(1) Consolidated Quarterly Balance Sheets**

(Millions of yen)

|                                    | FY2014<br>(As of March 31, 2015) | First quarter of FY2015<br>(As of June 30, 2015) |
|------------------------------------|----------------------------------|--|
| <b>(ASSETS)</b>                    |                                  |  |
| Current assets                     |                                  |  |
| Cash and deposits                  | 51,836                           | 57,437   |
| Accounts receivable - installment  | 1,452,531                        | 1,440,378  |
| Lease investment assets            | 226,025                          | 226,289  |
| Operational investment securities  | 25,531                           | 23,383   |
| Real estate for sale               | 93,322                           | 87,611   |
| Purchased receivables              | 11,560                           | 14,484   |
| Other inventories                  | 1,228                            | 1,340  |
| Other                              | 49,561                           | 46,877   |
| Allowance for doubtful accounts    | (45,099)                         | (44,598)   |
| Total current assets               | 1,866,497                        | 1,853,204  |
| Non-current assets                 |                                  |  |
| Property, plant and equipment      | 59,285                           | 58,671   |
| Intangible assets                  | 149,626                          | 154,859  |
| Investments and other assets       |                                  |  |
| Liquidation business assets        | 72,437                           | 66,540   |
| Other                              | 232,191                          | 240,954  |
| Allowance for doubtful accounts    | (7,463)                          | (5,471)  |
| Total investments and other assets | 297,165                          | 302,023  |
| Total non-current assets           | 506,076                          | 515,554  |
| Deferred assets                    | 724                              | 681  |
| Total assets                       | 2,373,299                        | 2,369,439  |

(Millions of yen)

|   | FY2014<br>(As of March 31, 2015) | First quarter of FY2015<br>(As of June 30, 2015) |
|---|----------------------------------|--|
| <b>(LIABILITIES)</b>                            |                                  |  |
| Current liabilities                             |                                  |  |
| Notes and accounts payable - trade              | 235,157                          | 226,738  |
| Short-term loans payable                        | 217,160                          | 229,160  |
| Current portion of long-term loans payable      | 139,960                          | 123,060  |
| Current portion of bonds                        | 65,212                           | 70,212   |
| Commercial papers                               | 150,000                          | 165,000  |
| Lease obligations                               | 873                              | 801  |
| Income taxes payable                            | 12,621                           | 7,735  |
| Provision for bonuses                           | 2,127                            | 1,723  |
| Provision for directors' bonuses                | 154                              | 29   |
| Provision for loss on interest repayment        | 10,465                           | 8,875  |
| Allowance for losses on collecting gift tickets | 159                              | 157  |
| Asset retirement obligations                    | 442                              | 415  |
| Deferred installment income                     | 7,430                            | 7,568  |
| Other   | 39,532                           | 47,008   |
| Total current liabilities                       | 881,297                          | 888,485  |
| Non-current liabilities                         |                                  |  |
| Bonds payable                                   | 205,000                          | 180,000  |
| Long-term loans payable                         | 715,424                          | 717,259  |
| Long-term loans payable under credit fluidity   | 20,000                           | 20,000   |
| Lease obligations                               | 1,206                            | 1,093  |
| Provision for directors' retirement benefits    | 100                              | 105  |
| Provision for loss on guarantees                | 4,554                            | 4,633  |
| Allowance for losses on warranty of defects     | 5                                | 3  |
| Provision for point card certificates           | 82,925                           | 84,016   |
| Provision for loss on interest repayment        | 8,539                            | 7,726  |
| Asset retirement obligations                    | 413                              | 416  |
| Other   | 6,750                            | 6,428  |
| Total non-current liabilities                   | 1,044,918                        | 1,021,682  |
| Total liabilities                               | 1,926,216                        | 1,910,167  |

(Millions of yen)

|   | FY2014<br>(As of March 31, 2015) | First quarter of FY2015<br>(As of June 30, 2015) |
|---|----------------------------------|--|
| (NET ASSETS)  |                                  |  |
| Shareholders' equity                                  |                                  |  |
| Capital stock   | 75,929                           | 75,929   |
| Capital surplus                                       | 84,838                           | 85,634   |
| Retained earnings                                     | 244,902                          | 251,951  |
| Treasury shares                                       | (6,125)                          | (5,052)  |
| Total shareholders' equity                            | 399,543                          | 408,462  |
| Accumulated other comprehensive income                |                                  |  |
| Valuation difference on available-for-sale securities | 46,518                           | 51,640   |
| Deferred gains or losses on hedges                    | (935)                            | (841)  |
| Total accumulated other comprehensive income          | 45,583                           | 50,799   |
| Subscription rights to shares                         | 0                                | 0  |
| Non-controlling interests                             | 1,955                            | 10   |
| Total net assets                                      | 447,082                          | 459,271  |
| Total liabilities and net assets                      | 2,373,299                        | 2,369,439  |

**(2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive Income**  
**Consolidated Quarterly Statements of Income (Cumulative)**

(Millions of yen)

|   | First quarter of FY2014<br>(April 1, 2014 to<br>June 30, 2014) | First quarter of FY2015<br>(April 1, 2015 to<br>June 30, 2015) |
|---|--|--|
| Operating revenue   |  |  |
| Income from the credit service business   | 47,207   | 49,717   |
| Income from the Lease business revenue  | 3,506  | 3,423  |
| Revenue from the finance business   | 5,160  | 6,023  |
| Income from the real estate related business                                    |  |  |
| Revenue from the real estate related business                                   | 12,001   | 19,711   |
| Cost of the real estate related business  | 7,950  | 12,893   |
| Income from the real estate related business                                    | 4,051  | 6,818  |
| Income from the entertainment business I  |  |  |
| Revenue from the entertainment business   | 16,299   | 15,044   |
| Cost of the entertainment business  | 13,450   | 12,250   |
| Income from the entertainment business  | 2,848  | 2,793  |
| Financial revenue   | 70   | 76   |
| Total operating revenue   | 62,844   | 68,853   |
| Operating expenses  |  |  |
| Selling, general and administrative expenses                                    |  |  |
| Provision for point card certificates   | 2,852  | 2,926  |
| Provision of allowance for doubtful accounts                                    | 3,313  | 4,304  |
| Provision for loss on guarantees  | 1,070  | 1,255  |
| Commission fee  | 13,903   | 15,394   |
| Other   | 26,729   | 27,093   |
| Total selling, general and administrative expenses                              | 47,869   | 50,975   |
| Financial expenses  | 3,241  | 2,962  |
| Total operating expenses  | 51,110   | 53,938   |
| Operating income  | 11,733   | 14,915   |
| Non-operating income  |  |  |
| Interest income   | 7  | 7  |
| Dividend income   | 653  | 631  |
| Share of profit of entities accounted for using equity method                   | 1,347  | 1,479  |
| Gain on liquidation business  | -  | 280  |
| Other   | 452  | 438  |
| Total non-operating income  | 2,460  | 2,837  |
| Non-operating expenses  |  |  |
| Interest expenses   | 4  | 8  |
| Equity in loss of limited liability partnerships and other similar partnerships | 30   | 24   |
| Loss on liquidation of business   | 47   | -  |
| Loss on reduction of non-current assets   | 37   | -  |
| Other   | 11   | 10   |
| Total non-operating expenses  | 130  | 43   |
| Ordinary income   | 14,063   | 17,709   |

(Millions of yen)

|   | First quarter of FY2014<br>(April 1, 2014 to<br>June 30, 2014) | First quarter of FY2015<br>(April 1, 2015 to<br>June 30, 2015) |
|---|--|--|
| Extraordinary income                                    |  |  |
| Gain on sales of investment securities                  | 224  | 114  |
| Gain on sales of non-current assets                     | 71   | 209  |
| Compensation income for expropriation                   | 754  | -  |
| Other   | 5  | 12   |
| Total extraordinary income                              | 1,056  | 336  |
| Extraordinary losses                                    |  |  |
| Loss on disposal of non-current assets                  | 0  | 15   |
| Loss on valuation of investment securities              | 204  | -  |
| Impairment loss   | 0  | -  |
| Other   | 1  | 0  |
| Total extraordinary losses                              | 205  | 15   |
| Income before income taxes and minority interests       | 14,914   | 18,029   |
| Income taxes - current                                  | 7,246  | 7,395  |
| Income taxes - deferred                                 | (2,730)  | (1,974)  |
| Total income taxes                                      | 4,515  | 5,421  |
| Profit  | 10,398   | 12,608   |
| Profit (loss) attributable to non-controlling interests | (247)  | 48   |
| Profit attributable to owners of parent                 | 10,645   | 12,560   |

## Consolidated Quarterly Statements of Comprehensive Income (Cumulative)

(Millions of yen)

|  | First quarter of FY2014<br>(April 1, 2014 to<br>June 30, 2014) | First quarter of FY2015<br>(April 1, 2015 to<br>June 30, 2015) |
|--|--|--|
| Profit   | 10,398   | 12,608   |
| Other comprehensive income   |  |  |
| Valuation difference on available-for-sale securities                                | 3,481  | 4,341  |
| Deferred gains or losses on hedges   | 9  | 93   |
| Share of other comprehensive income of entities accounted for<br>using equity method | (285)  | 780  |
| Total other comprehensive income   | 3,205  | 5,215  |
| Comprehensive income   | 13,603   | 17,823   |
| Comprehensive income attributable to   |  |  |
| Comprehensive income attributable to owners of parent                                | 13,851   | 17,775   |
| Comprehensive income attributable to non-controlling interests                       | (247)  | 48   |



(3) Segment information, etc.

Segment information

For the first quarter ended June 30, 2014 (from April 1, 2014 to June 30, 2014)

Information regarding sales, income and other items by reportable segments

(Unit: Millions of yen)

|                                    | Reportable segments |       |         |                     |               |        | Adjustments | Consolidated quarterly statements of income |
|------------------------------------|---------------------|-------|---------|---------------------|---------------|--------|-------------|---|
|                                    | Credit service      | Lease | Finance | Real estate related | Entertainment | Total  |             |   |
| Operating revenue                  |                     |       |         |                     |               |        |             |   |
| External revenue                   | 47,278              | 3,506 | 5,160   | 4,051               | 2,848         | 62,844 | -           | 62,844                                      |
| Inter-segment revenue and transfer | 243                 | 7     | -       | 5                   | 0             | 258    | (258)       | -   |
| Total                              | 47,522              | 3,514 | 5,160   | 4,056               | 2,849         | 63,102 | (258)       | 62,844                                      |
| Segment income                     | 4,841               | 1,767 | 2,855   | 1,885               | 382           | 11,733 | 0           | 11,733                                      |

(Notes)1. Adjustments include inter-segment eliminations.

2. Segment income is adjusted to total operating income in the consolidated quarterly statements of income.

For the first quarter ended June 30, 2015 (from April 1, 2015 to June 30, 2015)

Information regarding sales, income and other items by reportable segments

(Unit: Millions of yen)

|                                    | Reportable segments |       |         |                     |               |        | Adjustments | Consolidated quarterly statements of income |
|------------------------------------|---------------------|-------|---------|---------------------|---------------|--------|-------------|---|
|                                    | Credit service      | Lease | Finance | Real estate related | Entertainment | Total  |             |   |
| Operating revenue                  |                     |       |         |                     |               |        |             |   |
| External revenue                   | 49,793              | 3,423 | 6,023   | 6,818               | 2,793         | 68,853 | -           | 68,853                                      |
| Inter-segment revenue and transfer | 236                 | 7     | -       | 4                   | 0             | 248    | (248)       | -   |
| Total                              | 50,029              | 3,431 | 6,023   | 6,822               | 2,794         | 69,101 | (248)       | 68,853                                      |
| Segment income                     | 5,497               | 1,343 | 3,275   | 4,414               | 382           | 14,914 | 0           | 14,915                                      |

(Notes)1. Adjustments include inter-segment eliminations.

2. Segment income is adjusted to total operating income in the consolidated quarterly statements of income.